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TECHNICAL ADVISORY COMMITTEE MEETING

Hilton Chicago

720 South Michigan Avenue

Chicago, Illinois

Tuesday, October 30th, 2012

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1 APPEARANCES:
2 SCOTT O'MALIA, CTFC
3 ANDREI KIRILENKO, CTFC
4 DAVID HARTNEY, Bank of America Merrill Lynch
5 CLIFF LEWIS, State Street Bank
6 GREG WOOD, Deutsche Bank Securities
7 GEORGE PULLEN, CTFC
8 JEROME JOHNSON, BATS
9 CHRISTINE SCIOTTO, Chicago Trading Company
10 PAUL KEPES, Chicago Trading Company
11 JIM NORTHEY, LaSalle Technology Group
12 CHRIS LORENZEN, Eagle Seven Trading
13 KEITH FISHE, TradeForecaster Global Markets
14 JORGE HERRADA, CTFC
15 JITESH THAKKAR, Edge Financial Technologies
16 BRYAN DURKIN, CME Group, Inc.
17 RICHARD GORELICK, RGM Advisors, LLC
18 MICHAEL GORHAM, Illinois Institute of Technology
19 DEAN PAYTON, CME Group, Inc.
20 ED DASSO, NFA
21 FRANK PERRY, Newedge USA
22 CHRIS EDMONDS, ICE
23 STEVE HUMENIK, CTFC
24 SUPURNA VEDBRAT, BlackRock

1 CHAIRMAN O'MALIA: Okay, we're going to get
2 started with the Technology Advisory Committee meeting.
3 I greatly appreciate everybody having come from out of
4 town. I know how difficult it has been and obviously we
5 are very concerned about those that are still back in
6 the East that has to deal with this horrendous storm.
7 So we do appreciate everybody making the effort to get
8 out here.

9 And it's also fortunate I had moved to Chicago in
10 light of this four months ago, so my weather skills are
11 improving. So we are going -- I know we have a number
12 of people on the phone. We will get to that, those that
13 couldn't make it to the room, we tried to accommodate
14 everybody with a pretty liberal substitution policy, but
15 I'm pleasantly surprised that so many people are in the
16 room today and I really appreciate that.

17 So I would like to welcome all our panel members
18 and members of the subcommittee and traders and other
19 guests, thank them for joining us in Chicago. I would
20 also like to thank the FIA who has been an enormous help
21 in setting this up and for allowing us to coordinate
22 with the FIA Expo, which, of course, is a technology
23 showcase and I think that it's an appropriate place for
24 us to be here with this event.

1 First I want to go through kind of the agenda
2 that we're going to have today. We have a number of
3 things -- the agenda is on the table, but for those on
4 the phone, we'll go through what we want to accomplish
5 today and try to keep us on schedule.

6 So first topic is automated high-frequency
7 trading. And I initiated a discussion when I sent a
8 letter to the TAC members a year ago proposing the seven
9 part definition for HFT. Today I'm pleased we will be
10 able to receive testimony from our four expert working
11 groups and receive their thoughts and recommendations
12 related to defining high frequency trading. Developing
13 the use of capabilities and analysis and addressing
14 market microstructure impacts.

15 The second topic for today will allow us to
16 follow up on the emergency technology meeting held on
17 July 28th this year regarding the development of
18 technology solutions to improve the oversight and
19 monitoring of customer funds in response to Peregrine
20 and MF Global. In that previous meeting there was no
21 schedule for deployment of new technology solutions that
22 the NFA had proposed and I want to follow up on those
23 developments to see where we are today and make sure
24 that proposal is on track.

1 The third topic will be relating to the
2 Commission's final rules regarding clearing and risk
3 management. Those who follow our rules will note the
4 Commission has adopted final rules imposing requirements
5 in this area and has subsequently offered an extension
6 of time to comply with certain of these requirements.

7 It is an understatement to say that this process
8 has created confusion regarding the standards under Part
9 1 and the accepted technology solutions. I would like
10 to be able to put an end to the confusion and we've
11 asked Hugh Rooney from the Commission's Division of
12 Clearing and Risk here in Chicago, because John was
13 stranded back in DC. So Hugh, we're going to ask him to
14 come in this afternoon and explain what the standards
15 are, what the specific solutions may be and when we can
16 expect the technology to be in place.

17 We have also invited market participants and our
18 TAC members log their thoughts on the likelihood of
19 achieving these capabilities. This is based on an
20 online closed door need to expose to the public for
21 review and discussion. I can't think of a better view
22 than a room full of technology experts.

23 So today we will receive final recommendations
24 from the HFT subcommittee. I'm grateful for all the

1 hours that respective groups have put in debating and
2 considering the finer points and the definition and the
3 policy nuances being recommended here today.

4 While I'm looking for to today's debate, I also
5 want to think about the next steps. And so keep in
6 mind, as we go through this today, we will receive four
7 working group recommendations and what we would like to
8 do is have the TAC Committee obviously consider those
9 and think about what they will recommend to the full
10 Commission and make specific policy recommendations to
11 the Commission based on the recommendation presented by
12 the subcommittee.

13 Second, in making the recommendation I hope the
14 TAC members will consider these solutions in relation to
15 proposing market controls, including pre and post
16 functionality.

17 To help facilitate this discussion, I've compiled
18 a 19-page list of policy solutions that are already in
19 place or have already been proposed including direct
20 market access controls, recommendations from the
21 CFTC-SEC Joint Committee regarding the May 6 Flash Crash
22 and the new Commission regulation promulgated pursuant
23 Dodd-Frank.

24 It's in your packet on your table at your seats

1 there, so these are the policy recommendations. In
2 fact, we started with Michael here to my right, Michael
3 Gorham helped us lead that first discussion on pre trade
4 functionalities at one of our very first technology
5 meetings. That's in the packet.

6 Everything else, the exchanges and discussions
7 we've had thus far, I've pulled from presentations. Of
8 course, we've had an immense number of Dodd-Frank rules,
9 all of which contribute to regulatory filling of the
10 gaps, if you will. And before we go forward or at least
11 as you make your recommendations and thoughts, keep in
12 mind what the controls are in the market today. And
13 you'll hear from CME and ICE and others about controls
14 they have at the exchange level. And if we are going
15 forward with a different policy solution, we need to
16 have that overlay and understand where that consist may
17 be.

18 It is my hope to have our next meeting in the
19 first quarter of 2013 with recommendations to the
20 commission on the HFT subcommittee members. And how we
21 are going to do that, we have yet to figure out, but we
22 are going to just let the day play out and see what your
23 thoughts and recommendations are for today and then we
24 will get back to you and discuss a path.

1 Last I would like to make sure that the TAC
2 members are aware of the recent report issued by the UK
3 Government for Science on October 23rd. Professor Sir
4 John Beddington, the chief scientific advisor of the
5 Government of Science in the UK released a report on
6 automated high frequency trade. He wrote a report
7 entitled, The Future of Computer Trading in Financial
8 Markets. He correctly points out that the research
9 regarding the economic efforts of computer based trading
10 has not kept pace with the technology advancement in the
11 market.

12 The report focused on closing the research gap
13 and it took a look at more than 50 papers on HFT and
14 benefitted from the participation of 150 leading
15 academics from 20 countries. I think this report can
16 serve as a very useful research tool going forward. I
17 look forward to working with the UK government making
18 sure that market solutions are fact based and
19 modernized.

20 I think I've sent you a copy of this nearly 200
21 page research document which was very thorough. I
22 welcome you to take a look at it. And anybody who has
23 not seen it, we will post it on the CFTC technology
24 Advisory Committee website.

1 Again, I am very grateful to everybody who could
2 be here today, especially in light of the storms. I
3 think the next step we will go around the room and make
4 sure that everybody, those who don't have kind of
5 corporate or market affiliations on your name tags, I
6 think it would be useful to go around the room and have
7 everybody introduce themselves and then we will go to
8 the phone and anybody there.

9 I will start to my left with our chief of --
10 CFTC's chief of commerce.

11 MR. ANDREI KIRILENKO: Andrei Kirilenko, CFTC.

12 MR. CHRIS HEHMEYER: This is Chris Hehmeyer, I
13 have a couple of different hats I wear. One is the
14 proprietary trading company in Chicago called HTG
15 Capital. I am non executive vice chairman of night
16 futures and I also am Chairman of the Board of the
17 National Futures Association.

18 MR. DAVID HARTNEY: I'm David Hartney, head of
19 futures for Bank of America Merrill Lynch in the
20 Americas. And also head of global execution.

21 MR. CLIFF LEWIS: Cliff Lewis, State Street Bank,
22 I run a bunch of businesses, including clearing
23 businesses.

24 MR. GREG WOOD: Greg Wood, I'm director of

1 Deutsche Bank Securities. I'm also the president of the
2 Futures Industry Association, IT Division.

3 MR. GEORGE PULLEN: George Pullen, CFTC, under
4 the Division of Market Oversight

5 MR. JEROME JOHNSON: Jeromee Johnson, BATS.
6 Head of BATS options and vice president of market
7 development.

8 MS. CHRISTINA SCIOTTO: Christina Sciotto,
9 Chicago Trading Company.

10 MR. PAUL KEPES: Paul Kepes, Chicago Trading
11 Company.

12 MR. JIM NORTHEY: Jim Northey, LaSalle Technology
13 Group and also America's Co-Chair of Fixed Protocol.

14 MR. CHRIS LORENZEN: Chris Lorenzen, founder and
15 CEO of Eagle Seven Trading

16 MR. KEITH FISHE: Keith Fishe, managing partner
17 of TradeForecaster Global Markets.

18 MR. JORGE HERRADA: Jorge Herrada, associate
19 director of IT at CFTC.

20 MR. JITESH THAKKAR: Jitesh Thakkar, I'm the
21 founder of Edge Financial Technologies. We are a
22 consulting firm.

23 MR. ED DASSO: Ed Dasso, vice president market
24 regulation, National Futures Association.

1 MR. DEAN PAYTON: I'm Dean Payton, managing
2 director for CME Group.

3 MR. FRANK PERRY: I'm Frank Perry with Newedge
4 USA, senior director and partner in services covering
5 principal trading groups.

6 MR. CHRIS EDMONDS: Chris Edmonds,
7 Intercontinental Exchange and a partner of ICE Clear
8 Credit.

9 MR. STEVE HUMENIK: Steve Humenik, general
10 counsel and chief regulatory officer, CFTC

11 MR. RICHARD GORELICK: Richard Gorelick, I'm the
12 CEO of RGM Advisors.

13 MS. SUPURNA VEDBRAT: Supurna VedBrat, Managing
14 Director, electronic trading and market structure for
15 BlackRock.

16 MR. BRYAN DURKIN: Bryan Durkin, COO, CME Group

17 MR. MICHAEL GORHAM: Mike Gorham, Industry
18 Professor, IIT Stuart School of Business.

19 CHAIRMAN O'MALIA: That is our in-house panel. I
20 would like to go to the telephone to see who else is
21 joining us.

22 MR. GARY DEWAAL: I'm here, Gary DeWaal, special
23 advisor to the CEO Newedge.

24 CHAIRMAN O'MALIA: Anyone else? So welcome to

1 those who could call in. For those on the phone, and I
2 know this will not be a problem for Gary DeWaal, just
3 butt in.

4 MR. GARY DEWAAL: Thank you for that vote of
5 confidence.

6 CHAIRMAN O'MALIA: I think we're going to go
7 straight into our first panel presentation. We are
8 going to start with the Working Group 1. And who --
9 we'll have Greg Wood offer the presentation on that. I
10 believe all the panels' Power Point presentations are on
11 your table. There are more, I believe, in the back and
12 of course they are on the screen and I believe we sent
13 them out electronically if you have them electronically.
14 Greg, thank you.

15 MR. GREG WOOD: Thank you very much, Commissioner
16 O'Malia. Greg Wood here and I have the honor of
17 presenting to the Committee for Working Group 1 of the
18 Subcommittee on Automated and High Frequency Trading.
19 We are tasked with the definition of high frequency
20 trading and a further discussion on automated trading.

21 So first we were assigned coming up a definition
22 of high frequency trading and how that fits within
23 automated trading. We have several members of Working
24 Group 1 who couldn't make it, Joan Manley, CFTC. Sean

1 Castette, Joseph Saluzzi and Chris Concannon who
2 couldn't make it. We are expecting Colin Clark and
3 Larry Tabb to arrive sometime soon.

4 The presentation is fairly in depth so I am going
5 to try, especially since we are sharing this session
6 with Working Group 2, I will try and keep my
7 presentation just to the main points. So on Page 2 we
8 have the definition. This is very similar to what we
9 put out in June. We chose to use language and to
10 recognize legal interpretation. We chose to emphasize
11 mechanical description which is deliberately neutral
12 regarding types of trading strategies and how they
13 interact with the marketplace.

14 Mainly because there are many types of market
15 activity that can be potentially labeled as HFT. We
16 want to provide a basis for a regulatory definition of
17 HFT as opposed to a popular definition, since we have
18 reviews and want HFT to actually constitute HFT. And we
19 also want to keep it as broad as possible so that it
20 includes future practice as well as current practice.

21 So, with the definition, we had cumulative
22 criteria, so that we only had a trading system that
23 actually meets all of the criteria to be considered high
24 frequency. And we came to this definition as overly

1 broad to allow the working groups to build on it and to
2 avoid any regulatory arbitrage

3 So if we go to Page 3 you will see that the
4 definition that we put together in May 2012 and at the
5 June 20th TAC meeting in DC. One of the things that --
6 the comments that was made after last meeting was our
7 definition was too broad, particularly Point D where we
8 said that we had to use high rates of orders or quotes
9 submitted.

10 So that ultimately raised concerns, because
11 people felt there were too many trading systems to
12 potentially fall under this definition. And some people
13 who wouldn't consider themselves very high frequency
14 would be labeled as high frequency. So we took that
15 point away and then worked on how to expand Section D of
16 the definition to try and be more quantitative.

17 The challenge there was that we didn't want it to
18 be actual end figures, mainly because those figures can
19 change and people can obviously say, well, I'm not
20 submitting 1,000 quotes or whatever we decide it to be,
21 we are submitting 999, therefore I don't fall within the
22 definition.

23 So here is our October definition for high
24 frequency trading. High frequency trading is a form of

1 automated trading that employs, A, algorithms for
2 decision making, order initiation, generation, routing,
3 or execution for each individual transaction without
4 human direction.

5 B, low-latency technology that is designed to
6 minimize response times, including proximity and
7 colocation services. C, high speed connections to
8 markets for order entry and D, recurring high message
9 rates, brackets, orders, quotes or cancellations,
10 determined using one or more objectives forms of
11 measurements including, 1, cancel-to-fill ratios; 2,
12 participant-to-market message ratios or 3,
13 participant-to-market trade volume ratios.

14 We also put a little caveat or footnote onto that
15 where it says that, Objective forms of measurements are
16 determined by a regulator for specific financial
17 measurements or classes of instruments and provide a
18 benchmark for comparing activity that is higher than
19 normal. Such benchmarks should be published on a
20 periodic basis and applied to a specific time period
21 following publication. These measurements should be
22 applied to the participant responsible for the recurring
23 high message rates.

24 We also included one last line that says, High

1 frequency trading is a mechanism utilized by a variety
2 of trading strategies, including but not limited to,
3 liquidity provision and statistical arbitrage

4 So on Slide 6 we talked about the rationale for
5 changes to Part D. We wanted to, since there was a lot
6 of concerns about the rates and we wanted to extend the
7 definition to reflect the activity has to regularly
8 recur to be considered high frequency trading, as
9 opposed to one off bursts of activity. And the main
10 reason we did that is we all have trading systems at
11 various firms, including my own, where if there are
12 particular market conditions they could exhibit some of
13 the characteristics of high frequency trading, yet you
14 would not consider it high frequency trading because it
15 didn't recur on a regular basis.

16 We extended the definition to include the
17 activity can be quantified, although the definition
18 deliberately avoids its own quantification. We want the
19 metric to be decided by people who actually look after
20 the marketplaces where this activity occurs. These
21 forms of measurements chosen are intended to allow a
22 regulator to measure activity without direct access to
23 the trade algorithms employed to generate the high
24 message rates.

1 So the idea is you don't have to go to the
2 trading system that is exhibiting the mechanics of high
3 frequency trading. You can measure the activity from
4 the trading system using identification trading systems,
5 which is very common within futures exchanges and/or
6 register as an ITS.

7 So after a lot of discussion and some dissent,
8 particularly from Joe Saluzzi, since he's not here to
9 speak up for himself, he was -- we had a very democratic
10 process where we were trying to decide should we also
11 include holding periods and portfolio turnover
12 frequency. These, in particular, were concluded as
13 being during times of high frequency trading, where
14 there is a high turnover of positions, we decided
15 democratically we would not include those metrics, so
16 they have been left out of the definition.

17 On Slide 7, we have a flow chart representation
18 of the definition. This is basically a pictorial view
19 of the definition. We started at the top left-hand
20 side, we have several decision points and if you say yes
21 to every one of those decision points, then you would
22 actually be high frequency trading under our definition.
23 If you say no at various points, then you would not be
24 considered high frequency trading.

1 So after we finalized that definition, so we had
2 a definition of high frequency trading, we then, as a
3 working group, took a step back. And we had already
4 mentioned in the definition that high frequency trading
5 is a form of automated trading. So we then looked at
6 what constitutes automated trading. And a very large
7 part of our markets across most of the classes, that are
8 traded electronically, is generated from automated
9 trading.

10 So here is a brief overview of automated trading.
11 We discussed and we present both within the presentation
12 and within a white paper. The white paper has a little
13 bit more information, so once we have all of that
14 finalized we will obviously publish that for public
15 dissemination.

16 Automated trading covers systems employed in the
17 decision-making, routing and/or execution of an
18 investment or trading decision, which utilizes a range
19 of technologies including software, hardware and network
20 components to facilitate efficient access to the
21 financial markets via electronic trading platforms.

22 Those electronic trading platforms may be
23 supplied by an exchange or designated contract markets
24 electronic crossing network, alternative trading systems

1 or even a swap execution

2 It is important to note that the automated
3 trading process can be initiated by either human or a
4 machine making the decision which financial instrument
5 to buy or sell. Now, that's because people are using
6 execution tools now in automated trading, but the
7 decision of what to trade comes from human. It can come
8 from a computer model, but is then passed on to a human
9 to then execute.

10 Where a computer is actually making the decision
11 what to buy or sell and then execution we consider that
12 block box trading, so we tried to stay away from the
13 term black box because that has connotations.

14 So as we said, high frequency trading is a subset
15 of automated trading. All high frequency is a component
16 of automated trading, but not all automated trading is
17 high frequency. That is a fairly blunt statement.

18 On Slide 9 we have a diagram that is probably a
19 little bit more focused towards the futures environment,
20 because its using routing and it sends ATS's. ATS's in
21 this -- are present in alternative trading systems such
22 as futures venues. The idea behind this is to show that
23 there are various points in the automated trading
24 process, particularly the trading decision, the trading

1 strategy and what system is then used to execute the
2 trade. A routing decision, where there is multiple
3 markets so you can execute them. And then there is, on
4 the platform itself, trading rules and match orders.

5 So we go through some of this in more detail now
6 on Slide 10. Components of Automated Trading.

7 Automated trading is initiation of an order for a
8 financial transaction either by human or machine.

9 Automated trading system, this is the futures concept of
10 ATS, a tool that is used to decide how the orders are
11 executed in the market.

12 Automated or smart order routing, this is a tool
13 used to decide where and how to route the order, if
14 applicable to market structure. This is to markets
15 where you have fragmentation, it is not currently
16 applicable in futures markets.

17 Automated execution. So this covers what is
18 provided by the trading platform. The trading platform
19 can be any exchanges or automated trading system or
20 Electronic Crossing Network that provide an electronic
21 platform for the matching of orders.

22 Automated matching rules are the instructions for
23 an electronic trading platform on how orders are to be
24 matched and this includes the rules they use to actually

1 provide the logic for matching. But it can also include
2 where exchanges can provide more complicated order times
3 that may influence how the order is routed.

4 One other point that very important in the
5 marketplace is a key input into the automated decision,
6 not just any the decision of what to buy or sell, but
7 how you actually execute it.

8 An optional component of automated trading is
9 colocation of proximity services. The ability to locate
10 close to the trading platform so as to minimize the
11 latency in receiving market data and sending orders.
12 You don't need to always be co-located.

13 So on Slide 11, just a few points about automated
14 trading systems. Automated trading systems utilize
15 computer algorithms that have discretion over one or
16 more the following: The splitting of the order into
17 multiple parts; the timing of execution; whether the
18 order adds or removes liquidity; the execution price of
19 the order; the use of displayed or non-displayed orders
20 and routing strategies that minimize trading fees, if
21 applicable to market structure.

22 Automated trading systems can be deployed by the
23 buy-side, proprietary trading firms, sell-side
24 broker/dealers or vendors. Buy-side or proprietary

1 trading firms will often couple the decision making
2 regarding what to do with how to trade it. So they will
3 generally react to market conditions and execute in the
4 same electronic feedback loop to make sure that
5 execution meets the investment criteria of the
6 investment decision that has been made.

7 Sell-side firms and vendors providing automated
8 execution systems that are accessed by an API or a GUI
9 for the buy-side to enter orders. That is the
10 traditional execution that buy-side brokers provide.
11 And also includes systems that are provided by some of
12 the vendors that write their own strategies or use one
13 of their canned strategies.

14 Automated/Smart Order Routing technology is
15 employed where market fragmentation exists. A routing
16 algorithm outlines the rules used to make the routing
17 decision. Rules may include routing simultaneous orders
18 to multiple markets or routing orders through several
19 price levels on a single marketplace, depending on the
20 algorithm that is actually written into this router.

21 Routing decisions are based on exchange, ECN or
22 ATS the characteristics, such as the price liquidity,
23 speed, fill rates, execution fees and other criteria.
24 All these criteria get factor into the routing

1 decisions.

2 Electronic market data is pricing information
3 provided by matching platforms or service providers and
4 contains pre-trade information as well as post-trade
5 information. Feedback loops occur with trading
6 platforms sending acknowledgements or order executions
7 and cancellations back to the trading firm.

8 The electronic trading system that is being used,
9 black box, whatever, has submitted an order, that
10 influences the market, that then comes back, obviously
11 it has had an impact on the market or liquidity and that
12 then affects the decision that is subsequently made by
13 the automated trading system.

14 As mentioned before, supplementary market data is
15 increasingly available in the form of machine-readable
16 news feeds. So just on the other side, Colocation and
17 Proximity Services. These services are typically
18 provided by exchange, broker or vendor allow automated
19 trading systems to be placed physically closer to an
20 electronic matching company.

21 Colocation is typically provided by the exchange
22 in that you are in somebody's datacenter.
23 Proximity services are usually in a different datacenter
24 and will be provided where colocation is not available

1 or not practicable or where one trading system needs to
2 trade across multiple matching platforms. So if you
3 look at the markets in New Jersey they are distributed
4 across several datacenters to match up with one
5 datacenter, so it may not be feasible to actually be
6 located next to all those platforms. You may choose
7 which one is the best, the best approximation of where
8 you want to trade from.

9 So colocation with an electronic trading platform
10 is an option that may be utilized to minimize network
11 latency between receiving market data, decision making
12 and order placement. And this is particular where the
13 automated trading systems relies on speed for its
14 efficiency.

15 The last slide. Just a quick summary of what we
16 went through here. High frequency trading is a subset
17 of automated trading. Any definition of HFT should
18 acknowledge that various types of automated trading can
19 exhibit mechanical characteristics of high frequency
20 trading.

21 However, for automated trading to be considered
22 high frequency it needs to match the cumulative criteria
23 that comprises the definition, including recurring high
24 message rates determined using one or more objective

1 forms of measurement.

2 As per the June 20th TAC meeting, the emphasis of
3 the high frequency definition remains intentionally
4 mechanical and is intended to complement the following:
5 Further studies into types of trading strategies that
6 rely on the mechanics of high frequency trading and
7 further studies into abusive practices that should be
8 highlighted through increased surveillance and
9 prohibited.

10 Thank you very much.

11 CHAIRMAN O'MALIA: Thank you very much. That was
12 a very thorough presentation and it gets to the point of
13 how difficult this job has been, why nobody else has
14 done what we attempt to do here. Does anybody have any
15 questions? I would like to go to the next presentation,
16 but I think there are a number of maybe, if you want,
17 questions to clarify certain things or anything wasn't
18 clear.

19 I would like to come back after Working Group 2
20 and then kind of put both projects on the table and
21 discuss them, in general. But if there are any
22 clarifying issues you have with Greg's presentation,
23 raise them now.

24 MR. MICHAEL GORHAM: Just two quick questions.

1 This is a great presentation, I really like this. On
2 Slide 10, when you talked about automated execution and
3 you talked about the various electronic trading
4 platforms, you listed about six things and then you put
5 etc. after that. Is there actually -- what else is
6 there besides what you listed there?

7 MR. GREG WOOD: We are covering ourselves, we
8 are. You could argue this is a very U.S. centric,
9 because we have a ton of trading systems. Obviously in
10 Europe this will be most likely used trading MTF's and
11 OTF's. So we are really trying to keep ourselves open.
12 But what we have currently within the U.S. and futures
13 marketplaces and leave it open for the future.

14 MR. MICHAEL GORHAM: And the second question, and
15 Commissioner O'Malia, stop me if this should be for
16 later, but when Scott got a little frustrated with the
17 fact there was not a definition out there and he created
18 his own about a year ago, I think.

19 One of the responses was from a principal trading
20 group, which had an incredibly simple solution, which
21 was just a directly participant concept, because they --
22 one of the nice things about it is it was simple and it
23 was real easy to define and it was out there. My
24 question really is, how is this superior to that? Is

1 that a question for later or is that for now?

2 CHAIRMAN O'MALIA: Take a stab at it.

3 MR. GREG WOOD: I'm happy to answer that one.

4 One of the things that we discussed quite a lot is there
5 are a lot of trade structures out there that use various
6 participation. Not just the principal traders, there
7 are various strategies that look very similar to high
8 frequency trading that are utilized by systematic fund
9 managers. This is actually one of the arguments I took.

10 We had a very a broad representation on our
11 working group of people from the sell side, principal
12 traders, exchanges, and Larry Tabb as well. Who is in a
13 category of his own. One of the things is that not
14 everyone who uses strategies of trading in the case of
15 high frequency goes direct to the exchange.

16 Certainly at our bank we have to make sure we
17 have adequate capacity and band width. And so in order
18 to -- is this someone who has direct access? I would
19 say no, because that doesn't cover everyone.

20 MR. MICHAEL GORHAM: Thank you.

21 MR. COLIN CLARK: The other definition, what we
22 are trying to get as is really, one is access to the
23 tools and the tools are the first three points. It is
24 the algos, it's the infrastructure, it's the high speed

1 connection and then the fourth dimension really gets at
2 not only access, but use of the tools where you're
3 exhibiting, you know, the high message rates. I think
4 that's a differentiation from our definition.

5 MR. BRYAN DURKIN: I would also like to thank you
6 for the excellent presentation and also for clarifying
7 Point D in terms of criteria. I know that you are
8 recommending in here that the forms of measurement
9 should be determined by a regulator for a specific
10 financial instruments or class of instruments.

11 Can you elaborate on what's intended by that?
12 Who are you meaning? Is it the CFTC, is it the SRO's?

13 MR. GEORGE PULLEN: We did talk about, as a
14 group, to use the word SRO or to say CFTC. We
15 intentionally left it as regulator and that was a
16 calculation. So it was intentionally left out.

17 MR. BRYAN DURKIN: Does that mean it could be
18 either/or or what does that mean?

19 MR. GREG WOOD: It could be either/or. What we
20 wanted to say here is it should be a regulatory
21 organization that has responsibility for its markets.
22 They are people who know those markets, so they should
23 be the people who set the objective for measurement.

24 MR. GARY DEWAAL: On the same point that Bryan

1 just raised. Is it then possible that differing
2 exchanges could have different measurements and
3 different benchmarks? And you also say published on a
4 periodic basis, so this is you would evaluate the
5 benchmark on ongoing review? What would prompt that
6 review? And also too, do you have any current
7 reflections on what would be the right ratio that you
8 referred to in Subsection D?

9 MR. GEORGE PULLEN: So to try to answer some of
10 those questions, I think for consistency sake and,
11 again, this is just my opinion, because we relied upon
12 ourselves on, I think from my point of view, as an
13 economist, I would like to see the CFTC work with some
14 of the different agencies and the CFTC can establish a
15 framework under which it could work.

16 That way a minimum is achieved and then
17 independent and alternative measures can be used by SRO,
18 as long as they follow within the broad framework of the
19 CFTC so there is a consistent approach, in so much as
20 that we make sure that our financial measurements or
21 classes of instruments. There, of course, would be
22 cases where those instruments might only be germane to
23 one or two exchanges.

24 MR. GREG WOOD: And just to add on to that point,

1 yes, we would like to see consistency in the approach
2 where you don't necessarily see it as being sort of one
3 benchmark across the classes. For example, options
4 trading, because chances are there is going to be a lot
5 more activity as the underlying moves around, than there
6 would be in what is the future market. So that needs to
7 be taken into account by the regulatory organization.

8 MR. COLIN CLARK: Just one more quick point. We
9 do mention on the metric, specifically D 2 and 3, the
10 ratios are based on the participant's market ratio. So
11 to the extent it's a very fragmented market, the
12 exchange may only be capturing a portion of that and
13 that the ratio is really going to be captured by a
14 regulator with broader access.

15 CHAIRMAN O'MALIA: On the line in your asterisk,
16 you have benchmarks should be published on a periodic
17 basis and applied for a specified time period following
18 publication. What is periodic? How periodic?

19 MR. GEORGE PULLEN: I really wish Joan was here
20 for this one. She was able to cite to a reason to have
21 this be done based on a specific period and for
22 increasing time periods. But it was something that we
23 contemplated and it seemed to us that periodic might
24 also vary by specific instrument, so therefore we did

1 instead use arbitrary numbers. We do that
2 intentionally.

3 CHAIRMAN O'MALIA: Do you have a sense of is
4 it daily, weekly, monthly, hourly?

5 MR. GREG WOOD: I would say it's going to be
6 a period of like three months, six months. It's
7 something we advised based on market conditions and
8 changes in marketing. It is simply transparency.

9 MR. STEVE HUMENIK: I believe you said before
10 the definition is crafted broadly. Just a question
11 in terms of any thought given to what percentage of
12 transactions would be captured by this particular
13 definition, since it is drafted broadly?

14 MR. GREG WOOD: I think it is still open for
15 debate as to how much activity in the marketplace.
16 Let's take future markets as an example. How much
17 comes from automated trading or high frequency
18 trading. One thing that the CME does is it -- it
19 will ask everybody to tag their activities saying
20 whether they are automated, that also includes
21 exchange from an execution order a broker or a
22 vendor provides.

23 So if you look at that sort of -- what I'm
24 trying to get at here is you can say something like

1 60 percent of the activity in the market might be
2 coming from automated trading. With this
3 definition, we probably have narrowed that down
4 considerably, but we have narrowed that down
5 conceivably how we are doing high frequency trading.

6 MR. COLIN CLARK: If I can elaborate on that,
7 again without getting into any specifics. Obviously
8 this depends on the market, the product area, but if
9 you think about each piece of definition, you know,
10 obviously access to the algorithms, that's a pretty
11 significant number of participants in the
12 marketplace, hundreds. You narrow it down to, you
13 know, colocation, and it gets smaller, but I still
14 think that it's a significant number of firms.

15 You add in, you know, the high speed
16 connections, that's going to narrow it down a little
17 bit more and then you start getting into the
18 significant activity. I can't tell you that, you
19 know, in any one market it's probably common
20 knowledge that the top 10 or 20 firms can represent
21 50 to 70 or 80 percent of the overall volume in the
22 marketplace. And that being said, a subset of that
23 firm's activity may be, you know, classified as high
24 frequency.

1 MS. SUPURNA VEDBRAT: Does the definition
2 differentiate between principal trading and agency
3 or agency like trading or execution?

4 MR. GREG WOOD: Agency could also include
5 agency and exchange versus trading, which may
6 exhibit high frequency trading.

7 MR. DAVID HARTNEY: Comment on the dissent
8 you mentioned regarding portfolio turnover.
9 Conceivably there are risk issues and questions that
10 have been raised about inter day exposure of high
11 frequency shops versus every day margin. Can you
12 comment?

13 MR. GREG WOOD: One of the reasons why we
14 didn't include -- well, there are two reasons why we
15 didn't include portfolio turnover. Firstly, we
16 wanted to remain strategy neutral. So if you had
17 portfolio turnover it implies that you are have a
18 strategy. The second reason why we didn't include
19 it is because it was very difficult to measure.

20 How can you measure someone's portfolio
21 turnover without knowing everything that trader is
22 doing? So that's one of the reasons why we left
23 that out.

24 CHAIRMAN O'MALIA: Well, let's go to the

1 second panel, Working Group 2. And I think we'll
2 have some time at the end to think about some of
3 these a little bit more, more questions on
4 definition and Group 2's questions as well. Who is
5 going to present for two? Countries Lorenzen.

6 MR. CHRIS LORENZEN: I would like to thank
7 the Commission and staff, Commissioner O'Malia and
8 Chief Economist Kirilenko and the members of the TAC
9 for their time on these most important issues and
10 the opportunity to present to everyone here.

11 Today our working group will be presenting
12 quality measures and gap analysis relevant to
13 automated and high frequency trading. I would like
14 to reintroduce my fellow group members, Keith Fishe
15 managing partner for TradeForecaster Global Markets.
16 Jim Northey, partner and cofounder of LaSalle
17 Technology Group and Paul Kepes, partner and
18 cofounder of Chicago Trading Company.

19 Unfortunately, Chris Isaacson, senior vice
20 president and chief operating officer of BATS Global
21 Markets is unable to attend. I am Chris Lorenzen,
22 founder and chief executive officer of Eagle Seven
23 Trading. Also we would like to thank Jorge Herrada
24 and Harold Hild for their help and participation in

1 the working group.

2 I would also like to note two additional
3 contributors, Jeromee Johnson, vice president market
4 development BATS Global Markets and Christine
5 Sciotto, executive director, Chicago Trading
6 Company.

7 Our original task was modified since our
8 presentation on June 20th. We have now been asked
9 to look at market quality relevant to both automated
10 and high frequency trading. I will speak about
11 market quality and then Jim Northey will talk about
12 standards and gap analysis.

13 First, quality can be examined in the
14 following three areas: In the marketplace; in the
15 market participant's activity and in the market
16 systems and operations. Specifically Working Group
17 2 looked at these areas because they are
18 intrinsically linked with one another to make the
19 markets work properly.

20 Marketplace quality is a function of the
21 quality of the collective activities of all of the
22 participants and the quality of the management of
23 systems and operations within the marketplace.

24 Marketplace quality can be distinguished by

1 four separate factors, liquidity, price discovery,
2 volatility and the cost of trading. Jonathan
3 Brogaard suggests in his paper, High Frequency
4 Trading and Its Impact on Market Quality, that high
5 frequency trading plays an extremely important role
6 in price efficiency and the price discovery process.

7 He goes on to say that high frequency trading
8 has no impact on volatility and potentially
9 decreases it. Although this idea continues to be
10 researched further, it remains a point of
11 contention.

12 One comment that I would like to make is that
13 over the many years of observing and trading in the
14 markets, I've found that markets with tight spreads
15 have meaningful market depth, which leads to low
16 volatility.

17 Yesterday on CNBC a question was asked as to
18 why all of the electronic equity markets were closed
19 because of the storm on the East Coast. Was it
20 because there was going to be a lack of liquidity
21 and thus increase volatility? These are questions
22 we must ask ourselves.

23 One can say that marketplace quality is
24 improved by strategies that have liquidity and aid

1 in price recovery, such as market based strategies
2 and arbitrage trading. Market making activity keeps
3 the markets liquid, deep and aids in price
4 discovery.

5 Arbitrage trading provides the path to a
6 cohesive market. Without it, markets for related
7 assets will diverge on their own. But with it, when
8 prices diverge across markets, arbitrage trading
9 steps in, which brings the markets back into balance
10 between venues.

11 Additionally, our group would like to point
12 out that market quality also depends on the ability
13 of market venues to keep fees low, provide people
14 opportunities for access and to attract a wide
15 variety of end users.

16 After looking at marketplace quality, which
17 includes all parties, it's equally important to look
18 at market participant quality. Market participant
19 quality focuses on quality that an individual trader
20 or firm provides to the market. This is a new and
21 important topic.

22 While each participant's activity is linked
23 to overall marketplace quality, we need to look at
24 the individual market participant's quality as well.

1 We can then ask how can each trader or firm provide
2 benefits to the market.

3 The quality and attributes of a market
4 participant play an important role in assessing the
5 markets. If we are to look at a few metrics we
6 might ask and break down the following questions:
7 How close are a trader's orders resting to the top
8 of book? Delving deeper, what percentage of the day
9 are a trader's orders resting within the first view
10 price levels?

11 The closer the orders are to the top of the
12 books, the greater chance they have of being
13 executed and improving markets. What else can we
14 observe? How much displayed liquidity is the trader
15 providing? The larger the quantity, one could say,
16 the better the quality in most instances.

17 We could also ask, how much volume does the
18 trader trade over the course of the day compared to
19 the overall volume of that particular instrument.
20 Also, how persistent are the resting bids and the
21 offers? By that I mean, how quickly does the
22 participant return to the market after the order is
23 executed. Is the trader or firm consistently
24 providing orders.

1 You can also ask, how quickly are the orders
2 adjusted given changing values? For example, if you
3 look at a market participant who is making markets
4 in two highly correlated or fungible products, they
5 must be able to quickly change their prices based on
6 changing values. Keeping prices in line and
7 producing a high quality market.

8 Any policies that result in stale quotes will
9 produce an increase in predatory trading practices,
10 thus speed is a vital factor and contributor to the
11 market participant's quality. A market maker's
12 willingness to persist on orders, to continually
13 close relies on their ability to mitigate the risk
14 and hedge their inventory.

15 There is a possible correlation between speed
16 and the quality of quotes from a market maker.
17 Speed can be looked at as a positive attribute which
18 keeps values in line. All these characteristics
19 play a part in evaluating how to make the market not
20 only more efficient, but more equitable and proper.

21 A recently published study by Hagstromer and
22 Norden, analyzed the HFT activity on the OMX by two
23 strategy types, HFT market making and HFT
24 opportunistic. HFT market making refers to

1 strategies of, quote, both a buy and a sell price
2 and a financial instrument or commodity, hoping to
3 make profit on the bid ask spread. HFT
4 Opportunistic refers to arbitrage and other HFT
5 strategies.

6 What Hagstromer and Norden concluded is that
7 the majority of HFT volume and more than 80 percent
8 of limit order submissions were associated with
9 market making. While some people may disagree,
10 Hagstromer and Norden further stated that HFT market
11 making and HFT Opportunistic activity together
12 mitigate volatility.

13 The paper also analyzed how policies directed
14 at imposing a minimum limit order duration, reducing
15 order-to-trade ratios and instituting financial
16 taxes will affect market quality.

17 They found that a policy imposing minimum
18 limit order duration or reduced order-to-trade
19 ratios are implemented, it will limit market maker's
20 abilities to adjust their prices based on changing
21 values. These policies will likely not only reduce
22 the amount of market makers, but it will also cause
23 them to widen their quotes and reduce their stock.
24 This is will be a detriment to the entire

1 marketplace. Any policy measures that increase the
2 risk of liquidity providers being picked off will
3 harm our market quality.

4 They also suggest if the financial tax is
5 passed it will render most HFT strategies
6 unprofitable. What we need to remember is that
7 Hagstromer and Norden had previously found that the
8 majority of all HFT volume is related to market
9 making. Markets will be thinner and volatility will
10 rise.

11 Although we are citing this one study, there
12 are a number of additional studies that look at HFT
13 and the cash equity marketplace. Some of these
14 papers have studied different markets, different
15 timeframes and have defined HFT using alternative
16 criteria. Their conclusions, therefore, may differ.

17 In fact, the more comprehensive study
18 involving HFT was just released by the Chief
19 Scientific Advisor to Her Majesty's Government and
20 Government for Science in the UK, Professor Sir John
21 Beddington. This study involved the work of 150
22 leading academics and experts from more than 20
23 countries.

24 Together they developed over 50 commissioned

1 papers, which have been the subject -- which have
2 been subject to independent peer review. The study
3 found that computer based trading has improved
4 liquidity, improved price discovery, not increased
5 volatility and has reduced transaction costs.

6 The studies findings were very similar to
7 Hagstromer and Norden's findings in that imposing
8 minimum limit order duration on orders and reducing
9 order-to-cancel trade ratios will be problematic
10 particular to the overall quality of the market.

11 One of the main recommendations that the
12 study suggests is that any new policies or
13 regulations must preserve the benefits that HFT
14 brings to the marketplace.

15 Market System Quality directly affects the
16 issue of market quality. Market systems covers not
17 only the technology used, but the operational
18 processes that firms use to govern their internal
19 actions. To address this specific point, my firm
20 and other firms in the industry has responded by
21 publishing best practices documents. These can be
22 found in a Futures Industries Association website.

23 I'm referring to the FIA Principal Trader's
24 Group and the European Principal Trader's

1 Association Software Development and Change
2 Management Recommendations white paper. Also
3 published is the Futures and Options Association's
4 Guidance on Systems and Controls for Electronic
5 Trading Environments white paper.

6 Both of these papers go to great lengths to
7 address these complex issues to the benefit of
8 everyone in the industry. We also have regulators
9 such as ESMA, ASIC and SMA who are responding along
10 with independent efforts like ANSI, X9 and ISO who
11 have come up with quality management systems
12 standards for automated trading.

13 We believe by discussing the issue, in
14 careful detail, we can make our market stronger for
15 everyone who participates for decades to come. I
16 thank you for your time and I'll now give the floor
17 to Jim Northey who will speak to you about market
18 systems standard operations and gap analysis.

19 MR. JIM NORTHEY: Thanks. I want to talk
20 about market systems quality. And the word system
21 here, I want to make sure we don't limit that just
22 to the thought of just computer system. We are
23 talking about the entire processes and the entire
24 system of trading that takes place. And I wanted to

1 introduce the concept of quality management system
2 standard and benefits it might provide to the
3 industry at a time where we find ourselves, as other
4 industries have in the past, facing market
5 perceptions and market quality and market integrity
6 issues.

7 And I wanted to start out with just a couple
8 of quotes that lead to the definition of a quality
9 management systems standard. The first one, I don't
10 know how many of you -- I'm pretty old now, I had
11 the benefits of working for an aerospace division of
12 General Motor's starting in January of 1980. And I
13 can tell you the general attitude at that time was
14 fairly pessimistic.

15 I think we had reached the end of our
16 quality, in fact it was called a quality crisis.
17 The U.S. was not perceived as a leader and out of
18 that process came the whole quality revolution that
19 really turned U.S. manufacturing and leadership
20 around throughout the 1980s.

21 And it's interesting, one of the leading
22 visionaries was Deming, who actually was responsible
23 -- he and Durand were responsible for the quality
24 operations in Japan. They actually went to Japan

1 and helped build in Japan. So we brought back their
2 technology.

3 And one of the fundamental premises on
4 quality is, if you can't really describe what you're
5 doing, then you don't probably know what you're
6 doing. And you may not have full control over your
7 process.

8 The other important aspect here of a quality
9 management systems standard that we are going to be
10 talking about is that it used to be there was a
11 small department in a manufacturing company called a
12 quality control department. And to really create
13 quality and address issues of safety and risk,
14 quality has to be everybody's responsibility. And
15 that was a fundamental thing.

16 And then this next point from Phil Crosby who
17 was one of the leading -- he wrote the book *Quality
18 is Free*, which was required reading in 1980 at
19 General Motor's, *Quality is the result of a
20 carefully constructed cultural environment*. And it
21 has to be the fabric of the organization, not part
22 of the fabric.

23 And so going to the next point. There is a
24 key observation that we all know and why we are all

1 here. And the first one is that market quality is
2 independent. So all market participants are
3 responsibility. It's not enough to have one leading
4 market participant responsible, very careful, very
5 thorough in terms of their operations, education and
6 process maturity, because you are completely
7 dependent on your other counterparts that you are
8 trading with. You are completely dependent upon the
9 venue that you are trading in, in terms of quality.
10 So the market quality is independent.

11 And so quality management system standards
12 come in to be when your outcome is based on the
13 quality of your marketplace, yet you're not in
14 control of all of the forces that are involved in
15 that marketplace. The question is, are you willing
16 to vouch for and guarantee your counterparts
17 quality. And the answer is no one can do that.
18 That's the role of the quality management system
19 standard and I'll give some examples here in a
20 moment.

21 The other important aspect of a quality
22 management systems standard, which I'm very pleased
23 to say has really aligned itself well with what the
24 CFTC has done as opposed to other agencies, and

1 that's its principle base. It focuses on what you
2 should be and it's not interested in the how. These
3 are the areas you need to know, address, control,
4 and consider to build -- have a quality outcome, so
5 it's outcome based.

6 So why should we -- the industry we are in is
7 a very independent industry, we have issues of
8 quality, market integrity and perceptions and a
9 quality management system standard has been used to
10 other industries can address that.

11 And so I want to talk about some lessons that
12 we've learned from other industries and I'm going to
13 give three examples and then make one last point
14 that brings it home to the futures market. The
15 first one, if you look at global marketplace where
16 any market is faced with multiple regulatory
17 regimes, and one of those areas is in the
18 environmental standards.

19 You're faced with -- if you're a manufacturer
20 of any size right now, you're faced with multiple
21 regulatory machines on a global basis. A management
22 standard called ISO 14000 was created to address
23 this. That provides one basic framework globally
24 that you can work to, that you can use, that

1 regulators can refer to and use as information in
2 their policy making and decision making and you, as
3 the market participant in the global markets, can
4 have some reliance and some certainty and also some
5 efficiencies, by knowing that there is an
6 independent standard that is globally accepted and
7 recognized, regardless of what multiple regulatory
8 regime you are following.

9 So that's one example of where the standards
10 have been used very successfully to promote a set of
11 outcomes, but do it in an efficient way that a
12 global firm can respond to and manage.

13 The second one is less in terms of market
14 perceptions. The behavior of any market participant
15 has an impact on the entire marketplace. And when
16 there is an issue of a new marketplace or a
17 marketplace that has come under crisis for issues of
18 quality, a quality management systems standard can
19 be used by the industry itself to actually inform
20 and insure that all market participants are
21 conforming to quality expectations.

22 And as an example of that is the bio fuel
23 industry. When the bio fuel industry was started in
24 the United States, they actually -- they created a

1 quality management system for bio fuel manufacturers
2 so they could guarantee the quality outcome across
3 all market participants to build up the quality of
4 the market and the perception of the market in the
5 consumer marketplace. That was the second example.

6 And then the third point I want to make is
7 that there is an advantage to the industry taking
8 responsibility and building a standard. Not only
9 can it be used for self assessment, but can
10 withstand scrutiny in an independent audit. And
11 then alternatives imposed by regulatory regime tend
12 to not engage the full organization and they
13 actually have a limited, in terms of the sort of the
14 positive outcome.

15 And I can give you have an example of an
16 industry that actually adopted very, very rigorous
17 standards, unfortunately, as many of you can testify
18 to as well and that's the aerospace industry, the AS
19 9000 standards. And it works very efficiently in
20 the industry, worked very successfully in forcing
21 standards throughout the supply chain by the
22 manufacturers themselves.

23 Now, an example where the industry sort of
24 respond and it resulted in a high amount of

1 regulations and quite a high degree of obtrusiveness
2 in the process was in the medical supply industry
3 where the FDA basically imposes quality management
4 systems standards by way of regulation. And the
5 difference in terms of cost, in terms of prohibiting
6 market innovation and keeping people from
7 participating, is well demonstrated.

8 So I think that quality management systems
9 standard can -- has been used across the board to
10 address an industry's specific issues of safety,
11 quality and it's all focused on an independent
12 market.

13 And there is one last point that I think is
14 important for this conversation, is that how can a
15 firm, and I've been here on LaSalle Street for about
16 25 years and I can see the evolution of firms, one
17 creator, no testing, all the way up to one of the
18 rigorous and some of the best practices. But how
19 can a firm that is committed to market quality or
20 who are doing the right things exhibit that they are
21 doing the right things and not being reckless, since
22 they are doing the work anyway?

23 So to put in another way, how could a firm
24 that is committed to market quality, as represented

1 by an independently approved industry standard that
2 is audible be considered reckless? And I'll leave
3 that as the last point for why the issue should be
4 considered and think about quality management system
5 standards.

6 And with that I want to introduce an effort
7 that was started originally by some work by Andrew
8 Vega and Ben VanVleet of I.I.T. Both are professors
9 and they both are practitioners in our space. They
10 are not solely academics. And they started with a
11 book called Quality Money Management. And
12 the idea is taking the principles of quality as
13 exhibited in ISO 9001, ISO 9004 and applying it to
14 the entire trading process and looking at quality
15 outcome. And they approached me and how I became
16 involved in this is that through my work in the
17 fixed protocol organization I was elected to be the
18 cochair of the X90 Subcommittee for U.S. Standards.

19 So the X9 organization represents the U.S. in
20 creating ANSI standards for financial services. We
21 also represent the United States in ISO standards.
22 So when Ben and Andy came to me and said, how can we
23 create a standard? And this was very, very early in
24 2011 I said, well, I guess you're talking to the

1 right person.

2 So the idea here is to create an automated
3 trading standard, quality management systems
4 standard. And the focus is on automated trading,
5 not high frequency trading. Automation in any
6 industry poses new issues that must be addressed.
7 And the ones I'm most interested in are not software
8 change control management, you know, version
9 control, that type of thing, that's the least issue.

10 The main issue where I think that we have to
11 focus is in the areas of operation and control and
12 setting standards for making sure that systems that
13 are automated can be fully managed. We went through
14 an entire process and statistical process control
15 that led out of the early automation efforts. And
16 we are faced with a similar thing in the industry.

17 And I'm very pleased that Working Group 3
18 will be presenting in Slides 7 through 11, a set of
19 operational control issues that I think are really
20 one of the most important, in addition to standard
21 software quality assurance rules.

22 One thing if you go to any safety or any
23 quality measure, there is nothing you are going to
24 do that is going to be make a perfect system or a

1 defect free system. You can minimize defects, but
2 more importantly you need to create a culture and
3 environment that actually knows how to respond to
4 these issues and operational controls.

5 So AT 9000 is a standard being developed
6 right now within the X9 organization, driven by the
7 industry Best Practices Act, which is the guidelines
8 that have been prepared for the creation of a
9 quality management systems standard for automated
10 trading. And it's designed to be built within the
11 ISO 9000/9001 framework, which can be used for both
12 independent audit and self assessment.

13 And the work that has been done today uses
14 the existing ISO 9000 standards and there is a very
15 high quality standard for software engineering. In
16 addition, this board has worked with the FIA and the
17 FOA has worked very closely with ESMA on their
18 guidelines.

19 And the timeline as shown here, I won't go
20 through the timeline now, only to say that there are
21 graphs of the standards that are being prepared.
22 And, again, the documents were the ones built by the
23 industry best practices. And I do want to say, to
24 make a very important point to the industry, people

1 experienced the 9000 and 9001 standards that were
2 participating in the process, actually felt that the
3 FIA documents that were produced were actually over
4 prescriptive and much more greater in detail than
5 what usually are put into ISO 9000 and 9001
6 standards.

7 And I always think that's funny because when
8 we first started this, people said 9000 is way too
9 burdensome. Then we start looking we've got the
10 standard work already done and we go on to a further
11 degree of specificity than normally is done. So
12 that's the AT 9000.

13 Now, importantly I want to switch now and
14 talk about a different topic and that's data issues.
15 And look at, our group started a gap analysis,
16 looking at what information is available in the
17 marketplace that could be used by regulators and
18 other researchers to understand and look at market
19 behavior.

20 And one of the things that we found ourselves
21 we always felt like we were solving a problem that
22 didn't exist in the futures market. We felt
23 fortunately, for whatever reason, who would ever
24 thought of lack of fungibility was going to lead as

1 an unintended outcome to market integrity. But in
2 reality the futures markets actually don't have the
3 same problems as the securities market. So we kept
4 having to pull ourselves back and say we are looking
5 at the futures markets, we're not looking at the
6 securities markets.

7 So the good news is for the futures markets,
8 the SRO's already have a vast majority of data
9 available now and is accessible in some form. So
10 what we've recommended is the CFTC should pursue
11 interest standard data formats and definitions. The
12 current initiative, which is much more complex an
13 order because of the fragmentation and the fact that
14 transactions don't have to occur on the exchange.
15 We can at least use the same industry standard data
16 formats and definitions.

17 Because one of the points we wanted to make
18 was you cannot analyze effectively a market
19 participant's behavior by only looking at a single
20 market, because bigger firms have to use multiple
21 markets as part of their trading strategy,
22 especially for hedging. And what might look as a
23 questionable behavior in one participant, when you
24 look at their entire behavior across all market

1 venues, all of a sudden it becomes very
2 understandable in light of their risk management and
3 hedging strategies, so you can't look at a market in
4 isolation.

5 So the other recommendation we wanted to make
6 was similar to what we are doing with FINRA now is
7 that the fix standard actually provides data
8 definitions and a very simple flexible data model
9 that's widely adopted.

10 In terms of the data, I'm not talking about
11 data formatting and messaging, I'm talking about
12 just the data items in the definition. And we had a
13 very successful experience working closely with the
14 CFTC through the FIA, going back to 1999, the
15 original technical advisory committee on standards.

16 So real quick I want to jump over and talk
17 about something very important. So looking at
18 market behavior across markets, but when we do that
19 we are faced immediately with error measurement and
20 recording issues. One of the key issues here is
21 that times right now are actually captured largely
22 in milliseconds. And milliseconds are not an
23 acceptable resolution to really understanding market
24 participant behavior. You really need to catch, at

1 a minimum, a microsecond and the advanced firm are
2 starting to try to measure at nanoseconds.

3 The other thing is that when you start to
4 look at behavior across markets, you need to
5 understand that there is no way, given the current
6 technology, even if you go to the most advanced
7 forms of time clock synchronization where you can
8 effectively get an order causal series of events.
9 So there is limited analyses that can take place
10 because of existing time measurement errors and the
11 rift between the computer system.

12 The last picture here I'll just go through
13 briefly is the audit trail data model that we put
14 together to try to understand the market. And you
15 can really see, there are a buildup of consolidated
16 source of data that we analyzed. There are
17 entities, market infrastructure, market behaviors
18 that all have to be pulled together from which you
19 can derive some very valuable data and measurements
20 which we've listed some of those.

21 And we believe most of this data now is
22 available at some form or another at the SRO's and
23 that the futures industries, at least the current
24 system, whereby the CFTC and others are able to ask

1 the SRO's to produce information on an as-needed
2 basis, I think has served the markets well and we
3 question whether we need to invest in some larger
4 infrastructure, when we don't have the same issue
5 that we have to face in the securities markets. So
6 that's all we have now and I turn it back over to
7 you, Commissioner. Thank you for your time today.

8 CHAIRMAN O'MALIA: Thank you, very much.

9 MR. PAUL KEPES: I would like to thank my
10 colleagues here for their hard work. Also for the
11 burden of presenting this morning which is never as
12 easy as you can think it may be. Just to recognize,
13 as Greg did in his presentation, that we too have
14 worked in a democratic process and used the
15 diversity of thought within the marketplace, which I
16 think is a good thing and it really helps sharpen
17 our assumptions and leap to good conclusions and I
18 would just mention a couple comments.

19 You know, one, we presented two papers today.
20 We recognize there are other papers out there that
21 may not share some of the generosity or optimism as
22 these papers.

23 And just lastly, with respect to the study,
24 it largely relates to CBT, computer-based trading

1 and suggest that we think of that largely analogous
2 to algorithmic trading. And just recognize the
3 distinction between computer-based trading and high
4 frequency trading, they are not synonymous.

5 Some from the computer based trading may not
6 necessarily ascribe to high frequency trading, as
7 Greg pointed out, being a smaller subset of the
8 large automated trading.

9 CHAIRMAN O'MALIA: I'm glad you raised that
10 point and I had a question on market participant
11 quality. Chris, on Slide 8 I think a lot of people
12 are talking about quality. And a lot of fundamental
13 traders are trying to understand and have complained
14 why are the markets changing in quality or the
15 liquidity or the size or the speed.

16 Do these -- you lay out the principles on
17 market quality on Page 8 and then you reference the
18 Norden study and it's a majority of HFT volume
19 submission. Did this study look at market quality
20 or the factors submission or is that a direct
21 correlation here that we are talking about or are
22 they disconnected?

23 MR. CHRIS LORENZEN: The reason that we
24 pulled the Hagstromer and Norden paper was one of

1 the things that we were asked to do as the working
2 group was to take a look at the different types of
3 strategies the HFT involves. And in our June 20th
4 presence I think we illustrated common trading
5 activities such as market making, as well as some of
6 the potential harmful strategies, such as spoofing
7 and so forth.

8 So we thought it would be interesting to look
9 at a study that really looked at high frequency
10 trading and tried to break down how much of the HFT
11 activity is actually good and how much may not be
12 good. And what the study basically showed was that
13 the majority of all HFT volume and more than 80
14 percent of limit order submissions was related to
15 market making.

16 So I think everybody can agree that market
17 making is very helpful to the market. So thus, what
18 we are trying to illustrate is if there are policies
19 that are going to be focused on potentially reducing
20 order-to-cancel ratios or composing minimum time
21 frames that orders have to sit in the market,
22 ultimately they are going to affect market makers
23 the most.

24 So I guess if there is any policies that are

1 going to be targeted towards harmful strategies, but
2 ultimately are going to hit all the HFT, we need to
3 be aware of the consequences that lie there.

4 CHAIRMAN O'MALIA: Let me see if I can be
5 clear, I guess. Does this study validate that
6 market making can prove all four of these bullet
7 points? I'm not sure, not having read the study, it
8 goes from one slide that says these are the
9 qualities, does the Hagstomer Norden study actually
10 -- whatever they look, does that hit all four of
11 these strategies?

12 MR. CHRIS LORENZEN: It does not. These were
13 bullet points that we thought would be helpful for
14 everyone to look at to help identify, you know, good
15 behaviors in the market or things that are going to
16 benefit, provide benefits in the overall market not
17 lower market quality.

18 MR. JIM NORTHEY: So one of the first things
19 we did after you appointed us is we went back and we
20 were asked to take a look at clause D that came out
21 of Working Group 1. So we spent a lot of time and
22 we were not really making much progress in terms of
23 trying to vet what is HFT, who falls into this
24 category.

1 Then Jorge just asked a simple off the cuff
2 question, as he often does. He just said, well,
3 could we define what a quality market participant
4 is? Which just inverts the question. And then all
5 of us instantly said, yeah, I think we could come up
6 with a definition and a measure that would involve a
7 very specific instrument created, an exchange that
8 might have quality characteristics or desired
9 outcomes than another.

10 But it seemed to be a better approach to
11 resolve this issue if you define and you can agree
12 on what quality market participation is could you
13 measure it. And then could you then either by way
14 of relative rankings or some other mechanism, rank
15 participants in terms of their volume market.

16 And then you are looking at outcomes. You
17 don't care how they do it, if the firm does it by
18 high frequency trading, so be it. It doesn't
19 matter. And now comes what's important, it seemed
20 an easier approach to manage quality market
21 participation as opposed to making this definition
22 of HFT, which would, you know, could in its worse
23 case be getting people arguing, well, I'm actually
24 only 49 .93 percent of the market so I don't really

1 quality as an HFT firm.

2 So we thought the predominant thing we wanted
3 to bring back to the Technical Advisory Committee is
4 focus on quality market participation and many other
5 things take care of itself.

6 CHAIRMAN O'MALIA: Thanks, Jim.

7 MR. RICHARD GORELICK: This is actually the
8 part of the presentation that I wanted to focus on a
9 little bit as well. So thanks again for going
10 through. There are a lot of things that we know and
11 are sort of a valuable contribution to the
12 discussion.

13 I do have some concerns, however, about this
14 whole idea of trying to identify market participant
15 quality in a very general sense. I certainly agree
16 that it's essential for regulators in markets to
17 identify abusive behavior, to identify manipulative
18 behaviors and even to identify wasteful behaviors
19 like quoting repeatedly far away from inside the
20 book in ways that don't contribute to the market
21 quality.

22 But I'm very concerned about this that we can
23 pick strategies that we like and strategies that we
24 don't like and narrowly define them in ways where

1 we're supporting some and hampering others. I think
2 what is really essential to a market working well is
3 diversity of strategy and to have a very healthy
4 broad ecosystem where short of market abuse or
5 waste, people are really allowed to find out what
6 works for them.

7 And while you focused on a good paper, the
8 Hagstromer and Norden paper, there are also a lot of
9 other papers, sort of general economic literature,
10 that looks at the value of arbitrage, for example.
11 Arbitrage is widely understood to be a very
12 beneficial feature in markets.

13 And one I'll highlight is Hendershot and
14 Munior (phonetic) paper that came out last year that
15 looks versatility on the NASDAQ, what the NASDAQ
16 data said. And what they focused in on, they didn't
17 look at strategy types, so to speak, but they did
18 look at order types. And they looked at resting
19 orders versus spread crossing market orders.

20 And what they determined there was that it's
21 actually the marketable orders, rather than the
22 resting orders that contributed most. And so really
23 I think it's sort of a fools errand to try to go
24 deeply into strategy types and picking winners and

1 losers and finding some that we like and some that
2 we don't like. I think it's much better off to
3 laser focus on abusive strategies, manipulative
4 strategies. Make sure we can identify those,
5 eliminate those from the markets.

6 If they are wasteful behaviors that we want
7 to target, we target those. But generally provide a
8 healthy ecosystem where different people with
9 different ideas about how they want to trade is to
10 do so in a way that contributes to overall market
11 quality.

12 MR. PAUL KEPES: I think your comments are
13 well taken. I also think that it's not as
14 straightforward as you might suggest these two
15 ideas. In other words, you recognize and make
16 comments that we want to get rid of abuse and maybe
17 we want to get rid of wasteful activity. And also
18 we shouldn't actually pick on individual strategies
19 and make decisions on individual strategies.

20 I agree with you, to celebrate diversity of
21 activities and how they play a role is -- a lot of
22 our presentation is about the coalescence of
23 different forces. When we think of the subject of
24 waste, for example, it's a very interesting

1 question. For example, liquidity -- volume must
2 accompany in providing liquidity, but all volume
3 doesn't necessarily mean liquidity.

4 So Jim here can go in tomorrow morning when
5 the market opens, we will just trade back and forth
6 a million shares of such and such all day long at
7 the same price and we set all the exchange records,
8 we would hardly hail ourselves as being liquidity
9 champions. In a sense that would be -- you raise
10 sort of wasteful behavior. We could crack down at
11 that. But we need to take a look at that activity.

12 We need to make informed opinions about is
13 there anything about this behavior activity that can
14 be construed as abusive, harmful, destructive to the
15 marketplace. Or is there any finer filters or
16 anything about that is just wasteful or
17 nonproductive.

18 And I think one of the key elements here is
19 that liquidity, I would hope, and I know that it's
20 not a position that is certainly unique, that
21 liquidity must relate to the transference of risk.
22 Somewhere in there, given my example again, there is
23 no transference, something is taking place. I would
24 further hold the position that there is some really

1 tough things and some really complex things to be
2 thinking about because as hold times, for example,
3 go to zero, I think there is a strong correlation to
4 the transference of risk goes to zero.

5 I think as the minimum duration on an order
6 goes to zero, if an order is out there for a month,
7 a day, a second, a micro second I don't see these as
8 equivalent ideas.

9 There is a correlation, there is a
10 correlative role to its service that it provides
11 with liquidity. And so it's important for us and so
12 in a sense I'm agreeing with you that I do think
13 this is of strong merit to look at potential abuse,
14 also look at potential wastes. I just don't see how
15 we can also say we mutually hold the position that
16 all activities should be celebrated for diversity.

17 MR. ANDREI KIRILENKO: I have a question.
18 I'm really quite intrigued and I think probably a
19 lot of overlap in my mind about something that you
20 both suggested. And that is Group 1 and those in
21 Group 1 and Group 2, seem to suggest some sort of
22 public reporting on measures of market activity and
23 measures of market quality.

24 And that reminds required market centers to

1 publish monthly on their websites measures of market
2 quality by five different order types. And
3 subsequently there were a couple of studies that
4 those that measures of market quality have actually
5 improved because the public is benefiting from
6 observing and being aware that the execution is
7 taking place.

8 Do you suggest sort of something broader than
9 execution perhaps, measures of market activity. Do
10 you think it would be useful to sort of consider
11 publishing periodically, say on a monthly basis or
12 quarterly basis, whatever it is you decide is
13 useful, measures of activity that relate to HFT type
14 of trading in work types for different sizes?

15 And for Group 2, do you think it would be
16 useful to include those measures in market quality
17 in there, market activity -- not all HFT are going
18 to be related to market quality and it could also,
19 by the way, lead to a direct empirical test of
20 whether or not high frequency trading includes
21 market quality, because that would be sort of
22 directly testable, to see measure of high frequency
23 trading as described in Group 1 and measures of
24 market quality go up and the question is resolved.

1 MR. COLIN CLARK: My first comment would be
2 then why limit it to just HFT? I think to the
3 extent that you have more broad disclosure of
4 statistics --

5 MR. ANDREI KIRILENKO: For example, not just
6 for HFT, but you could measure cancel-to-fill.

7 MR. COLIN CLARK: Sure, yeah, I think there
8 potentially -- I would have to think about it a
9 little bit more, but there could be some merit to
10 that, again, more broadly across all participants.
11 Certainly you alluded to, with the markets, there
12 are disclosures of that nature.

13 I would say that one of the issues and where
14 the breakdown is is the lack consistency of the
15 data. It does need to be very specifically defined
16 and implemented properly across firms. I think that
17 one of the worries with this data is it, you know,
18 one data point may tell one story, another data
19 point could tell another story. Sometimes there is
20 a potential mixed message in some of that
21 information.

22 MR. GREG WOOD: I think you would have to
23 average it out so, you know, you also remove the
24 distribution in terms of types of activity. I don't

1 know if it's possible to measure, particularly, high
2 frequency trading. To the point that I was making
3 earlier, that some changes identified as sort of the
4 automated trading systems, I think that would be a
5 very interesting measure to see across all market
6 basis, particularly within the futures markets.

7 I think the trade cancellation ratios would,
8 again, be very interesting to get a perspective on
9 how particular markets work, for example.

10 Transparency can be useful to market participants.

11 MR. CLIFF LEWIS: There is -- one thing that
12 is interesting that is going on right now and may be
13 something worth reporting on later, would be
14 different exchanges are taking -- distribution
15 platforms are taking radically different approaches
16 to kind of throttle high frequency traders.

17 One extreme you have a dealer oriented
18 platform, they can produce all sorts of dollars, all
19 the risks that we discussed would be included and
20 that we didn't include. At the same time there is
21 sort of an ecology of others where there are no
22 restrictions whatsoever. I mean, and to my way of
23 thinking, obviously, a kind of Darwinian approach to
24 seeing who wins is probably better than thinking

1 that regulators can predict who going to be
2 successful. Not totally applicable to the futures
3 world because of clearing, not at all applicable to
4 the lawyer invented fantasies of the SEC best
5 national market system, which has nothing do with
6 science, it's just the way a GS 13 thinks of the
7 world.

8 But in futures I would hope we could continue
9 to err on the side of competition and allow the
10 exchanges to decide fundamentally how they charge
11 because really the issue here, as a number of people
12 have alluded to, the cost of running a platform is
13 really necessary throughput, not matches. You get
14 paid when orders match.

15 So there is no fundamental disincentive for
16 the exchange to get it wrong because the guys
17 optimizing the technology know more about it than we
18 are going to go, so them have a stake in deciding at
19 what point they are going to self optimize. Now, in
20 the CME's product, there are huge variances in
21 different product sets between the talk to ticket
22 ratio, if you will, of how many matches they get to
23 charge for versus how many messages they are
24 carrying for.

1 They have to take steps to throttle any of
2 these things. And you can throttle and say, hey,
3 you can only have this ratio, or I would say,
4 better, you pay more if you go that way.

5 Now some cases exchanges may get that exactly
6 wrong, you know, by subsidizing through volume
7 discounts or special market making programs. But,
8 again, I think that's really -- as long as it is a
9 relevantly competitive environment, I don't see
10 really the harm of it and I don't really see the
11 ability to get in front of it.

12 And most of these distinctions in terms of
13 market abuse, well, is it more abusive when a
14 buy-side algorithm goes nuts and moves the market
15 than if a high frequency trader does? No,
16 absolutely not. In fact, in some ways the buy-side
17 algorithms are carefully extruded from high
18 frequency trade would probably be a far more
19 damaging example of what the public and others would
20 be worried about than anything that has happened
21 with true high frequency.

22 One last point, I think the CFTC has a
23 responsibility to take a look at a lot of the rules
24 infrastructure and it's going off principle's based

1 approach. But so much of the regulatory overview is
2 still mired in open outcry trading, that it's just
3 remarkable.

4 So one thing I think we would propose that we
5 have another task force that go through the opposite
6 end of all this and identify all of the complete
7 garbage that I think that confuses, actually,
8 legitimate discussions about automated trading
9 because you are trying to apply, and SEF rules are
10 the best examples of this, we just cut and paste
11 from the designated market contract rules as if it
12 was 1890 and Bryan is there with a chalkboard
13 writing prices on the wall and guys are yelling and
14 screaming at each other on the floor rather than
15 recognizing that we've gone over to an electronic
16 trading system.

17 One last point, the other thing I would say
18 is that it's a little bit annoying to me, there are
19 a set of abuses that you could think of, none of
20 which are, of course, mentioned, but I'll give one
21 that I won't mention any names, but has occurred in
22 the past, which is what is obviously preferential
23 access to certain market participants from a
24 technology perspective. Now we accept that it's

1 legitimate to charge for co-lo, and when you get to
2 micro second level latency like on my system or
3 other systems, that means that being a mile way from
4 the matching engine is too far. You are dealing
5 with the speed of light as your latency.

6 I think issues like that would be much more
7 legitimate than the technical issues. Charge what
8 you want, but just make sure there is no hanky panky
9 going on with some of the measurable things that
10 would lead to, you know, unfair advantage to that
11 particular market participant.

12 Similarly, I could see this in terms of
13 some -- again, this is ancient history, I think
14 there used to be different kind of matching
15 algorithms. And those different kinds of matching
16 algorithms were designed to benefit particular
17 market participants. At that point it wasn't
18 considered a bad thing. Okay, you want to make sure
19 smaller locals have an edge. So the various
20 matching algorithms came up.

21 Again, I think the exchange should be free to
22 do that all that they want. But again, I think it's
23 worth considering that and given the big push that
24 all the exchanges are making towards co-lo, I think

1 that is a really big deal, that there ought to be,
2 just so long as the vice chairman doesn't get a
3 cheaper price closer to the rack than some goof
4 coming in from the street.

5 MR. GEORGE PULLEN: I'll take it strictly
6 from a staff point of view. In so much as the staff
7 resources and the Commission might be devoted to
8 measuring CBT or HFT, when you have those numbers
9 that are in house, we're not saying that these are
10 either good or bad. We're saying that -- in your
11 definition we can have measurements, percentages and
12 we can publish those measurements. And in so much
13 as we have review of those numbers, I don't see any
14 harm in giving those numbers.

15 MR. ANDREI KIRILENKO: I was much more
16 thinking along the lines of ECM, not CFTC. And they
17 would be costly indeed, but I do wonder too whether
18 or not you think it would be, based on the abuse and
19 your discussion of market quality and your
20 discussion of various measures, various objective
21 measures, if you came up with such a thing that it
22 would be beneficial to publish and see that.

23 CHAIRMAN O'MALIA: Keith, Larry, Greg.

24 MR. KEITH FISHE: I think one unexpected

1 benefit that would be obtained from publishing
2 additional numbers is that you sort of standardize
3 the nomenclature of the data that you are observing.
4 And the papers that Richard mentioned and maybe Paul
5 mentioned, is that there is a wide variety of
6 definitions that is then used throughout those
7 papers and optimal measurements and optimal
8 research.

9 So if that effort to publish information
10 helps focus people on common ways of looking at
11 things, if you further research it, that makes it
12 easily comparable and useful.

13 I just want to make one comment on
14 co-location. I think one of the nice things about
15 co-location is that it has made it a more even
16 playing field versus proximity and location.
17 Opportunities that existed, especially with CME, we
18 really appreciate what they do with co-location,
19 because it really helped even everything out.

20 MR. GREG WOOD: The thing I was going to add
21 there is I think one of the biggest concerns for
22 market participants is this perception of toxicity
23 within the market. So toxicity is how am I going to
24 get a price that I see. Is there the same depth in

1 the market that I see on the screen. And one of the
2 concerns, I think quite a lot is, people feel there
3 is a lot of toxicity in certain markets.

4 I would hope that publishing these metrics
5 will obviously present the quote to the market. And
6 if you see that the majority of do come in certain
7 ways, then I think that will ultimately make you
8 feel more comfortable in actually trading within
9 that marketplace.

10 If it does the adverse, then I think it would
11 affect the way the market works and then that market
12 has to change the way it actually works.

13 MR. RICHARD GORELICK: I think I want to lend
14 a little support to Andre's idea. I think that the
15 idea of having exchanges publish information about
16 market quality in that you are, say on an empirical
17 basis, on a continued basis, informed by what are
18 the metrics that we think are important, I think
19 that could go a long way to improving the quality of
20 discussion that we have about market structure and
21 market quality.

22 And I think one of the areas that I found
23 really lacking over the last few years in a lot of
24 discussions is evidence. There is a lot of

1 anecdotal discussion about how people feel about
2 markets and it's hard to respond to that in a policy
3 way. So we can start measuring things more and
4 making those measurements more readily available it
5 would lead to a more informed, thoughtful
6 discussion.

7 MR. BRYAN DURKIN: I think there has been a
8 lot of diverging views of what we are actually
9 speaking of in the context of market quality and
10 people have different perspectives and markets
11 behave differently. So we could spend quite a bit
12 of time having a very thoughtful debate in terms of
13 what that all constitutes.

14 I just want to be a little careful that when
15 we walk out of here, I don't believe we've defined
16 what that is.

17 Now, to your question, though, Commissioner,
18 in terms of the information that we have and what's
19 at our disposal, I mean, we have, you know, very, I
20 think, very granular information in the context of
21 obviously who is in our markets, the messaging that
22 is coming in down at the participant level, what the
23 order-to-trade ratios are, what constitutes actually
24 cancels, adjustments to orders, we categorize all of

1 that information.

2 We also look at the overall performance of
3 whether or not orders have been resting in the book,
4 plus the frequency of that participant's behavior in
5 terms of being what we would define as an active
6 versus a passive participant. So we've come a long
7 way, I think internally, in terms of how we look at
8 that information.

9 That information is then fed surveillance
10 activity in the context of taking all of that audit
11 trail information and constructing people's behavior
12 and looking for things that we would consider not to
13 be conducive to an efficient operating market. We
14 have rules that we enforce in the context of how
15 participants are behaving and we take appropriate
16 action accordingly. But in terms of the question
17 that there is a granular information, that is not
18 published.

19 I would have to give that one a bit more
20 thought. It's not something I can just respond to.
21 You can say I'll publish it, but there is a lot
22 associated with what is it specifically that we are
23 asking to publish. So we certainly would be open to
24 having a further discussion on it.

1 MR. RICHARD GORELICK: I think Bryan could
2 identify a very good point. There are at this
3 table, I think, lots of different ideas. There is
4 certainly, in the academic literature, lots of
5 different ways of measuring it. And to Keith's
6 point, I think we can tell the academics to stop
7 measuring it however they want to measure and they
8 are going to keep doing that and we should encourage
9 that.

10 But, you know, measurements of market impact,
11 quoted depth, there are lots of me trick like that
12 that don't measure market participant quality and
13 measure how the market as a whole is functioning.

14 I imagine with the number of discussions and
15 with the number of sort of thoughtful proposals, we
16 could get to a point where there are some that
17 wouldn't reveal anything confidential or a
18 particular trading strategy, that would just lend us
19 some evidence is the market getting better or
20 getting worse.

21 MR. BRYAN DURKIN: And we would certainly
22 like to participate in that.

23 MR. RICHARD GORELICK: The CME has published
24 a number of reports in this area that are very

1 helpful.

2 CHAIRMAN O'MALIA: If there is nothing
3 further, this is a good time, let's take a break
4 here. Let's come back 10 minutes, so 11:20.

5 (Break taken.)

6 CHAIRMAN O'MALIA: Next is Working Group 3.

7 MR. DEAN PAYTON: Thank you, Commissioner
8 O'Malia. Working Group 3 focused on three things
9 that we are going to talk about today. One has to
10 do with tagging registration. The second thing we
11 want to talk about is controls and monitoring and
12 lastly we are talking about supervision and
13 oversight.

14 Our group was made up of a number of folks, a
15 couple who couldn't be here with us today. One is
16 Robert Hegarty from Thomson Reuters and Mike
17 Wassersug from ICE. To my left is Frank Perry from
18 Newedge. To my right is Ed Dasso from the NFA. And
19 again I'm Dean Payton from CME Group. We also
20 worked with Jeremy Cusimano and Richard Haynes from
21 CFTC.

22 So with that, I will turn it over to Frank to
23 talk about tagging and registration.

24 MR. FRANK PERRY: Thanks, Dean. As Dean just

1 noted in these initial slides Working Group 3
2 attempted to address in detail current market
3 surveillance capabilities and to ultimately tackle a
4 number of fundamental registration questions as they
5 relate to automated trading systems, high frequency
6 traders and algorithm trading activity.

7 As standard electronic order message, SRO's
8 capture transaction level details and common
9 identifying attributes, including clearing firm,
10 underlying trading firm, session ID, center's
11 location, the operator ID, ATS flag, underlying
12 account and ultimately give-up firm.

13 Current tag attributes allow the SRO's to
14 distinguish between ATS and non-ATS trading
15 activity. Identify the individuals operating the
16 the ATS. Identify the owners of that ATS and
17 actively measure trading volume and messaging levels
18 by not only the trading firm but at the account
19 level and ultimately the operator level.

20 This transactional level data allows the
21 SRO's to capture highly granular trade data,
22 including messaging ratios, number of transactions,
23 frequency, timing and account reference details.
24 This information allows the SRO's to create

1 comprehensive electronic audit trails for market
2 activity and overall audit book data. SRO's also
3 are able to use this source data to enrich internal
4 programs and expand our internal surveillance
5 operations.

6 As detailed, the source trade and reference
7 information currently captured provides the SRO's
8 with the audit trail reference data necessary to
9 support effective monitoring of ATS activity.

10 Adding an element of ATS strategy type
11 identifiers will not add regulatory value. ATS
12 activity involves substantial variability and
13 overlap which creates definitional ambiguity.

14 ATS activity at its base involves routine
15 strategy evolution and modification. Finally, at
16 the end of the day, the order and transactional
17 activity are transparent to the SRO. In short, the
18 data is there for the SRO.

19 In the event of a potential problem being
20 identified, regulators have the ability to request
21 detailed information regarding strategy, inputs,
22 design of the ATS, information regarding controls
23 employed, testing conducted and supervision
24 protocols.

1 As a clearing firm we routinely receive
2 regulatory inquiries relating to trading activity
3 for both non-ATS and ATS activity. Some of the
4 requests are more vague, some are more complex
5 requesting specific information from the underlying
6 customer relating to the type of activity that they
7 are engage in and any types of questions or concerns
8 raised at the regulatory level.

9 Working Group One was really tasked with a
10 fairly complex task of defining high frequency
11 trading. There were a number of comments earlier,
12 if you asked 10 people both within the industry or
13 within the public to define high frequency trading,
14 you'll get a myriad of answers and opinions.

15 On the back of the work that Working Group 1
16 completed, Working Group 3 raised the question,
17 would the registration of AFT's add value or
18 accountability from a regulatory or surveillance
19 perspective. The difficulty and complexity that
20 Group 1 faced in simply drafting a working
21 definition of HFT underscores a number of
22 conversations that we were engaged in Working Group
23 3.

24 Ultimately, after a significant back and

1 forth debate amongst the group, you know, we came
2 up -- we determined that registration required
3 regulators to make static and arbitrary distinctions
4 across a significant horizon of metrics. Most
5 notably distinctions in degrees of automation,
6 latency, messaging ratios and overall volumes. At
7 the end of the day, where do you draw the line in
8 terms of who needs to register and who does not.

9 Market participants are readily identified
10 and differentiated using current reference data.
11 SRO's are able to distinguish ATS from non-ATS
12 activity. Distinguish user's type of connectivity,
13 be it direct market access or sponsored access
14 through a clearing firm. And ultimately identify
15 high messaging ratio and volume participant at
16 various levels from the firm to the account to the
17 operator, over any instrument, over any period of
18 time.

19 SRO's already maintain identifying reference
20 data regarding high messaging and volume
21 participants in the marketplace. To quote Robert
22 and Dean in our last meeting, we know who they are.

23 With the proposed -- CFTC is further poised
24 to capture reference data for active accounts on

1 DCM's and SEF's.

2 Ultimately, market stability and integrity
3 considerations and concerns are not exclusive to
4 high frequency trade. Market use and disruption can
5 come from any user or participant in the
6 marketplace.

7 Ultimately, it's unclear what additional
8 information surveillance or analytical objectives
9 that the registration of HFTs achieves relative to
10 the current info and capabilities afforded to the
11 SRO's and the regulators.

12 The next slide covers two fairly complicated
13 questions that were discussed at Working Group
14 level. First, should algorithms being registered?
15 There is a proliferation of algo activity ranging
16 from the simple to the extremely complex in today's
17 marketplace. These algorithms and their inputs and
18 parameters have all been changed frequently.

19 It is difficult to define what constitutes a
20 unique algo. And further, as Group 1 noted, algos
21 does not necessarily equate to high frequency
22 trading. Ultimately, the group found no empirical
23 basis to support strategy based registration.

24 Second question related to should these algos

1 be audited by the SRO at the regulatory or even at
2 the clearing firm level. In the debates and the
3 discussions that we really came to the conclusion
4 that this represented a bit of a Pandora's box. The
5 number of algos employed across the marketplace is
6 enormous. Attempting to audit at the SRO or the
7 regulatory level really ultimately represents a
8 inefficient use of regulatory resources.

9 There is ultimately a lack of expertise to
10 assess or evaluate the number of algos at the
11 complex level with which they operate currently at
12 in the marketplace.

13 Additionally it's noted that the cost of this
14 endeavor would be enormous and would be resources
15 better focused in other areas of surveillance. At
16 the end of the day, the entity employing the algo
17 should ultimately be responsible for the appropriate
18 evaluation and testing of their system.

19 MR. DEAN PAYTON: Thanks, Frank. I'm going
20 to talk a little bit about controls in an automated
21 trading environment. Now, obviously the focus of
22 the Technology Advisory Committee is fundamentally
23 about how we insure safety and fairness of our
24 markets in this industry. It's important, though,

1 that when we talk about that, that we put things in
2 context.

3 And you know, again, going back to some of
4 the discussion from this morning, namely that most
5 of the empirical research that has been done has
6 demonstrated that automated trading and high
7 frequency trading have really improved market
8 quality.

9 And we had some debate earlier this morning
10 about what market quality really means. But if you
11 look across those papers and obviously the Forsyth
12 project, I think, looked at more than 50 peer review
13 papers, a lot of those metrics are pretty
14 fundamental in terms of looking at the bid-ask
15 spread, the depth, the transaction costs and the
16 pricing efficiencies across markets in terms of how
17 they measure market quality.

18 And generally speaking, although not
19 universally, those studies have demonstrated that
20 the automation that was brought to the marketplace
21 through high frequency trading as a part of that,
22 has been productive to the market. And at the same
23 time, when you think about it from a context of
24 buy-side market participants, it's given them new

1 opportunities and new methodologies to optimize
2 their execution, improve their speed, improve their
3 efficiency with the way they interact with the
4 marketplace.

5 So when we think about controls, all right,
6 we need to keep the context of understanding that
7 what we need to do doesn't impact or impede the
8 benefits that have been brought to the market by the
9 advent of automation and technology.

10 That being said, I think everybody recognizes
11 that this new framework for the marketplace that has
12 evolved also comes with new risks. And I think that
13 the most significant of these, in terms of market
14 confidence, is really the risk of disruptions in the
15 marketplace.

16 And I think broadly, if you think about where
17 those disruptions evolve from in the marketplace,
18 they primary come from two areas. One has to do
19 with some type of error, whether it's a software
20 error, a human error, some kind of malfunction in
21 the marketplace, could be on the trading venue side.

22 The other place where we see those
23 disruptions are in cases of situations where we have
24 transitory liquidity dips in the marketplace. And

1 given the speed with which the market operates
2 today, we can see those markets move very rapidly
3 where you have those episodic liquidity vacuums.

4 In either case, those two situations, you
5 can't legislate them or regulate them away. There
6 are errors that are going to lead to transitory
7 liquidity dips in the marketplace. The question is,
8 what are the types of controls that we can put in
9 place; what are the kinds of things that we can do
10 as an industry from a quality management standpoint
11 to mitigate the likelihood of those errors occurring
12 and the magnitude of those errors, when they do
13 occur.

14 So following on a little bit of what Working
15 Group 2 was talking about and specifically the
16 technology that is at the core of our markets and
17 that we've come to rely upon to a significant degree
18 in the way that we do what we do in our industry,
19 really comes down to the fact that everything really
20 needs to be engineered for safety. And that
21 fundamentally requires that there be robust controls
22 in place, as Richard said earlier, at all levels of
23 market infrastructure.

24 It's only by doing it that way that we,

1 again, are going to mitigate the risk of there being
2 a single point of failure and those redundancies are
3 what helps protect the market. And behind the
4 scenes, I think market participants know that those
5 redundancies are critical and have worked time and
6 again in the marketplace to protect the market from
7 incidents that, you know, don't make the front page
8 of the Wall Street Journal.

9 The secondary consideration that we talked
10 about and we are not going to spend a lot of time on
11 today, is associated with messaging issues around
12 the IBN trading. And from our perspective, that's
13 really more about efficiency than it is about
14 safety.

15 And I think that obviously from a marketplace
16 perspective, we are certainly interested in insuring
17 that the negative externalities that come from
18 inefficient, poor quality messaging are properly
19 addressed. And by doing that we will obviously
20 improve the market perception of market quality
21 overall and perhaps the reality of market quality.
22 But also the experience of market participants.

23 Again, the key there is that whatever we do
24 from a messaging perspective, we need to be able to

1 do that without compromising the liquidity that the
2 high frequency traders and automated traders are
3 bringing to the market.

4 When we talk about controls, I think that we
5 have to understand that a lot of things take place
6 before we actually get to the deployment of software
7 in the market environment and before we turn, on at
8 this point, trading venues to make trades.

9 There has been, obviously, a lot of dialogue
10 about things that need to happen, right, before we
11 deploy systems into a production environment, even
12 in our industry, outside our industry. There has
13 been a lot of work on best practices. So we
14 highlighted some of the issues here in terms of
15 things that folks need to think about.

16 So obviously there needs to be appropriate
17 vetting of the design of new systems and
18 functionality, both at the firm level and the
19 trading venue level. With appropriate management
20 controls to assure peer understanding of how the
21 systems are intended to operate and the relevant
22 risks that must be considered and managed.

23 As Jim and Chris were talking about earlier,
24 you know, the concept of quality begins at that very

1 beginning stage of the process. And has to be --
2 the concept of risk and the impact on the
3 marketplace has to be something that is thought
4 about from the genesis of the work that's being
5 done.

6 Secondly, protocols consistent with best
7 practice standards for software development and
8 architecture need be employed. Again, that's true
9 whether it's a new training algorithm, new risk
10 management of software or new functionality that is
11 being employed at the exchange level.

12 There is lots of different ways to do that
13 and as Working Group 2 talked about, the idea is not
14 to be descriptive and say that certain types of
15 software practices, development practices have to be
16 followed, point is that you have one and that you
17 execute it well through that process.

18 Clearly, from my position as a regulator, we
19 see where issues occur and that is where you have ad
20 hoc development approaches. And I think that what
21 this whole group is about and some of what the X9
22 working group is trying to deal with is those kind
23 of ad hoc approaches might seem fine within the
24 prism of a particular individual participant in the

1 marketplace, but there has to be an appreciation
2 that each individual participant has an impact on
3 the overall market stability and integrity.

4 Third, there has been a lot of talk about
5 testing of things that -- that I mentioned a little
6 bit earlier that the Commission is working on a
7 concept release. And that part of that is going to
8 cover some of the testing considerations.

9 Again, there is protocols and best practices
10 for the way that people ought to think about testing
11 and it's certainly vital that be done prior to the
12 time that systems are deployed into production. I
13 think we all know that. You know the best test
14 strips are not necessarily a panacea. We can't test
15 for every conceivable condition, but, you know,
16 certainly an effective testing protocol is going to
17 address a lot of quality issues before we get to the
18 point where it's a problem in the marketplace.

19 And then finally there needs to be a
20 deployment strategy that, again, takes proper
21 account of the risks of putting a new type of system
22 or functionality into the production environment.
23 Understanding, again, the impacts that these things
24 can have on the marketplace.

1 It is not just the market that you are
2 introducing the system into that it impacts, but
3 obviously we have a lot of interconnected markets in
4 global financial infrastructure that we operate
5 today and those risks need to be understood.

6 And really what that means is as you go to
7 deployment, having completed the testing that you've
8 done, is to really think about the scale on which
9 you are introducing that software initially, the
10 level of monitoring that needs to be put in place as
11 that's introduced and make sure that, you know,
12 things progress at a level that we are comfortable
13 with.

14 The other piece that has been talked about a
15 lot is conformance testing. And the idea that
16 different elements in the supply chain. I think as
17 Frank pointed out earlier, it's our working group's
18 position that fundamentally the testing of specific
19 algorithms or trading in the marketplace should be
20 the responsibility of the parties who are
21 introducing those to the marketplace.

22 Obviously at the exchange level we actually
23 go through a certain form of testing. CFTC performs
24 regular systems safeguards examinations of the

1 exchanges and their electronic matching engines that
2 covers a range of issues from functional testing,
3 code production, change management protocols, risk
4 analysis, information security, all those types of
5 things. It's a very thorough review, as Bryan can
6 attest to having been through a few of those.

7 And, you know, that's, you know, one part of
8 the process. Same way folks who are connecting to
9 the matching engine go through conformance testing
10 at the exchange level and must be certified before
11 they can move their system into production.

12 And again, that is conformance testing at a
13 relatively higher level where we're looking at the
14 functionality of the system, how it interfaces with
15 the matching engine to make sure that those core
16 functions work appropriately and aren't going to
17 disrupt the market.

18 That being said, within our group, you know,
19 we recognize that there is, you know, probably more
20 than can be done at the trading venue level to
21 enhance the conformance testing that we do today.
22 To move it somewhat beyond just that core
23 functionality, to focus to a greater degree on risk
24 where we can, at the trading venue level see those

1 things, all right.

2 So there is certain types of things that we
3 can test, whether it's something like a kill switch
4 or a graceful disconnect, if the line goes down.
5 You check the functionality around the credit
6 controls.

7 but there are other things that we are not
8 able to see at the trading venue level that is only
9 going to happen on the front end. And those front
10 end tests, we think, are the responsibility of the
11 firm. And one of the things we considered those
12 trading venues to do as part of their conformance
13 testing is to put a higher burden on market
14 participants is to have them certify that they meet
15 certain standards with respect to risk mitigation
16 controls as a part of their conformance testing and
17 certification process.

18 Clearing firms, likewise, they are sponsoring
19 access to markets. Also should be required to get
20 conformance certification from their clients if they
21 have conducted the appropriate testing and have
22 appropriate controls in place. And I think that the
23 challenge that we have as an industry, you know, we
24 he spent a lot of time developing best practices,

1 you know, we have a lot great best practices that
2 have been introduced and those are conforming some
3 of the standards that are being evolved through X9,
4 but the idea is how do we develop industry standards
5 that we can all be confident that will be adhered to
6 in a way that protects the safety and the fairness
7 of the marketplace.

8 I think we all understand that every one of
9 the participants in our marketplace, you know,
10 appreciate much the consequences of failures in
11 safety, right. I mean, there is obviously
12 representational exposure, there is invariably
13 trading losses associated with that. There is a
14 loss of market confidence that has impact. And then
15 there is legal and regulatory exposure from those
16 same.

17 So our incentives should be aligned in that
18 context to come up with a set of standards that we
19 can all apply generally and help build confidence in
20 our marketplace.

21 We put together a table here that outlines
22 what we see as a multi layered portfolio of risk
23 controls, you know, that we've identified as
24 recommended for different parts of the supply chain.

1 And we believe that if, in fact, these types of
2 controls were implemented and calibrated
3 appropriately, consistently within our industry,
4 that would go a long way toward mitigating the types
5 of risks that we've faced and that we've also seen
6 in the securities industry.

7 So as the markets and technology have
8 evolved, you know, certainly the sophistication of
9 risk management capabilities have evolved as well.
10 And all of these capabilities that we listed out
11 here on this list today, these all exist in the
12 marketplace.

13 The question is, how they are calibrated?
14 How are they deployed? And the degree to which they
15 are deployed across the diversity of market
16 participants. When we first started the transition
17 to electronic markets, we realized pretty quickly
18 that we needed to, you know, the fat finger types of
19 controls.

20 So the ones that you see there at the top of
21 the list, in terms of maximum order size and
22 pre-trade price reasonability, those were quantity
23 errors or and pricing errors that trading vendors
24 sought to avoid in order to mitigate the risk to the

1 marketplace.

2 But as the industry evolved, right, we've
3 continued to evolve those risk mitigation tools.
4 And you know, we also realized that the thing that
5 we talked about a little bit earlier in terms of the
6 transitory trading gaps, that those could create
7 problems in the marketplace given the speed with
8 which markets move.

9 And so out of that recognition and, you know,
10 obviously some incidents that led to that
11 recognition, you know, we developed new tools,
12 right. So we realized that we needed to put
13 protection points on market orders and stop orders,
14 you know. So when we had Flash Crash in our markets
15 on May 6th, we weren't busting trades in the futures
16 industry, because any market order that was entered
17 had a protection point and it was only going to go
18 down so far, a stop order that was triggered that
19 would only let somebody go down so far.

20 Those protections didn't exist in the
21 securities space and we saw stop prices going to 0
22 and to \$150,000. So those protection points are a
23 critical issue around transitory liquidity gaps. We
24 also took that a step further with things like stop

1 logic and what ICE has recently innovated this year
2 with their interval of price limits. These are, you
3 know, tools that actually identify a situation in
4 the marketplace, anticipate that transitory
5 liquidity gap and disruption and actually pause the
6 market, right, and allow liquidity to be, you know,
7 stabilitated within the marketplace.

8 Those are really critical functionalities
9 that help us to protect against the risks that we
10 have and that innovation continues. We've developed
11 credit controls that came into being, you know, late
12 credit controls a couple years back. We've
13 continued to evolve -- evolve those within the
14 marketplace, right, so that the Knight Capital type
15 situations, that's a situation where somebody would
16 have received multiple warnings, right, to block
17 additional orders in the marketplace before those
18 thresholds were reached. And ultimately, you know,
19 the participant who is exceeding those thresholds is
20 blocked from entering anything other than risk
21 producing orders.

22 So there has been a lot of work on that
23 front. Some of the other highlights there are
24 things like messaging throttles. Again, back in the

1 older days, you know, somebody would rest an elbow
2 or leave a book on a key and send in thousands of
3 orders into the marketplace. There is a recognition
4 that, you know, we need throttles. The systems need
5 to be able to recognize that, issue warnings and
6 shut down the participation where necessary.

7 So I think one of the challenges here is that
8 it's really important to point out that all of these
9 things need to be calibrated. So it's always a
10 difficult thing to determine from a trading venue
11 perspective, right, where you draw the line, right,
12 then protecting the marketplace versus interfering
13 in the marketplace.

14 There is, again, a lot of different positions
15 that exist, a lot of different participants and
16 that's why you need these types of protections at
17 every level of the chain because from the trading
18 venue standpoint we are doing one size fits all for
19 a particular market, whereas trading firms have to
20 understand their strategy that they're deploying,
21 their infrastructure that they're deploying it in
22 and have appropriate controls and security checks in
23 places.

24 The other thing that's gotten a lot of

1 attention that I think is important in our industry
2 is the idea of drop copies to support risk
3 management. And that's something that we have in
4 place, these the drop copies are pushed out on a
5 realtime basis when you go to the trading firm, the
6 clearing firm, be fed directly into risk management
7 systems.

8 Again, you have to have the appropriate risk
9 management protocols in place from a post-trade
10 perspective to make that useful. But I think that
11 the take away from our group is that there is a lot
12 that has evolved in our market, the technology has
13 evolved to make our market safer.

14 We have to make sure that that technology is
15 being employed consistently across the supply chain
16 within the industry. That it's calibrated in a way
17 that, you know, focuses on market integrity and
18 stability and, you know, with the understanding that
19 we are going to need to continue to innovate.

20 We know from our discussions in our working
21 group, there are a number of new types of controls
22 that are being developed and we will continue to
23 roll these out and, you know, I think that's part
24 of, you know, the issue that Jim was raising

1 earlier. He said new prescriptive standards, that's
2 what you are going to get that are potentially going
3 to impede innovation and evolution where you have
4 those prescriptive standards. But because we all
5 have those incentives, we are continuing as an
6 industry to develop new ways to protect.

7 MR. ED DASSO: Thanks, Dean. I'm going go
8 walk you through the last few slides, supervision,
9 oversight and analysis. Now, the first two bullet
10 points go hand and hand and really what the point
11 that we are trying to make there is that even though
12 we do tag all the SRO's, do tag ATS participants, we
13 do treat all the market participant users equally.

14 That is, they all the have the ability to
15 influence the market, they all have the ability to
16 cause havoc, they all have the ability to trade
17 appropriately. We don't distinguish through our
18 surveillance. A watch trade is a watch trade,
19 regardless of whether its being done by an ATS or by
20 an actual person. Of course, we tag and that's what
21 we're trying to do with this surveillance for
22 individual SRO's.

23 Now, data capture and surveillance technology
24 must scale to meet the demands of the markets. What

1 we're trying to say here is, going back -- I relate
2 it to my history in this industry going back to '96
3 when I worked for Dean and for Bryan, it was
4 primarily an open outcry market. We looked at
5 broker statements on microfiche.

6 CME now, of course, is the largest future
7 market and they have the largest technology budget
8 for surveillance. When I worked at ICE a couple
9 years ago, we integrated our surveillance systems
10 for all our SRO's into one because ICE had purchased
11 different exchanges, they had different technology
12 in place.

13 One of the things we did is the data
14 warehouse spool that we had purchased during my time
15 there in 2010 was 124 times faster than the one that
16 was currently in place at the time. Now, when I
17 came to NFA in 2000, my first go around there, our
18 initial system that we built was to handle 1 to 5
19 million messaging a day. And how I define messages,
20 of course, is bids and offers and quotes and actual
21 transactions. Well, we've obviously had to upgrade
22 our systems with ATS currently our largest futures
23 client. We process over 60 million messaging on a
24 daily basis. And as I'm sure most of you are aware,

1 we are going to provide surveillance services swap
2 execution facilities. We have 14 under contract
3 right now.

4 And that is one of the struggles we have
5 right now is availing our surveillance systems to
6 meet the needs. We have quotes from these markets
7 anywhere from 10,000 messages a day to 200 million
8 messaging. So there is a huge discrepancy on the
9 different amounts and what types of activity ATS
10 will allow on the marketplace. So that's something
11 that we all struggle with and we continue to stay on
12 top of because it does impact performance of the
13 surveillance.

14 From the day of the Internet we've come to --
15 you run a query, you go on Google, you find a result
16 in the matters of seconds. It's actually
17 milliseconds, when people run queries from a
18 surveillance systems. Surveillance methods must
19 involve strategies and market structures as well.

20 You know, of course we still look for the
21 traditional market business, but we are also
22 constantly refining our programs as I mentioned.
23 And one of the ways we do that is through our
24 staffing. The diversity of our regulatory skill

1 sets must be appropriate for today's highly
2 technical trading environment.

3 Going back to when I started in the industry,
4 primarily the Board of Trade hired people with
5 financial backgrounds, majors, if you will. And
6 that's still the case, we still have lawyers on
7 staff, we still have people with financial degrees.
8 But my staff right now, for example, there are eight
9 of us. We recently hired three of them that have
10 master's in computer science. And that is
11 completely something that we would never have
12 thought about 15, 16 years ago. We also have an
13 individual that has a master's degree in
14 quantitative mathematics.

15 The expertise that these people on my staff
16 has is unbelievable. They focus a lot on Excel and
17 developing Macros within Excel and they can program
18 it into different languages. That is not something
19 that historically we had done. Our AF staff, of
20 course, has that at all the SRO's, but we are seeing
21 that more and more within our compliance departments
22 where we have individuals that have some uniqueness
23 within the marketplace.

24 But we do have, as a mentioned, we do have

1 our four exceptions that we work for. But really
2 what we're trying to do now on a daily basis is to
3 identify new types of trading systems. And how we
4 do that is from programs that we can build on the
5 fly within Excel or within our own surveillance
6 systems.

7 Now, the next slide, Slid 14, comprehensive
8 exchange and front-end audit trails. Now, all of us
9 work at the CFTC on our audit trail components. We
10 pointed this out in Slide 4 that there are certain
11 tags that we all have that are identical or that we
12 map to insure that we capture the appropriate audit
13 trail requirements.

14 I want to point out that all SRO's have the
15 ability to reconstruct the order book down to the
16 microsecond with a simple click of the button.
17 Again, I relate this back to when I first started,
18 it was open outcry. I think I would spend roughly
19 up to half my day on reconstructing the order book
20 through ordering trading cards, through ordering
21 tickets from the desk. Now we have all that
22 integrated within our surveillance system and we can
23 do that within a matter of a simple click of a
24 button.

1 That data is available on a realtime
2 historical basis. And Globex helped us, Globex
3 control center where they have the ability to go
4 down to the actual participant level and -- on a
5 realtime basis to see who is making the market, who
6 could be disruptive at any point in time.

7 As I mentioned historically we have that
8 ability, all the SRO's, to reconstruct trading as it
9 occurred, whether it's from a previous day or months
10 at a time.

11 Our data does support effective surveillance
12 for market abuse. As I mentioned, Slide 4
13 highlighted the tags that all of us require. There
14 are, of course, many more tags that us as regulatory
15 departments utilize as well. And it's been
16 discussed already, we tag whether an order or a
17 transaction who is passive, who is aggressive on the
18 individual transaction. That goes a long way to
19 identified potential market abuse.

20 Also, the data supports robust economic
21 analysis. All the SRO's have the ability to analyze
22 the quality of the books, the depth of the markets
23 and stress test. And I know that happens
24 continuously across all the SRO's.

1 We go to the last slide, cross-market
2 surveillance issues. And we discussed this at the
3 last meeting, there is competition for market
4 structure changes and blurring of lines across asset
5 classes creates greater fragmentation. Now, we
6 don't necessarily see that in futures other than,
7 say, energy products right now with CME and ICE.

8 But it does appear that we just see this in
9 swap execution facilities. It will be interesting
10 to note, one of the advantages that we have, since
11 we are providing surveillance for most of those
12 market participants, is that we have required them
13 all to use the standardized.

14 You know, the one thing that we don't have,
15 of course, is the futures transactions that are
16 related. So if someone is going to offset risks
17 that they may have in unsecured future, we would, of
18 course, have that on a daily basis.

19 But how we bridge that gap is we coordinate
20 together information sharing. Now there are some
21 groups that we mentioned, Forbes, ISG there is a
22 joint compliance committee with YSC. We were
23 actually going to meet today and discuss formalizing
24 an information sharing agreement for all futures

1 exchanges, as well as exchange swap execution. But
2 of course because of the storm that meeting has been
3 canceled. We are going to meet next week and we
4 will discuss that at that time.

5 And let's move on to SRO's can surveil in
6 their own markets and as I mentioned, can obtain
7 information regarding activity in other
8 marketplaces. CME and ICE, the energy products
9 together, for example, when I was at ICE, we worked
10 very closely with individuals at CME when we
11 identified the individuals and activities on ICE
12 that we considered problematic and vice versa.

13 So we would share information or I would ask
14 someone within CME market regulatory to look at
15 someone's activity and let me know if they had any
16 problems with that. When we had an individual, he
17 worked with the CFTC and with CME, to have that
18 person reduce their position not have any disruption
19 occur within the marketplace.

20 And I think our last bullet point here is the
21 federal regulators with access to data across
22 vendors are basically the best place to focus on
23 cross-market abuses. We developed a report with the
24 CFTC that took us a few years to standardize where

1 all future exchanges provide their electronic audit
2 trail, that is the trades and the orders related to
3 trades on a daily basis to CFTC.

4 My department, we have done SEF's, we have
5 done gap analysis and provided our results to the
6 division of market oversight. And we have followed
7 SEF rules and we work with them to provide them the
8 electronic audit-trail for the SEF markets. So
9 currently the CFTC uses the best entity to actually
10 perform the cross-market audit in view of the fact
11 that they have all the data across the markets.

12 CHAIRMAN O'MALIA: Thank you, guys. Mr.
13 Hehmeyer.

14 MR. CHRISTOPHER HEHMEYER: I know that we are
15 time pressed and another great report you guys.
16 Quick question, on your control recommendations
17 summary which is on Slide No. 12, about halfway down
18 the sheet, intraday position monitoring, alerting
19 and risk monitoring, and it shows that the market
20 venues do not have that responsibility.

21 And I'm just curious, what was the committee
22 the working group's feeling behind that?

23 MR. DEAN PAYTON: The position monitoring,
24 from our perspective, is something that is akin to

1 another risk function for firms, right. So they, in
2 that maximum position size, for a particular
3 algorithm, particular trader, you know, in Frank's
4 case say clearing firm for a particular client. We
5 do, on our side, actually alert on positions on a
6 realtime basis at the account level within the
7 exchange.

8 So again, this was a mechanism that we
9 developed, really coming out of a situation where
10 you have a runaway algo trader that had you had a
11 realtime account level position alerting, it would
12 have been something that you would have been able to
13 see and mitigate before it got up to that level.

14 But in terms of monitoring positions at the
15 account level, we think that that's primarily the
16 responsibility of the trading firm -- of the
17 clearing firm. But it doesn't mean that, you know,
18 if you are a trading firm or market firm you aren't
19 going to utilize that kind of functionality.

20 MR. CHRISTOPHER HEHMEYER: I certainly accept
21 that it's the trading firm's and the clearing firm's
22 responsibility also and CME has been a leader in
23 this. I just tend to think that all three should be
24 checked, especially cross exchange monitoring of

1 positions comes into play. The market venues that
2 come in different sizes and shapes should have risk
3 monitoring responsibility. But thank you, good
4 report.

5 MR. ANDREI KIRILENKO: Thank you also. So we
6 are making a point that algorithms should be up to
7 (inaudible) is that Mr. Rosen and fellow regulators
8 have asked us to (inaudible) in these markets. Is
9 there other reasons for having registered entities?
10 Some would say it is a significant activity that
11 remains outside of the -- conducted. But just
12 because you are not registered in any particular way
13 what is the most, for example, are you registered?
14 Are you registered in any capacity?

15 MR. RICHARD GORELICK: Pardon me?

16 MR. ANDREI KIRILENKO: Do you think that
17 given the type of activity and, again, I'm not
18 trying to pick on you, but given the type of
19 activity, do you think that you would like to have
20 some registration that is appropriate for what you
21 do?

22 MR. RICHARD GORELICK: I think the latter is
23 the word, appropriate for what we do. Currently our
24 understanding of the various categories and issues

1 isn't something that applies to us. I don't think
2 we have a particular desire to force ourselves into
3 a round peg or a square hole, as the case may be.

4 MR. ANDREI KIRILENKO: It sounds like the
5 marketplace and practices have evolved.

6 MR. RICHARD GORELICK: I will note that they
7 are not members of various exchanges that are
8 overseen by the regulatory functions at those
9 exchanges.

10 MR. DEAN PAYTON: I think part of what we are
11 thinking about integrated in that context is the
12 fact that we are speaking to registration of high
13 frequency traders, right. Which we think is an
14 arbitrary station to begin with.

15 If you take that high frequency trading
16 definition, you are going to say that this group of
17 individuals needs to be registered, there are other
18 individuals who trade very high volumes and
19 contribute very high messaging, that may not meet
20 that definition. And it's arbitrary from our
21 perspective that those folks shouldn't require
22 registration, right and the other folks should.

23 From our perspective, if you are going to
24 establish a volume threshold and say that folks who

1 trade a certain degree of volume, you know, have
2 significant influence in the market, like you're
3 doing with OCR, right, you are going to set a volume
4 threshold and say, anybody who hits this volume
5 threshold over this period of time needs to provide
6 his data to us about who they are and what volume
7 they are trading. Then that's fine from our
8 perspective, there is equity in terms of how you
9 look at that.

10 When you start singling out the concept of
11 high frequency traders for something like that,
12 that's where we have our issue.

13 MR. ANDREI KIRILENKO: Do you think from your
14 group's perspective, that would be -- there could be
15 some value in developing a registration category for
16 automated trader or automated broker and trader,
17 similar to -- so that not necessarily should it be
18 specific, but something that becomes the reality of
19 the marketplace?

20 Because the benefit of registration being, of
21 course, that regulators protect the markets of this
22 particular registered category.

23 MR. DEAN PAYTON: Again, the only caveat I
24 would add there is there is a determination of the

1 four broker, four trader type registration that can
2 be deployed, then you need to think about how you're
3 going to do that. But we have folks who are manual
4 traders, right, who, you know, are not exclusively
5 algorithmic who trade very large volumes.

6 And so the question is going to be, you know,
7 how are you distinguishing who is interfacing with
8 the particular market center that requires
9 registration, what are those criteria? And, you
10 know, it's not clear to me that automation alone
11 from the market safety or market sound perspective
12 is necessarily a sufficient criteria to distinguish.

13 MR. FRANK PERRY: Just further comment, you
14 just brought up the proprietary principle from an
15 infrequency standpoint or even from an activity.
16 That's a core piece of the model as it relates to
17 they are all costs and so as Richard noted, there
18 are members of the exchange involved with those
19 types of clients, are registered members of the
20 exchange because they bought memberships and the
21 seats and the shares in order to reduce the lowest
22 common denominator for fees.

23 So generally, at least with CME, those types
24 of clients are already members of the exchange.

1 MR. ANDREI KIRILENKO: And in the opinion of
2 the working group that is sufficient for the
3 surveillance and analysis and everything else?

4 MR. DEAN PAYTON: I'm not sure what
5 registration gets us from surveillance and analysis,
6 right. I think, you know, at least as I understood
7 my part of the registration question was we want to
8 know who these folks are, right, or who employs our
9 technology and trading with a high degree of
10 messaging and volume.

11 I think our argument is that the Commission
12 does know who those folks are. We provide, you
13 know, market participant identifiers to the
14 Commission on a regular basis so that 90 percent of
15 the volume in our markets at CME Group are
16 identified to the Commission. And once the
17 Commission has ownership and control reporting,
18 they'll have even more granular information about
19 all of those market participants.

20 So the question is, you know, is the cross
21 benefit of the registration and certainly if
22 somebody is going to make an argument that says,
23 look, there are these specific benefits to
24 marketplace safety and reliability by virtue of

1 registering these participants, you are not going to
2 get an argument from me as a regulator. I just
3 haven't seen, you know, somebody make that case that
4 we get these benefits and the costs resulting from
5 the registration.

6 CHAIRMAN O'MALIA: Isn't your question about
7 registration all about enforcement? If you register
8 it may be viewed as a shorter trip to pulling books
9 and records, as opposed to a subpoena, which you get
10 the same thing. If this is in place, if these
11 controls are in place, or at least have an overlay,
12 what higher level of regulation will we divine to
13 make them behave better and how do you get to the
14 point where you are getting -- what are you getting
15 for it, besides not going to the Commission for
16 subpoena?

17 MR. ANDREI KIRILENKO: I think that
18 identifies the changed nature of interactional
19 marketplace in the types of registration categories,
20 what are the types of categories? Maybe some market
21 participants are currently registered may actually
22 wish to be registered. So the registration status,
23 if they tell us that they are operating and nobody
24 knows who they are, they tell you who they are, they

1 tell you what they're doing, they tell you so that
2 could potentially be -- I'm not suggesting that it's
3 of particular benefit.

4 MR. CHRISTOPHER HEHMEYER: I was very
5 involved with this rather cumbersome idea to begin
6 with. It's cumbersome just because registration is
7 not regulation. In my experience, of being around
8 floors for 30 years, when it was introduced that NFA
9 had to register floor vendors and floor traders, it
10 gave it gave us a couple of things. It gave NFA and
11 the system access to the data and information of the
12 participants.

13 Dean's exactly right, it really doesn't do
14 anything with regards to market surveillance of what
15 a floor trader is doing on the floor. The exchanges
16 were regulating that. And if the floor trader or
17 floor broker had the fingerprints and registration
18 and all that information up to date at the NFA, what
19 Dean and the exchanges were going to do didn't
20 really make any difference what the NFA had.

21 So at the Principals Group a couple of my
22 colleagues there were adamantly opposed to doing
23 this because they thought, why should we do
24 anything. And I said, well, the other big thing,

1 aside from getting information into the system, and
2 I was of course involved in the NFA saying could you
3 handle this and there are some cumbersome things
4 that need to be changed because it's individual, the
5 rules are written for individuals so all those
6 people that are involved with this know the rules
7 are written for individuals and that has to be
8 changed.

9 And it's not easy to say, okay, change it to
10 the entity as well as individuals to get the
11 entities registered and then the people registered.
12 But you get them all into the system. So the other
13 big benefit to this is they get to say they're
14 registered. So you get information, you get them
15 into the system, you know who they are. There are
16 some people that like to say, we'll be glad to tell
17 you who we are, so it ends the argument so that
18 they're in the system.

19 But the exchange isn't really going to run
20 the market surveillance.

21 MR. STEVE HUMENIK: I think a lot of what
22 we're talking about today, DCM's have the capacity
23 to monitor through their market surveillance
24 department, the sorts of activities that high

1 frequency traders or anybody could be doing. So the
2 rule books are in place. There are 23 core
3 principles that DCM's are suppose to enforce be in
4 compliance with. I think you see what CME and ICE
5 have done over the years is look to the core
6 principles and say, okay, what makes sense from a
7 market oversight perspective as to what we should be
8 doing.

9 I think that is the way to address the issue
10 or problem of is it necessary to register people.
11 It just layers on more regulation that's not
12 necessary because we already have DCM
13 responsibilities in the first place to insure the
14 integrity in their markets.

15 CHAIRMAN O'MALIA: Any of the Principal
16 Trader people here? Principal Trader Group through
17 FIA has put up kind of best practices. What is the
18 adoption rate among PPG members of those proposals?

19 MR. CHRIS LORENZEN: I'll just say a quick
20 comment. I think the adoption rate, I don't think
21 is really not about an adoption rate. I think that
22 everybody that is involved in FIA PPG already
23 complies or follows all those rules already. Since
24 we basically are trading our own money for the most

1 part, this controls.

2 CHAIRMAN O'MALIA: But maybe to the point
3 that Chris raised about you can say you registered,
4 Andrei's point as well, that it does give you that
5 seal of approval, whether that improves your
6 behavior or not.

7 MR. CHRISTOPHER EDMONDS: But is registration
8 still an approval?

9 MR. CHRISTOPHER HEHMEYER: It's registration,
10 not regulation. But you can get to them quickly,
11 you can get to people, you can find out who they
12 are. And like with floor traders and floor brokers,
13 it's not usually burdensome on the firms. So it's
14 just a step that has worked well for the floors
15 through the years of getting people registered as to
16 who the principal participants are without going
17 through the extra steps of regulating books and
18 records.

19 MR. CHRIS LORENZEN: And just a quick comment
20 I'm not against, you know, the registration at all,
21 but I guess I think it's a fair comment to say that
22 the majority of all trading in today's markets is
23 electronic. And that basically affects whether it's
24 a high frequency trading firm or just a regular

1 trader that opens an account with a brokerage firm
2 and uses a platform such as trading technologies and
3 whether they are clicking or using an auto spreader,
4 ultimately that potentially puts everybody as an
5 algorithmic trader.

6 MS. SUPURNA VEDBRAT: I would like to thank
7 Working Group 3 for their work, it's a very
8 important part of electronic trading when we look at
9 the common infrastructure, taking a perspective from
10 algorithms that enable electronic trading.

11 I just wanted to comment on the topic of
12 certification. If you do go down that path and it's
13 going to be very important for the market to have
14 some form of industry standard with certification,
15 whether it's a common algorithm and it would be a
16 good best practice to have some sort of
17 standardization, minimum standardization in the
18 testing and quality assurance testing.

19 Because often it's in those areas that we may
20 find that there is a weakness in the process of
21 software development. Working with quality
22 management systems statuses, AT 9000, has worked
23 very well in the past. So, you know, that would be
24 very important for my participants if they have to

1 certify.

2 The other thing that, you know, I would just
3 like to make a recommendation in the control summary
4 here, what we, you know, there is a lot of
5 intraoperatability and interconnectivity among
6 electronic trading today. So if there was some sort
7 of analysis or controls put in place, like what
8 happens if there is a stress situation to electronic
9 trading, especially when you are using certain rules
10 or where, you know, business as usual the market
11 would function, but if there was increased
12 volatility or some sort of event, electronic trading
13 could come to a standstill.

14 MR. JOHN LOTHIAN: So my question is, how are
15 you going to get people into the certification
16 process? How do you identify the people that are
17 going to go through those processes? And in
18 particular, when you start to talk about the AT 9000
19 program, which seemingly would be some kind of an
20 industry supported type of a thing, are you going to
21 register for that program, those standards?

22 I mean, you know, it's kind of like you go to
23 a website, you need to, before you get inside the
24 website and participate, you need to at least

1 register on the outside so they can identify you.

2 So how are we going to identify the people
3 that are going to go through the, whatever the
4 certification, recertification, retesting and then
5 basically participate in the ISO or the 9000
6 program? And is there a connection, then, between
7 participation in that and the registration issue?

8 MR. DEAN PAYTON: We don't speak necessarily
9 to the X9 initiative specifically, we just talk
10 about industry standards. First of all, in that
11 context, it is everybody in the supply chain, right.
12 So even in the X9 initiative they are not
13 exclusively looking at trading firms, they are
14 looking at trading venues, they are looking at
15 ISB's, they are looking at trading firms. So
16 everybody has responsibility for quality management
17 in that context.

18 From a trading venue perspective, the people
19 that we would care about on that same point would be
20 those folks who are connecting to our trading venue
21 and interfacing with our trading venue. The
22 clearing firms are going to have the same issue with
23 respect to their client and the vendors that they
24 work with.

1 I think that the challenge that we have and
2 this is something that the industry still has to
3 figure out, is how we actually put, you know, these
4 types of standards in place, like where -- how do
5 you hold folks to particular standards. And, you
6 know, first we have to apply the standards and then
7 we have the mechanism for insuring a high level of
8 compliance with those standards. And the X9
9 initiative is one way to think about that.

10 MR. GEORGE PULLEN: My question was in
11 reference to your position that you felt that there
12 wasn't tag necessary or registration necessary for
13 registration of HFT. How, other than registration,
14 would that be possible?

15 MR. DEAN PAYTON: Once you have OCR in place,
16 you will have both the trading activity and the
17 positions of essentially everybody who is meaningful
18 in the marketplace. So on cross markets you will
19 know market participant names, irrespective of
20 whether they are trading on SEF or DCM, you will
21 have all that information and you also have all that
22 position information. So the data is there to
23 conduct that cross market surveillance.

24 CHAIRMAN O'MALIA: Would and LEI in the

1 futures space be helpful?

2 MR. DEAN PAYTON: LEI is broadly equivalent
3 to what we use today as a market participant
4 identifier. So it would basically, for us, it would
5 be redundant essentially.

6 CHAIRMAN O'MALIA: Because that's bringing
7 the futures and the swaps market and supporting that
8 cross market solution?

9 MR. DEAN PAYTON: Correct, for the CFTC.

10 CHAIRMAN O'MALIA: Right. Real quick,
11 Richard, and then we have to go to Working Group 4.

12 MR. RICHARD GORELICK: Just on the question
13 of principal traders in general and the registration
14 question more broadly, I think my firm and other
15 firms are really interested in making sure that we
16 have markets of the highest integrity in the first
17 place. I think that's the goal that we need to
18 resolve.

19 In order to get there, I think we need to
20 make very efficient and smart uses of the tools that
21 we have available. I think very powerful tools that
22 are available are the auto trade and the exchange
23 memberships, the DCM memberships that really provide
24 all the identifying requirements you would expect to

1 see in a registration requirement.

2 If there is some shortcomings in either one
3 of those I think so we should work first very
4 efficiently and intelligently to fill those gaps,
5 achieve those regulatory objectives.

6 But short of sort of a real interesting of
7 why we can't do that, it would seem like this idea
8 of going to a formal registration requirement that
9 may be redundant without any additional win to the
10 regulator, isn't the best place to focus on limited
11 regulatory resources when we have this very rich
12 pool of data sets and in exchange memberships.

13 THE COURT: Let me make one final comment.
14 Obviously this registration thing is very somewhat
15 popular idea, but there are certain members that are
16 probably very favorable to this idea. But I'm
17 really interested, whether it's an LEI or something
18 like that, what is going to get us the greatest
19 benefit from an oversight? This linking markets
20 across is very interesting.

21 I think we'll come back to this discussion,
22 maybe at the end of the day. We have our fourth
23 panel our 1.74 discussion won't happen today because
24 we don't have the right witnesses here, so let's

1 think about coming back to some of these discussions
2 at the end of the day. Let's keep going on.
3 Jitesh, I just remind you, you are last before lunch
4 so keep it tight.

5 MR. JITESH THAKKAR: Commissioner O'Malia. I
6 am Jitesh Thakkar, founder of Edge Financial
7 Technologies on behalf of Working Group 4, many of
8 who were not able to make it because of the weather.
9 I am presenting the results of the discussion of
10 Group 4, risk management and market structure.

11 This panel was made up of Irene Aldridge,
12 Joel Hasbrouk, Jordan Lea, Michael Mendelson, Peter
13 Reiss and myself from the CFTC. We have Andrei
14 Kirilenko, Richard Haynes and JonMarc Buffa. And we
15 also had contributions from Zach Ziliak who is a
16 former colleague of mine currently an attorney with
17 Mayer Brown, you see him next to me as everybody
18 except for me, could not make it. And also Keith
19 Fishe.

20 In our group we had agree that a pursuit of a
21 better definition of HFT and the cataloging of
22 various trading strategies appear to be helping the
23 financial community and the public to understand
24 this activity.

1 Based on the contributions of other working
2 groups and the Technology Advisory Committee, we now
3 have a better understanding of the reliance of both
4 HFT and the large majority of other trading
5 strategies and methods on electronic trading
6 systems.

7 Several recent trading disruptions, for
8 example Knight Capital and the Flash Crash, have
9 highlighted what is perhaps the largest issue with
10 modern trading methods, which is the possibility
11 that unintended trading destabilizes a market and/or
12 adversely affects many investors or financial
13 institutions.

14 Therefore, with recent events I spoke of were
15 primarily in the equity markets, it is possible that
16 futures markets could similarly affected by trading
17 errors.

18 So based on that, the potential for error and
19 abuse by automated trading systems and all trading
20 systems, we feel it is an important issue for
21 regulators and market participants and the public
22 and that these issues are as important as the
23 debates about good or bad high frequency trading
24 strategies. We attempted to analyze these topics

1 from the point of view of their interaction with
2 market structure.

3 We considered several issues and I'm going to
4 demonstrate a few of them there. And there is a lot
5 of overlap, so I'm going to go fast through some of
6 the overlap. In particular, I want to explain two
7 points here, information sharing and National
8 Transportation Board style investigative body.

9 The difference between the two points is
10 information sharing is anonymous sharing of
11 information led by industry participants; whereas
12 the NTSB idea represents an enhanced regulatory
13 audit function, which was something that was debated
14 in our group. But we thought it was important to
15 note.

16 Many trading error related events are
17 non-catastrophic and remain under reported or at
18 least publicly under reported which makes academic
19 analysis difficult as data remains confidential to a
20 trading entity or to regulators.

21 What we are saying here is that a lot of
22 basic understanding of common occurring errors
23 remains limited. Do errors tend to be caused by
24 faulty data or faulty code? Or is it by

1 interactions among strategies, each of which
2 operating as intended, but when working together
3 with other systems causes unanticipated results.

4 If there were methods to encourage some form
5 of non punitive reporting of errors for cataloguing
6 and analyzing frequency and severity of errors, such
7 information could be helpful to the industry. It's
8 possible that participation may be greater if this
9 task were taken on by industry organizations such as
10 FIA or the NFA or industry web portals.

11 We had many discussions about pre-trade risk
12 controls and how they are required in U.S. equity
13 markets. It is not fully known and may be difficult
14 to determine how effective these are in reducing the
15 most severe errors in these markets.

16 Of course, equity markets require limited
17 risk checks for all participants, though brokers are
18 allowed to self check. Recent significant events,
19 such as the Knight Capital, originated in the broker
20 system, possibly indicating that more discussion is
21 needed in regard to best practices for operational
22 risk management

23 As you mentioned, the futures brokers do not
24 face the 15c3-5 requirements of the equity markets,

1 though some futures brokers offer their clients risk
2 checking capability.

3 We're not saying that something similar to
4 15c3-5 should be introduced in the futures market as
5 it would probably produce another arms race.

6 Neither are we saying that such a requirement is
7 required in the futures markets, in fact it could be
8 detrimental to the futures market with regards to
9 liquidity.

10 We also want to mention that free trade risk
11 checks are not a cure for all issues and other forms
12 of risk controls must be used alongside, some of
13 which I'll mention in the other slides.

14 We understand that pre-trade risk controls
15 add latency to trading systems and therefore if they
16 were introduced as a form of regulation, they should
17 be applied equally to all participants. Therefore,
18 many of the group feel that exchange based risk
19 checks applied so that equal latency is introduced
20 for all market participants.

21 I'm assuming a level playing field, some form
22 of independent risk checking for all participants
23 may reduce potential for regulatory arbitrage and
24 improve the overall effectiveness of pre-trade risk

1 control requirements.

2 It is important to note that trading errors
3 can be introduced by algorithm trading systems, but
4 also by electronic order delivery systems that are
5 used by brokers and end investors. Such errors can
6 be fat finger errors or other human errors.

7 In the case of Knight Capital it was reported
8 that there were procedural errors that impacted the
9 markets as test versions of the software were
10 accidentally released to the markets. Again, I want
11 to go back to this point that this was reported in
12 the media and it was not directly reported from
13 Knight, which goes back to information sharing.

14 With regard to post-trade risk controls, both
15 CME and ICE provide what is called drop copies of
16 orders. As I mentioned earlier, these are
17 independently employed trading systems that allow
18 firms to calculate near realtime risk on their
19 positions and portfolios.

20 We want to encourage the use of post-trade
21 risk controls specifically for FCM's and for trading
22 firms, which may actually reduce risk and chance of
23 certain errors. In fact, post-trade risk controls
24 can be linked to trading systems in near realtime

1 and they do not introduce latency risk controls.

2 Recently there has been many proposals about
3 regulations that would add latency and create
4 minimum resting times on limit orders. We believe
5 such forms of risk control will get in the way of
6 cross-market efficiency and in fact encourage
7 predatory strategies that profit from artificially
8 created arbitrage conditions.

9 Such a type of risk control may widen bid/ask
10 spreads as costs are often passed on to the market
11 maker. Further, this type of risk control may
12 increase trading errors and severity of trading
13 errors as the predatory strategies will be
14 encouraged if there is mandatory latency or resting
15 times on limit orders.

16 Currently, both CME and ICE have cancellation
17 rate policies in place. There has been regulatory
18 talk about limiting cancellation rates and their
19 impact. We believe that limiting cancellation rates
20 at a level that affects participants with extreme
21 cancel-to-fill ratios will have little effect on
22 improving market quality. In fact, it was debated
23 in our group whether such actions would reduce the
24 potential for abusive strategies or not.

1 Limiting cancel rates at such levels that
2 would affect a significant number of market
3 participants would likely increase bid/ask spread
4 and therefore trading costs for liquidity seekers.

5 As mentioned before, testing and quality
6 control issues are of utmost importance to
7 microstructure. I want to point out that any
8 changes to market structure, such as new order
9 types, new matching algorithms that affect many
10 market participants should be well tested in a
11 simulation type environment with mock trading
12 sessions.

13 Although such sessions and practices are
14 employed by exchanges, one further step can be taken
15 where realtime data is disseminated at the same time
16 because such testing is not happening with realtime
17 market data.

18 Again, as Working Group 3 suggested, we do
19 not believe regulatory certification of algorithms or
20 testing methods can be practical or effective. In
21 fact, real-life condition based scenario and stress
22 testing should be encouraged.

23 Information sharing. Why is it important?
24 It has been said that, you are smart if you can

1 learn from our own mistakes. But you are smarter if
2 you can learn from other's mistakes. When trading
3 errors occur generally they are looked down upon and
4 they are shoved under the rug. If there was a way
5 to share information anonymously, it could help
6 others prevent or plan for trading errors. Current
7 communication among market participants is ad hoc
8 and disorganized.

9 In fact, media reports are often the only
10 place where market participants can glean
11 information about what is going on. Such media
12 reports often do not contain key details for market
13 participants to learn from such trading errors.

14 It is possible that what we are suggesting, a
15 creation of NTSB-style central hotlines for
16 information sharing and information reporting. We
17 also feel that regulators can do more to encourage
18 information sharing among participants, especially
19 the smaller trading firms.

20 We do not suggest that regulators punish
21 firms for sharing such information that would lead
22 to overall safety of the markets.

23 One last comment is that all systems and
24 processes, regulations and markets can be improved.

1 There is no perfect model, but given many recent
2 issues in trading one thing is clear. Futures
3 market microstructure is fairly healthy compared to
4 the issues in the equity markets have made the
5 differences in structure very evident. Any attempts
6 to improve futures markets should be evidence based
7 and thought through very carefully.

8 CHAIRMAN O'MALIA: Great, thank you. Now, on
9 this testing of algorithms, on Page 19 of this
10 document you handed out, one of the Commission's own
11 regulations on traders, Part 23.00b9, we have a
12 requirement that says traders are to maintain a
13 compliance with testing and inspection of trade
14 programs. But we never told the market what the
15 standard is. Which, to me, sounds like almost a
16 safe harbor. As long as you test it, you're good.

17 I think when we talk about Principal Trader's
18 group and you referenced them in the documents, they
19 make some goods recommendations. And I think the
20 uptake on that is largely, and I think you said was
21 largely everybody is doing it.

22 How do we close that gap? I think there is a
23 lot of opinion about what should be done, but how
24 specific should it be? You are using realtime

1 market data as opposed to historic market data.

2 MR. JITESH THAKKAR: I think if there was
3 some form of independent standard that can be used
4 to test against measurement of something. In my
5 strategy, I've tested against historical data and
6 again, 15 of such conditions that could occur. One
7 of them, their suggestion is quarterly. So my
8 strategy is a maximum of 50 orders in a second, all
9 of a sudden I start sending 200 orders in a second,
10 that should be stopped.

11 MR. ANDREI KIRILENKO: My question is about
12 books and records and the keeping of. Do you have a
13 suggestion about keeping logs and how long?

14 MR. JITESH THAKKAR: You are talking in terms
15 of errors?

16 MR. ANDREI KIRILENKO: In terms of errors, in
17 terms of changes.

18 MR. JITESH THAKKAR: That's a good question.
19 It depends on the system, it depends on the firms.
20 I think they should be kept as long as the system is
21 in production.

22 MR. ANDREI KIRILENKO: But the working group
23 hasn't -- there is nothing in this that talks about
24 this, is there?

1 MR. JITESH THAKKAR: No, there isn't.

2 CHAIRMAN O'MALIA: Are you saying a gotcha
3 approach isn't going to work?

4 MR. CLIFF LEWIS: Two points. The NTSB, I
5 think, is a very dangerous -- I don't buy the NTSB
6 story. I don't buy a lot of the sharing stuff
7 either. Look at, the most prized competitive
8 possession of the active traders are their
9 proprietary models. And this sort of function that
10 somehow they are going to get together and hold
11 hands and sing Kumbaya and explain what went wrong
12 so that next time it will be good for everybody
13 else, goes to the heart of a view of this
14 marketplace that I, for one, am delighted to say I
15 don't share.

16 The issue, it seems to me, is not whether
17 guys screw up and lose money and exit the market,
18 that's always been the life blood of the Chicago
19 markets. In fact, most of the legendary traders
20 here went bust two times before they made it back.

21 It seems to me the only legitimate public
22 policy issues is not protecting idiots from their
23 models, but is there an actual market -- is there a
24 public policy impact that trumps the sort of

1 natural, let the smart guys win and the dumb guys
2 depart.

3 And I have yet to see any evidence that
4 actually the old time Chicago model of, you know,
5 you blew up, good-bye, isn't the right model for
6 this. I'm using model in a slightly different term.

7 And in other technical point, it's all fine
8 and good to talk about realtime models and this and
9 that, but the reality is you cannot test the model
10 in market conditions. There is some basic reasons
11 for that, which I won't go into. You are always
12 making assumptions as to what market conditions are
13 going to be. You cannot really reconstruct the
14 circumstances that anybody faced when they were
15 trading either.

16 So the reality is, the measure you got is did
17 the guy go bust? And in going bust, did he bring
18 other people down with him? Was there a
19 consequence? So I don't even see in the Knight
20 instance, people on the equity side can correct me
21 if I'm wrong, T.J. lost a lot of money for his
22 shareholders and had to bring in somebody to bail
23 him out. It seems that like that worked. I don't
24 quite see what the problem is. Isn't that the --

1 Donny blows an option pricing, Donny has to make due
2 with whatever he has now, poor bastard, but I don't
3 think he would argue that somebody needs to provide
4 him a safety net. So I'm kind of lost about how any
5 of this stuff would work.

6 And the analogy to aircraft engine
7 malfunctions, I think, is very misplaced.

8 CHAIRMAN O'MALIA: Colin, do you want to
9 speak briefly about dash 5 and how that saved
10 Knight?

11 MR. COLIN CLARK: How dash 5 saved Knight?

12 CHAIRMAN O'MALIA: Yeah, in terms of
13 pre-trade functionality or risk checks.

14 MR. COLIN CLARK: Well, I don't want to get
15 too much into Knight, but I mean what I think the
16 byproduct of the Knight event was the industry
17 getting together and communicating and trying to
18 identify how can we, you know, protect ourselves
19 from this happening again.

20 I think the outcome was, in a way, an
21 exchange kill switch, which the industry is now
22 working together to see if that is a good solution.

23 CHAIRMAN O'MALIA: Larry.

24 MR. LARRY STABB: The issue is -- this has

1 been has been -- the answer is, he did reach out.
2 People came in, what if they didn't? And I guess
3 the question becomes is the clearing house -- is
4 that an acceptable solution? Maybe it is, maybe
5 it's not, I don't know.

6 MR. GREG WOOD: It's more of a couple of
7 comments, but on this topic and also on Jitesh's
8 presentation. To the point of what went wrong on
9 August 1st. This is one of the things that we have
10 been doing, which I'm also involved in. You can
11 test and you can test and there will be issues that
12 occur. The best that you can do is to try and show
13 you've gone through all the appropriate quality
14 management processes to try and minimize the chance
15 of something going wrong. And that's not just in
16 software development, but also as to deployment,
17 also as to monitoring.

18 Having the exchange kill switch seems like a
19 good idea. One of the biggest concerns I have, and
20 we will talk about this actually later this
21 afternoon when we talk about Rule 173, after the
22 whole diagram it talks about market access and risk
23 management, which I think will round out some of the
24 question asked here.

1 There are lots of way to access the market
2 and access the market directly. And not everyone
3 who uses automated trading systems and has the
4 potential to disrupt the market have direct access.
5 In which case, it is the broker who has
6 responsibility of turning off the activity. Then
7 who needs to test, who needs to certify? It adds a
8 whole new dimension.

9 One other thing that I want to just say, we
10 are having these conversations about testing and
11 testing is such a very important part of deploying
12 something into production. You are never going to
13 create a true test environment. Even if you relate
14 the data from 2010 and run your machine against it,
15 you are not testing like to like, because your model
16 will have impact on the market, it will change the
17 whole environment and of course you can never
18 predict what the market gains is going to be.

19 MR. RICHARD GORELICK: I think that's good
20 that Greg and Cliff pointed out some of the
21 limitations of testing. That said, testing is very
22 valuable. You can get a lot of benefits from the
23 process, but we shouldn't assume that it's
24 sufficient in its own right and that's why it's

1 multi-layered.

2 I do want to take exception to something that
3 Cliff said in that I was part of the group that got
4 together and drafted some of these best practices
5 and my firm participated in that and there was a
6 tremendous amount of sharing that went into this
7 about hard lessons that we all learned over the
8 years from trading, from figuring one thing out or
9 another.

10 And I think that generally speaking there is
11 a consensus that trading errors and that creating
12 risk situations is not in any of our interests and
13 that we don't want to compete by keeping secret
14 information about different ways that firms can
15 blowup and kill themselves. Because it's not in any
16 of our interests to have that as part of the market.

17 There has been a lot of sharing and I think
18 there is an opportunity to actually make people
19 safer, as this group pointed out, by learning not
20 only from the errors that we make in secret on our
21 own, but by sharing that information and learning
22 from others as well.

23 CHAIRMAN O'MALIA: Bryan.

24 MR. BRYAN DURKIN: Not to sound like a broken

1 record, over the last couple of years of working
2 with Commissioner O'Malia and this distinguished
3 group, I do think that a lot has been accomplished
4 through your leadership and through the work and
5 efforts of people around this table.

6 And if you take a look at Group 4's
7 presentation and you see the plethora of risk
8 management steps that have been undertaken, I would
9 argue a lot of those things have evolved with the
10 very dialogue that we had within this group and all
11 of us learning from each other as we enhance the
12 protocols and the pre and post-trade protections
13 that are in place.

14 One of the challenges that we have dealt with
15 and need to continue to deal with, is the
16 cross-market idiosyncrasies that occur. And so on
17 the futures side of things, when you look at all of
18 these controls and best practices that we've put in
19 place, because these markets are linked,
20 particularly on the equity side of things, we're not
21 playing by the same kind of protocols or
22 capabilities that exist.

23 And when you take a good look at May 6th and
24 what happened there, I can tell you I have a whole

1 cataloguing of what happened and submitted to your
2 offices by the end of that evening through the work
3 of Dean, myself and a few others. We have a very
4 granular audit trail in place to be able to provide
5 that information.

6 There were certain controls that allowed that
7 market to stop doing what it was doing and regroup
8 and retrace. And so, you know, I think something
9 that has come out of this group today is that there
10 quite possibly could be some further refinement on
11 the testing protocols that are in place and I'm
12 hoping that maybe later this afternoon we could
13 delve into this in a bit more detail.

14 MR. ANDREI KIRILENKO: I would like to ask a
15 question, since it was brought up a number of times,
16 I wonder if you -- you said length of time, you said
17 something about pauses. Have you considered pauses
18 as a trade functionality different types of pauses
19 and different lengths of pauses that are, you know,
20 some large but maybe you don't need to have a hole
21 in the book, but just a look at checks and balance
22 pauses, as a sort of pre-trade functionality.

23 I don't see much discussion in your
24 presentation, I'm just wondering if it 's deliberate

1 or if you just --

2 MR. DEAN PAYTON: Well, I think there is a
3 couple things. So first of all, there is continuing
4 innovation. So as you saw that ICE came out with
5 their IPL this year and we've enhanced our risk
6 management interface that goes out to customers that
7 allows them to lock orders at a very granular
8 levels.

9 We are developing a new type of market
10 functionality called velocity logic, that doesn't
11 require that transitory liquidity gap to be to be
12 speed catalyst. It's basically looking at the whole
13 issue of market moving too far too fast, which takes
14 us back to the day after the Flash Crash when we
15 were talking about that being the issue that needed
16 to be addressed.

17 So there are ways to build different kinds of
18 pauses into the market. But again, it's a balancing
19 act, right, in terms of interfering with the market
20 space, creating issues across related asset classes
21 versus taking out, you know, all the potential risk
22 in the market. These are still price discovery
23 markets and markets are going to move and there is
24 going to be times where liquidity demand outstrips

1 supply.

2 MR. ANDREI KIRILENKO: So you are more
3 comfortable with the things you've put in and pauses
4 is something that's requires additional thinking and
5 innovation; is that fair?

6 MR. DEAN PAYTON: Yeah, I think that's what
7 you're seeing, right. You are seeing continued
8 innovation in the marketplace. As Richard said, you
9 know, from a trader's perspective they want markets
10 that have integrity, certainly from the trading
11 venue perspective, we want reliable markets. And so
12 we are going to continue to look at ways that we can
13 deliver on that for our customers.

14 THE COURT: Jim, real quick.

15 MR. JIM NORTHEY: I just want to make a
16 couple points. We sort of had a logic policy that
17 was introduced, if testing isn't perfect, we
18 shouldn't do it. I think there is a great deal to
19 be gained by testing. And that just like any other
20 effect and behavior, every time you have a failure
21 incident, you have a new test. So you grow your
22 test cases with experience. That's the first thing
23 I want to mention.

24 And then I think the second point is that we

1 do -- automation in and of itself produces a new
2 category, a new type of risk that you have to manage
3 and control. And no matter what we do in terms of
4 quality management, there always needs to be some
5 kind of union judgement and training.

6 And what PPG had already done, when I worked
7 in aerospace industry, we spent a great deal of time
8 on fault analysis. We had entire departments that
9 studied fault analysis and we learned from that.

10 And we took what was a very imperfect, very
11 brittle and fragile thing and they would fly around
12 the world every day, hundreds of thousands of
13 flights. And every one of these things that are
14 safe for flying are actually very complicated and
15 very unreliable mechanisms and I think there is a
16 lot there that can be learned.

17 And I think that we should make sure
18 that we protect everybody's right to lose all their
19 money tomorrow. But what we don't want them to do
20 is take the market and the market integrity with
21 them.

22 CHAIRMAN O'MALIA: Great point. This is
23 lunch time. We are over. So I'm going to end it
24 here. Bryan's point, great discussion for when we

1 come back. Great work on the definition. The issue
2 of quality is a real concern and the testing that
3 you've brought up is very important.

4 What's in the market today, what are we
5 thinking about in the future reforms, et cetera,
6 that will be this afternoon and we will talk about
7 that further. And that is really the fundamental of
8 what I want to talk about in our next meeting, the
9 first quarter of next year, bringing the policy
10 recommendations and the recommendations here about
11 what's in the market today, what we've talked about
12 and recommended in terms of HFT, bringing that
13 together and figuring out where we have holes, where
14 we have redundancy, where we have waste and not
15 useful policies in place, we need to think about
16 that and have that discussion.

17 So I would like to come back in about 45
18 minutes, so quarter to 2:00 so we can get on with
19 the next couple of discussions.

20 (Luncheon break.)

21 CHAIRMAN O'MALIA: Let's get going to the
22 next panel. Sorry for the short lunch or long
23 discussion, either way. We have, for the next
24 panel, one-year ago tomorrow, MF Global filed for

1 bankruptcy because it couldn't fill the \$1.6 billion
2 hole in customer funds that were missing. Three
3 months ago customers of Peregrine Financial Group
4 learned that Russell Wasendorf made off with over
5 \$200 million in customer funds.

6 To prevent this sort of fraud from taking
7 place again in the future, I pressed the industry to
8 develop an automated system that would verify
9 customer account balances held on a daily basis.
10 And in fact on the 26th of July we had an emergency
11 meeting to discuss this very topic.

12 We had what I thought was a very good and
13 important discussion. We talked about possible
14 Commission action and we certainly heard from the
15 FCM's talking about which accounts they could -- the
16 extent of the work that would have to be filled
17 technology solution and which accounts would be best
18 to solve this problem first.

19 So I think there are a number of things that
20 have to be done in order to prevent fraud. I don't
21 think the recent Commission rules that we just put
22 out two weeks ago go far enough from a technology
23 standpoint to -- from a manpower standpoint that
24 would allow us to really surveil these markets on a

1 regular basis.

2 So I remain optimistic, as we discussed in
3 the last meeting, that there is an industry solution
4 that is being worked on that can offer, over time, a
5 real positive automated solution that will make sure
6 that fraud and abuse like this cannot happen going
7 forward. Or at least it will be much more difficult
8 for them to get away with it and we will be on them
9 in a very quick fashion.

10 So let me turn it over to Chris Hehmeyer and
11 I don't know if Bryan was going to participate in
12 the discussion as well, but NFA and CME have had the
13 lead on a lot of this and I wanted to just take a
14 little bit of time here to get an update on the
15 schedule, because I asked at the last meeting what
16 is the schedule, when will we have this. And they
17 said we're not ready to give you that yet, so we are
18 looking for the update today. So take it away.

19 MR. CHRISTOPHER HEHMEYER: Thank you,
20 Commissioner O'Malia for that. And thank you for
21 your continued leadership with the Technology
22 advisory Committee. I think that this forum, as a
23 venue for industry issues in these quickly changing
24 topics of technology, is a very worthwhile effort.

1 I know that takes some work and the
2 Commission, et cetera, but thank you, again, for
3 your leadership and getting us all here. Because
4 the futures market, knock on wood, have been pretty
5 good about this, although we certainly had a couple
6 of pretty bad stumbles in the last few years on the
7 FCM side.

8 And the meeting of July the 26th in
9 Washington as the chairman of the NFA, I stood
10 before you all and described what I called a big
11 hairy project to come up with the technology to be
12 able to confirm balances at good seg locations for
13 FMC's. And we do that now with some of these tools
14 like Confirmation dot com where we can manually go
15 in.

16 But what we're talking about, the distinction
17 is, is that we can automatically verify balances,
18 beginning with bank balances, but eventually getting
19 to other locations. And I'm happy to report that
20 the NFA and the CME, both in the United States and
21 overseeing FCM's, the staffs have been working
22 together really well on this topic.

23 And there are -- while there are a couple of
24 differences and when Bryan finishes I want to go

1 back to some that are peculiar to the NFA, but with
2 Bryan's team and all the people at NFA, the teams
3 have been working, as I said, together very well.

4 And what I had really was in some ways a
5 vision, when I was there in Washington on the 26th
6 of July. But one that was -- a vision that could be
7 accomplished. But we were trying to figure out
8 exactly what would be the best way to do this, and
9 I'm happy to report that the staffs, after a lot of
10 effort, work, due diligence, putting out requests
11 have come up with a very viable outsource solution
12 to this.

13 And let me turn this over to Bryan who can
14 describe it. He and I have talked a lot about it,
15 and so I'm going to turn this over to Bryan, but
16 it's terrific to be able to report that it is
17 something that we are going to be able to
18 accomplish.

19 MR. BRYAN DURKIN: Thank you, Chris and thank
20 you, Commissioner O'Malia. First of all, credit to
21 what I'm about to explain to the Committee goes out
22 to the heads of the respective audit teams from the
23 NFA and the CME Group, Regina and Ann Beatty and
24 Curt and really taking the leadership in giving this

1 the very highest of priority for our industry.

2 Along with Ken Haas, we had an initial
3 dialogue very briefly after we met with the TAC and
4 we put all forces together to come up with a
5 solution. And at that time, if you recall, we were
6 commencing the utilization of Confirmation dot com
7 and getting ourselves familiar with that and
8 realizing that there were certain shortcomings in
9 the context of what the respective audit teams
10 wanted in the context and needed in the context of a
11 more robust and automated system for electronically
12 reporting customer assets.

13 We really believed that at that point in time
14 that this was going to be a much longer initiative
15 in the context of what was going to be required to
16 give us the technology solution for the respective
17 teams to have the information needed to do the
18 reconciliation that they would need.

19 And by these two teams coming together and
20 giving it their all, they came up with an approach
21 that we're happy to report today we feel largely
22 will be able to be enforced by the end of the year.
23 And I'll walk you through what those steps are.

24 Initially the NFA and the CME teams came

1 together, developed what protocols were for
2 electronic reporting of this information from the
3 independent parties.

4 Now, if you recall, both entities had already
5 required the daily reporting of segregated
6 calculations from the FCM. So there were a number
7 of steps that had been taken immediately to require
8 on the part of the FCM community daily reporting of
9 this information.

10 The team has taken it a step further by
11 engaging a variety of vendors in the industry and
12 some of these vendors involved third-party services,
13 some from the banking sector, they did a very, I
14 think, full and robust assessment of what were the
15 capabilities out there. And time being of the
16 essence, they went through an RFP process. We had
17 eight parties respond to this initiative and we're
18 happy to report that the NFA and the CME Group have
19 selected a vendor and they're in final negotiations
20 to effectuate those terms.

21 The goal in all of this is to have
22 independent reporting from the third-party banks in
23 providing this in an electronic medium on a daily
24 basis. And that is what's going to be delivered to

1 the respective audit teams.

2 As a part of that, the teams are currently
3 setting out, you know, what the criteria will be for
4 the reporting FCM's, as well as the banks and those
5 holding those customer balances in terms of
6 complying with these requirements. The NFA and the
7 CME adopted rules, placing these requirements on the
8 part of the industry and on the part of the FCM's
9 and our members to assure that they will have full
10 compliance with the reporting of this information.

11 The goal here is to begin having banks
12 connecting to the system by November of this year.
13 And by the end of the year, we're hoping to have
14 full reporting and connectivity from the third-party
15 banks coming into our systems.

16 Towards the very beginning of next year, the
17 respective audit teams will be taking that
18 information in. They will be doing reconcilements
19 from the third-party source. Doing those
20 reconcilements against what is reported by the firms
21 on a daily basis and identifying variances.

22 Within identifying those variances, they will
23 be establishing reasonable tolerance levels which
24 will be integrated as a part of their overall

1 examinations and performing their monitoring of this
2 information.

3 Once all of that is in place, the actual
4 reporting will be starting with cash held at the
5 banks. And shortly thereafter, we will move to
6 requiring the reporting of securities that are held
7 at the banks. Once that information is coming in to
8 our respective organizations, we will then move to
9 other clearing organizations and carrying brokers.

10 To insure that the steps that the NFA and CME
11 Group are setting forth and the expectations the
12 that they are setting forth in the context of this
13 reporting mechanism and the monitoring that will go
14 along with it, they've also developed a working
15 group that is comprised of representation from the
16 FCM community, the FIA, the NFA, the CME to insure
17 that the steps that we're taking and the protocols
18 that we're putting in place serve the basis and the
19 needs which I believe are the foundation of
20 Commissioner O'Malia's request when we had this
21 meeting a few months back.

22 We firmly believe that with the submission of
23 the customer information that is reported on the
24 part of the firms, along with this independent, what

1 we would view as realtime information that is
2 reported by the banks, this will provide us with the
3 appropriate tools and mechanisms in place to
4 validate and insure the safety guarding of the
5 customer assets.

6 MR. CHRISTOPHER HEHMEYER: Bryan, thank you
7 very much. From NFA's standpoint, next phase, after
8 this, we would like to extend this to CPO so that we
9 can start to monitor balances of funds. Now that
10 gets more complicated, because there are allowable
11 assets and pools that don't have to be current
12 assets.

13 But the effort to do this with the FCM's,
14 along with the CME, is going to allow NFA to get a
15 full understanding of the technology and the
16 technologies come from a fund administrator that
17 developed it. As I said, it to be able to deliver
18 this with an outsource solution, one that is working
19 and dependable, without having to build this kind of
20 thing, it's going to give us, in relative short
21 order here, the ability to confirm these balances
22 and then possibly allow us to monitor balances and
23 maybe be a little bit more proactive in trying to
24 detect fraud and such in the NFA. For both

1 organizations, is -- this is a great thing.

2 CHAIRMAN O'MALIA: Does anybody have any
3 questions or thoughts on this? I think this is -- I
4 think maybe it was early days, but it didn't sound
5 like you were going to have the solution by the end
6 of the year when we first discussed this. So I'm
7 impressed that we're getting that kind of deployment
8 at this level.

9 Now, will this allow you to, you know -- it's
10 a push strategy, I assume, that the banks will push
11 the data to you and you will be able to, as the
12 FCM's, and compare that?

13 MR. CHRISTOPHER HEHMEYER: I'm not exactly
14 sure about the technology aspect of it. I believe
15 the technology is permission to go in, check
16 balances and confirm, but I'm not positive about
17 that, but I can get you an answer, Ken Haas is here.

18 CHAIRMAN O'MALIA: Ken, you can take a
19 microphone if you want.

20 MR. KEN HAAS: Yeah, it is a technology that
21 will be pushed from the bank to the data aggregator
22 and then pushed from them to CME and NFA.

23 CHAIRMAN O'MALIA:: So the data aggregator
24 and the technology group, are they one in the same?

1 MR. KEN HAAS: As they were speaking, yeah --
2 let me explain, you've got technology groups at the
3 CME, at the NFA and then the data aggregator, yes.

4 CHAIRMAN O'MALIA: So the data aggregator is
5 the third-party entity that Bryan and Chris referred
6 to.

7 MR. KEN HAAS: Correct.

8 CHAIRMAN O'MALIA: And they will do the tie
9 outs and evaluations and things. Will they send you
10 an alert that something is out of whack or they will
11 aggregate the data and then send it to you?

12 MR. KEN HAAS: They will aggregate it and
13 then send it to us.

14 MR. BRYAN DURKIN: And we will incorporate
15 that information in the context of the audits that
16 Ann's team and Gina's team do on a daily basis. And
17 as we stated earlier, they will be establishing the
18 criteria in terms of what they view as acceptable
19 variances. And those that have reached those levels
20 would require their teams to do follow up.

21 MR. CHRISTOPHER HEHMEYER: I stand corrected
22 on the technology, but make no mistake, there is a
23 lot of work to do here.

24 CHAIRMAN O'MALIA: Understood. I think

1 everybody knows that the Commission proposal, at a
2 minimum, says that banks have to provide permission
3 to be able to access and this would be a labor
4 intensive, much like logging onto my bank where I
5 would check my balances, at the minimum level the
6 rule says that that is the standard. That doesn't
7 work.

8 There is no way we can monitor effectively
9 balances all over the place on a regular basis to
10 just go in and log in, start writing down numbers on
11 a spreadsheet and then check them against the FCM,
12 that's insane.

13 MS. SUPURNA VEDBRAT: Can I just ask a
14 question on the fund administration CPO that you
15 mentioned? I mean, would the expectation be that
16 fund administrators would push information or they
17 would have access to be able to see what balances
18 were against their individual accounts?

19 MR. CHRISTOPHER HEHMEYER: Well, and again I
20 haven't gotten into any of that and that's the next
21 phase of it. The first thing is the FCM's. But of
22 course they are different pools an administrator can
23 run. But the fund administrator that has this
24 technology, of which CME and NFA have done a lot of

1 due diligence, which I mentioned in my opening
2 remarks, that is their business. And the technology
3 was originally built to confirm balances for funds,
4 hedge funds.

5 So I don't know if that answers your
6 question, but it would be per fund. If a fund
7 reports that it has so much in it, and I'm not sure
8 what those requirements are today, but at times some
9 of these funds, which NFA has been great at finding
10 after fact, we want to be anticipatory and proactive
11 in finding it before the money leaves the fund.

12 MS. SUPURNA VEDBRAT: And I mean from the
13 emergency TAC meeting that we had, one of the
14 concerns that as an asset manager we had is that
15 today there is only one channel of information
16 sharing and that's via the FCM. There wasn't
17 another check and balance for, you know, for asset
18 managers.

19 And just to the extent we do this
20 reconciliation internally every day on, you know,
21 what we anticipate the calls would be to the
22 custodians and everything. So if there is anything
23 insider help that Black Rock can provide as you
24 integrate we would be happy to help and most of it

1 is electronic.

2 MR. CHRISTOPHER HEHMEYER: Thank you. Most
3 definitely, thank you.

4 CHAIRMAN O'MALIA: I think obviously this is
5 going to the right place. I don't know if anybody
6 has any other questions. I think we will continue
7 to follow this and we will put it on every agenda
8 until it's built out to make sure we stay on top of
9 it. Because tomorrow is an anniversary that we're
10 not proud of. And we cannot let this happen again.

11 MR. CHRISTOPHER HEHMEYER: And it's partially
12 because of this forum, it's hard to say how much,
13 but there is no question that this forum is in some
14 way the impetus for this happening as quickly as it
15 did.

16 CHAIRMAN O'MALIA: Thank you very much.
17 Thank you, both. Now we are going to go to the last
18 panel, our Panel 3. And this final panel will focus
19 on technology related issues. These issues are
20 linked to the Commission's rule making process.

21 Initially we planned to focus on the new
22 pre-order check and clearing requirement found in
23 Parts 1.73 and 1.74, respectively, out of the
24 Commission's regulations. Unfortunately, due to the

1 storms, a number of our panels were unable to make
2 it to Chicago. And as a result our discussion on
3 1.74 will be limited to hearing from industry
4 participants that were able to join us today. We
5 will not consider a full hearing, but I think we
6 have enough people here to discuss and lay out some
7 concerns and I would be happy to take that back to
8 the Commission and certainly the record will show
9 that discussion.

10 So we will not have a full interview, most of
11 our witness couldn't be here, but it would be a good
12 opportunity to kind of raise some of the important
13 issues that you all are considering.

14 But I do want to talk about 1.73 and we do
15 have -- we have Hugh Rooney from our Chicago office,
16 from the Division of Clearing and Risk here to
17 explain Rule 1.73 and provide some background on the
18 rule and help us understand what is required then in
19 order to establish compliance with that rule.

20 We find ourselves at a point, when after a
21 confusing chain of events between the two rules
22 involved a final rule publication, subsequent no
23 action relief and the setting of a compliance
24 standard by the ECR without a Commission vote and

1 finally the issuance of no action relief has left
2 the market thoroughly confused, I believe.

3 I decided to include these topics in order to
4 provide some clarity as to exactly what these rules
5 require from a technology perspective. And once
6 Hugh describes the new rules, we will have the TAC
7 members discuss the technical difficulties presented
8 by compliance and we'll hear from Greg Wood who has
9 done an enormous amount of work on this to help
10 clarify what the technology challenges are. And
11 we'll all find that very beneficial.

12 We published an original rule back in April
13 9th this year entitled, The Customer Clearing
14 Documentation Timing of Acceptance for Clearing and
15 Clearing Member Risk Management. The new set of
16 rules made changes to numerous parts of the
17 Commission's regulations. Two rules in particular
18 caused a great deal of concern within the industry.
19 That being Sections 1.73, 1.74 placed additional
20 burdens on FCM's and clearing firms with respect to
21 clearing transaction.

22 Hugh can explain to us in John Lauten's
23 (phonetic) stead, who could not make it here, what
24 is the 1.73 and I think we'll hear from Greg and

1 open up the discussion. I think many people around
2 the table are very familiar with this debate, so it
3 probably doesn't need much prompting. So Hugh,
4 thanks for coming, thanks for filling in.

5 MR. HUGH ROONEY: Good afternoon. Just to
6 let you know I got this assignment yesterday
7 afternoon, so I'll tell you what I know.

8 1.73 initially grew out of a study we did in
9 the summer of 2010. We went to every futures
10 commission merchant in the industry -- rather every
11 clearing member, most of which are commission
12 merchants. And we were doing a study at the time on
13 midday variation settlement. And we wanted to make
14 sure to educate ourselves and a fellow regulator
15 expressed concerns about the movement of cash in
16 midday variation.

17 And we went out to do the study, we
18 interviewed everyone and as part of that study a lot
19 of discussions came up about stress testing and how
20 they beat the variation. And as it evolved, the
21 Division of Clearing -- it was not the Division of
22 Clearing and Risk at the time, it was the Division
23 of Clearing and Intermediary Oversight, but at that
24 time thought that we should bring a lot of the

1 techniques being used in the industry currently into
2 the regulatory structure. In other words, nothing
3 in the Commodity Exchange Act required stress
4 testing. Nothing required liquidity assessments.
5 Most people were doing it.

6 And when we presented this regulation to the
7 commission we said that most of the firms would be
8 in substantial compliance with the regulation. And
9 what happened over the years is the regulations
10 changed over the years, we didn't believe that the
11 act kept up with the technology.

12 When I started with the commission, which you
13 can probably imagine was a long time ago, we didn't
14 have computers and we had price limits and spec
15 limits on every commodity. When I started at the
16 commission, it's hard for some people to believe,
17 treasury bonds had a daily price limit and there
18 were spec limits on the treasury bonds. So stress
19 testing wasn't a concept we used back then. You
20 could do it in your head, a stress test.

21 And then the introduction of options in the
22 early '80s, that got even more complex. We removed
23 price limits, we removed spec limits, we brought
24 options into the marketplace. And therefore stress

1 testing was something that FCM's and clearing
2 members needed to do. And as I said, over the past
3 year we went and visited as a part of midday
4 variation settlement process. But we visited
5 clearing house and FCM's because the mutualization
6 of losses and claims. If clearing member A
7 defaults, clearing member Z is going to have to pay
8 for some of that and are true to fault, hopefully
9 you never see that.

10 But as part of that process, firms told us if
11 I'm doing very good risk management at FCM A and Z
12 defaults because they're not, I'm going to have to
13 pony up to the table and pay some of those losses.
14 So we thought of Regulation 1.73 as sort of leveling
15 the playing field. And since we thought most people
16 were in substantial compliance, we thought this
17 would help everybody get the same level playing
18 field on a regulatory concern. And at the same time
19 insure that everybody was doing it.

20 And we don't like to see it, but in some of
21 the firms we went to, we thought some of their risk
22 management controls were suspect. And we thought
23 some firms, mainly at the one end of the industry,
24 would sacrifice risk management for commissions. So

1 again, we wanted to create a level playing field.
2 And so we came up with Regulation 1.73, which we
3 think brought in to our traditional customer
4 protection, in terms of registration, capital rules,
5 segregations and public audits, all those things
6 combined to protect the customer. The previous
7 panel here, obviously, we've had some failures in
8 the last year, but the rules are intended to prevent
9 those failures.

10 So 1.73 was to modernize the Act, bring it up
11 to speed and put every clearing member on a level
12 playing field. Here is what you have to do.

13 Now, we thought when we drafted the
14 regulation that we drafted it in a way that clearing
15 members could comply with that regulation in broad
16 ways. For instance, our stress testing regulation,
17 we don't mandate how you do it, we don't tell you
18 what systems you have to use, and we don't say what
19 technology you use.

20 And some of the comments we got in the rule
21 making process were, you know, what if the NFA don't
22 tell us how to do this. And as someone who has been
23 with the commission a long time ago, this ought to
24 be something the industry does very well. Risk

1 management does very well. I'm in the risk
2 surveillance at the commission, I would like to tell
3 people when we have to come visit them, I think of
4 myself as having one of the easier jobs in the
5 commission because we are on the same page as the
6 people in the industry with respect to this. No one
7 wants to default and no clearing member wants to pay
8 for a customer's debt.

9 It happens and it happens every day in small
10 amounts, but no one wants that. So I think of us as
11 being on the same page. Now obviously this is open
12 for discussion today, we'll find out that we're not
13 always on the same page.

14 So Regulation 1.73 has eight clauses, but
15 three major components, order screen, stress testing
16 and liquidity assessments. Personally I find the
17 liquidity assessments the most interesting and I can
18 tell you a few things as we go through. I can't
19 obviously reveal the clearing members or the
20 traders, but that's been a problem our group has
21 encountered over the last few years that we've found
22 significant.

23 1.73.1 says you have to establish credit
24 market risk, based on position size, order size,

1 margin requirements or similar factors. And there
2 is where we sort of -- we think we were doing the
3 right thing in providing an open architecture,
4 you've got to have a risk system. Before that trade
5 goes into the pipes, someone at the clearing member
6 has to make a decision through an automated means
7 that that trader can bear the financial risk of that
8 trade or that position. It can't enter the system
9 without someone making that assessment.

10 We just -- now, with respect to bunched
11 orders and give-ups, that's become controversial.
12 And there is some significant technology issues to
13 overcome. And I know people in the industry have
14 been concerned about it and think that we may be
15 trying to tweak something that works and hasn't been
16 a problem.

17 However, that's where we are at today and I
18 think everybody who knows and has been involved in
19 this, the Division has given a six month extension
20 on complying with that part of the regulation.

21 The second part of the order reads, that
22 monitoring for the risk base is done overnight and
23 daily I. Part four, which is sort of what I always
24 consider the body of the regulation, the main part

1 of it, is you have to conduct stress testing.
2 Conduct tests of all positions in the proprietary
3 and all positions of any customer account that would
4 pose a material risk to the futures commission
5 merger at least once per week. So we're saying, we
6 don't care how you do stress testing, we don't care
7 of if you use global risk and we don't care if you
8 use Calypso we don't care if you use your
9 proprietary systems, but once a week you have to do
10 it.

11 Now, I've received questions, what's material
12 risk. That is a good question. I'm a CPA by trade,
13 so the term materiality has really grown out of the
14 world of accounting and we believe that materiality
15 is any loss that could have a material effect on
16 your balance sheet, your income statement.

17 so again, that will be a determination made
18 by a clearing member, what is material to you. And
19 that is part of the reg, again, that we built that
20 in so you don't have to stress test every account on
21 your books. Given the FCM, if you've got \$1 billion
22 in span risk, maybe say accounts with less than 50
23 million in span risk don't need to be stress tested.

24 Maybe someone who doesn't exceed a certain

1 threshold by positions doesn't have to be stress
2 tested. Spanned risk is probably a good way to look
3 at it, but, again, we're not mandating that.

4 Evaluate the ability to meet margin
5 requirements at least once per week. That's
6 garnered some questions, margin is margin. Part of
7 that rule is centered on if there is not a large
8 change in margin. Crude oil margin is, you know,
9 make up a number, \$2,000. The DCO says it's \$2500
10 now. Can your customers come up with it? And if
11 they can't, can you? Again, it's a liquidity thing.

12 In our group, in risk surveillance, we always
13 worry about cash and can they meet the midday
14 variation and the end of the day variation. And one
15 of the things in our group we always tell other
16 people at the commission, we don't care if they're
17 hedgers, we don't want to hear that the hedgers have
18 less risk because they have to come up with cash.
19 So that farmer with the hedge on with the crop in
20 Iowa, it doesn't matter to us, can he move cash.

21 So for us, I try to tell people we don't care
22 about hedgers, we care about the true risk and can
23 they move cash. And if they've got a billion
24 dollars in Microsoft stock, that's wonderful, but

1 can they move it into cash and get to the clearing
2 house by 1:00 o'clock when they have an 11:30 call.

3 Part 7, evaluates the ability to liquidate
4 positions in an orderly manner and estimate the cost
5 of the liquidation at least once per month. That's
6 one of the things we've observed in the last three
7 years has been one of the biggest challenges.

8 In one instance there was a firm With an
9 option trader that built a position so large that he
10 couldn't get out of it and he it started to lose
11 money at a quick rate, as you can imagine. The
12 position had negative gamma, it was going against
13 him and the clearing firm said, you have to get out
14 of this, we can't bear this anymore. At that time
15 he had lost about \$70 million. By the time he got
16 out of the position he lost about \$180 million. The
17 FCM brought in a CPA to try to unwind this thing and
18 they couldn't.

19 And one of the Principal reasons he got stuck
20 in a lot of back months in energy products. He had
21 a huge position on in December, I'll make up the
22 number, 2020 crude oil. He was the whole market
23 that day, he couldn't get out of it. If you looked
24 on the paper, he may have looked hedged well. He's

1 delta neutral, but when the market started to move
2 against him and he tried to unwind it, he couldn't
3 get out. In that instance midsize FCM, he had to
4 come up with \$90 million of his own money to pay for
5 it.

6 And that concerns us. And we've seen that
7 with several accounts over the past year, these
8 large option positions, particularly among market
9 makers, sophisticated market makers who lose
10 control. And one of these, for lack of a better
11 term, black swan events comes through the
12 marketplace where things don't behave the way
13 everyone expects to and spreads break down and
14 they're stuck with it. So that's the genesis of why
15 we have that regulation in there.

16 And then we have last, test all lines of
17 credit at least once per year. And that's
18 consistent with regulations the Commission has
19 adopted with DCO's. And DCO's have to test their
20 lines of credit once a year.

21 So that's what I think about regulation 1.73.
22 And the underlying principals and DCR why we adopted
23 it and sent it forward.

24 CHAIRMAN O'MALIA: Do you want to quickly

1 explain what the attempted relief was for and the
2 duration?

3 MR. HUGH ROONEY: I believe it's until, I
4 think it's six months.

5 MR. GREG WOOD: It was June 1st.

6 MR. HUGH ROONEY: June 1st. And it's pretty
7 much for bunched orders and give-ups. Give-ups
8 probably being more difficult. And what we learned
9 through the process, and I know John Lautner and
10 Ananda have been to firms and discussed their
11 challenges on this. I haven't been on this, but I
12 sort of know what's going on.

13 It has had a significant effect on a few
14 firms. And a lot of firms don't have a problem with
15 it because, one, they don't do a lot of give-ups or
16 two, they don't do a lot of bunched orders or three,
17 they've put the technology in place ahead of time.

18 But we understand it has been a burden, to
19 use Commissioner's language, on some of the firms
20 and that's why the exemptive relief was granted.

21 CHAIRMAN O'MALIA: And I suspect you will get
22 into this, Greg, but the expectation of the
23 Commission is this automated means to check an order
24 before it's accepted. When we put the order in

1 place, and this is the way it was explained when I
2 was informed about this, as we were considering it,
3 was this is what's being done in the industry. So
4 we clearly have, what Greg will get into with the
5 bunched and the give-ups, how do you check an order
6 when you don't know who it's allocated to,
7 generally.

8 But if we didn't look at that, how do we
9 expect the industry to solve for that? And maybe do
10 we have an opinion about what they should do by the
11 time June 1st rolls around?

12 MR. HUGH ROONEY: I guess the fundamental
13 concept is the Division didn't want any orders going
14 into the system that someone couldn't financially
15 handle. The dentist from Des Moines sends in a
16 10,000 lot to sell S and P's, but that's a simple
17 and an obvious one. But in the world of electronic
18 trading, you want an electronic control to stop
19 that.

20 When you check in here at the hotel and you
21 slide your credit card, it immediately checks how
22 much your credit limit is so the Hilton doesn't get
23 stuck at the end of your stay and you've order
24 \$5,000 of room service. And that's the general

1 concept. It's very challenging and some firms have
2 told us they're in compliance. And obviously every
3 firm is different, every firm has different level of
4 customers and different sophistication of customers
5 and that's the challenging part.

6 CHAIRMAN O'MALIA: Greg, why don't we hear
7 from your side.

8 MR. GREG WOOD: Does anybody have the remote
9 control for the slides? As that comes around to me,
10 I would like to say thank you for giving me the
11 opportunity to speak on this topic. And represent
12 the Futures Industry Association, so thank you very
13 much to all for asking me to do this.

14 I was part of a group from the FIA that went
15 down to Washington in September. Walt Lukken who is
16 president of the FIA; Maria Chiodi who is president
17 of the Legal and Compliance Division and myself as
18 the president of the IT Division, we went down and
19 met with John Walton and his colleagues to ask for
20 relief on specific parts of 1.73.

21 There were actually several items that we
22 just wanted to clarify the wording on. And we also
23 wanted relief to allow for the industry to be
24 compliant. Particularly around bunched orders,

1 give-ups and also for exchanges that don't currently
2 have pre-trade controls. So they also got an
3 exemption to June 1st, in order to prepare their
4 systems in place to allow pre-trade controls.

5 I'm also part of a small working group within
6 the FIA IT Division that spans across several
7 different institutions including R.J. O'Brien,
8 Barkleys, Newedge and Bank of America. And we have
9 been looking at the technological challenges around
10 1.73.

11 So the presentation here, there is a lot of
12 detail in here and I'm not going to go through
13 everything because the idea is this document is
14 meant to be free standing, so you are can go and
15 refer to some of the concepts that we talked to.

16 The main thing we want to get across here is
17 what we see within the industry. And this is, you
18 know, as I say, this is not just those firms that I
19 just mentioned, there is Goldman Sacs, there is
20 Credit Swiss, et cetera, all of the other FCM's who
21 are also concerned about how these parts of the
22 rules are going to affect the way that business is
23 done within the futures markets. Important note to
24 make, this is talking purely around futures and

1 options on futures.

2 So let's just look at what the rule says,
3 just very quickly. So with reference to the
4 give-ups the rule says, clearing FCM's must
5 establish risk-based limits for the customer and
6 enter into an agreement with the executing broker
7 that requires the executing broker to screen orders
8 for compliance. The clearing FCM shall establish
9 and maintain controls reasonably design to ensure
10 compliance with the limits.

11 For bunched orders, clearing FCM's must
12 establish limits for the block account and screen
13 the order; enter into an agreement with the account
14 manager requiring them to screen orders; FCM's that
15 clear the allocated trades must establish and
16 maintain systems and controls reasonably designed to
17 insure compliance with the limits.

18 So this presentation is going to focus on
19 these two aspects of 1.73. To Hugh's point, the FIA
20 definitely supports the goal of improving risk
21 management across the FCM community, in terms of the
22 processes that should be put in place. As Hugh
23 described, we've done some stress testing,
24 liquidity, checking lines of credit.

1 These are definitely practices that we fully
2 support. And, again, they are processes that we are
3 not particularly pushing back on. It is
4 particularly these two comments that we have some
5 trouble with.

6 So with regards to the FIA fully supports the
7 goal of 1.73. The risk management of give-ups, in
8 particular, a significant challenge to the industry.
9 And unlike the OTC market, as Hugh has mentioned,
10 futures trades can't be broken in the event of a
11 failure of a counterparty to meet its obligations.
12 So therefore, if someone can't actually settle
13 margin for trade, someone else has to wear that risk
14 and it's usually the FCM who is holding that trade.

15 So the aim of this presentation is to attempt to
16 demonstrate the changes around implementing the rules to
17 give-ups and bunched orders. And one of the main points
18 I'm going to touch on here is just to show how the
19 futures, execution and clearing landscape has evolved
20 over the last 10 years. And this is what actually
21 presents the challenges.

22 So clients either choose to use multiple clearing
23 relationships to minimize counterparty risk, we talked
24 about that on the previous panel, or have this mandated

1 with in the conditions of the funds that they manage.
2 They have to choose several clearing brokers to clear
3 their trades to minimize any kind of progress.

4 Clients will choose to use multiple execution
5 relationships based on various factors, including
6 quality of service, available functionality,
7 relationship and the options or alternative execution in
8 the event of an issue with any single counterpart.

9 So this has led to a significant percentage of
10 trading volume being executed for give-up agreements and
11 often executed as a bunched order, that is then
12 allocated on a post-trade basis.

13 Risk management has evolved to support speed
14 bumps on a pre-trade basis and this has a qualitative
15 element as well as being quantitative on a post-trade
16 basis and generally geared to avoiding limit breaches
17 rather than reacting to them.

18 So both clients and FCM's have built a complex
19 infrastructure of in-house and third-party vendor
20 solutions for various components of the futures trade
21 cycle. Core components, which are costly and
22 time-consuming to continue to upgrade or replace and
23 also highlighting across various systems there is no
24 common way to transmit the data around risk management.

1 So on the next slide we have some statistics with
2 regard to give-up volumes on the major futures markets.
3 Who uses give-ups? Asset managers, pension funds, hedge
4 funds, CTA's, various institutions. If they have
5 multiple execution relationships, then they are very
6 likely to have a give-up relationship.

7 Why use give ups? Well, as we mentioned before
8 it minimizes counterparty and concentration risk.

9 If we look at the volumes, I'm not going to go
10 through the volumes, but if you look at the percentages
11 on the right-hand side, you can see that there is a
12 significant part of the volume that's traded is actually
13 give-up. If you look at the CME volumes across January,
14 February and March, 51 percent in January, going up to
15 76 percent in February and 81 percent in March.

16 The reason why those figures change is because of
17 the rolls. So when you come to do your quarterly rolls
18 there is more activity on give-up accounts than there is
19 normally during the month. A large part of the trading
20 volume on the exchanges comes from, as we've talked
21 about previously, also comes from high frequency trades
22 and for simplicity of operation, a lot of that flow is
23 not given up.

24 But then when we come to the course of rolls in

1 February we have treasury rolls. In March we have index
2 rolls. Then there is a large of percentage of roll
3 business that is then subsequently given up, so that's
4 why the percentages go up those times of year. And then
5 you see similar statistics on other exchanges like
6 EUREX, LIFFE and ICE.

7 Now, bunched orders. When do we use bunched
8 orders? Account managers use bunched orders to maximize
9 the efficiency of their execution and avoid entering
10 multiple orders for the same instrument and side. So by
11 executing those orders together, the trades can then be
12 equitably allocated across all individual funds and to
13 minimize any price disadvantage. Which is also one of
14 the key facts for an assess manager is they need to make
15 sure that each of their funds has an appropriate
16 equitable allocation of the trade.

17 Bunched orders that will be allocated on a
18 post-trade basis are executed into what is often
19 referred to as a top account. There are other names for
20 the top account. It can be an allocation account; it
21 can be an expense account. For the purposes of this
22 presentation we settled on the word top.

23 The top account is an account that is opened with
24 an executing broker that holds the trades until they are

1 allocated. So the executing broker will clear the trade
2 on the exchange and then wait instruction from the
3 client. And then when I give out those trades to other
4 clearing brokers or remove those trades out of the top
5 account and into a clearing account at that broker. And
6 usually to use the top accounts is mandated by the
7 exchange group that those top accounts need to be
8 emptied by the end of the day.

9 So this diagram here is an attempt to represent
10 the complexity. So I'm going to just take a couple
11 minutes and feel free to ask any questions if it doesn't
12 make sense or if you would like more clarity on
13 anything.

14 So we have a hypothetical client, ABC Capital
15 Management is managing three funds, Fund 1, Fund 2 and
16 Fund 3. Each of those funds is domiciled with a
17 different clearing broker. So Fund 1 clears at FCM 1,
18 Fund 2 clears at FCM 2, Fund 3 clears at FCM 3. So you
19 can see already that this client has three different
20 clearing relationships.

21 They trade on all exchanges, but they enter into
22 an agreement with FCM 1 for execution on Exchange 1. So
23 they use a variety of systems trying to trade through
24 FCM 1. They use the FCM single dealer platform to a GUI

1 that the FCM provides. They also use a direct access
2 vendor like trading technologies or trade book that
3 connects directly to the exchange and bypasses the FCM's
4 pipes. For one of their funds they also trade directly
5 into the exchange.

6 Then they enter into a relationship with another
7 broker, FCM 2, who then provides them voice trading,
8 direct fixed connection and access. And that gives them
9 access to Exchange 1 and Exchange 2. And they are
10 trading each of these funds through each of those
11 executing brokers. So there are going to be give-ups
12 going through these various counterparts.

13 They also trade through FCM 4, which gives them
14 another access to Exchange 2 using the same EMS vendor.
15 So the idea here is to represent the complexity you have
16 across the choice of execution and the choice of
17 clearing for the funds that the asset manager can trade
18 on behalf of.

19 The various -- the dotted lines show the
20 allocation process as trades are given up from one
21 broker to another or remain in-house where they actually
22 have a full service agreement, full service being
23 execution and clearing.

24 Does anyone have any questions on that? It's a

1 pretty complicated diagram. This is what's really
2 probably got the FCM community the most scared, because
3 if you look at the crosses here, there are various
4 points of risk management. And these risk management
5 point are generally not interlinked. So to try and
6 implement limits from another FCM into a risk management
7 point that you control as an executing broker provides a
8 challenge, which we will come up to that.

9 So the executing broker risk management. FCM's
10 use different pre-trade methodologies for listed
11 derivatives trades that they execute. Some might use
12 fat finger checks and order size. Some people might use
13 intraday position checks.

14 The FIA recently put out a best practices
15 recommendation to say pre-trade checks should be based
16 on order size, i.e., the fat finger check and intraday
17 position per product, although there may be variations
18 across FCM's.

19 The intraday position limits are typically
20 intended to act as speed bumps as opposed to try to
21 measure the purchasing power of the client. The main
22 reason the executing broker would use position checks is
23 it doesn't involve any other statistical data. If we
24 were to do this on a margin basis, then we would have to

1 factor in the margin requirements of the instruments and
2 that could be a daily reference file or the initial
3 margin for a future, but it could be a calculation for
4 the options or the futures.

5 Pre-trade limits are typically set based on the
6 following hierarchies: Limits per product per client
7 firm and limits per product per client trader.

8 Different sized pre-trade limits are set based on the
9 following factors: Smaller limits for orders sent
10 direct to market. Larger limits for orders sent to the
11 FCM desk to be worked or traded via an execution
12 algorithm that slices the order before sending it to the
13 exchange. And also set larger limits for orders that
14 are generally executed into an allocation account or top
15 account as opposed to a single fund account. And that's
16 because you bunch the orders together so you have a
17 larger size to execute.

18 Pre-trade limits are contributed across the
19 multiple electronic execution systems. And those limits
20 are typically set separately per execution system to
21 minimize latency. There is also, in fact, very many
22 common API for setting limits across all the different
23 execution systems that we use.

24 Now, clearing broker risk management. Again,

1 most clearing brokers use different near-trade risk
2 methodologies for the trades that clear. I am going to
3 introduce the concept of near-trade risk management.
4 Near-trade means it's near realtime. It's after the
5 event of the trade happening, but hopefully it's not too
6 far after. That's why we use the term near-trade.

7 So it occurs as close as possible to the time of
8 the trade and relies on consolidating activity across a
9 variety of execution channels. So you have multiple
10 trading systems which may provide drop copies to the
11 risk management system. And notification of trades
12 including give-ins that come in via the exchange
13 clearing system.

14 And this is very important because the only way
15 the clearing broker can actually truly view the risk of
16 a particular client that they are clearing on behalf of
17 is to see all their activity that is executed through
18 that broker, plus what is given in. And you don't see
19 the give-in until the give-in actually arrives on your
20 doorstep from the exchange clearing system.

21 So near-trade risk management is typically
22 managed on a fund level basis in which the ability of
23 the client to meet the margin requirement of the trading
24 activity in the fund that the FCM clears. This includes

1 trades that remain with the FCM, as well as trades given
2 in.

3 This does not include trades that are given out
4 to another FCM or those that are held in a top account
5 awaiting allocation instructions from the client.

6 Clearing risk management is quantitative, but
7 also has an qualitative element. It has evolved to
8 minimize hard limits that may inadvertently force the
9 rejection of a trade. Client activity is constantly
10 monitored in near-trade and post-trade levels,
11 post-trade being made at the end of the day, to avoid
12 the possibility of a client being unable to meet their
13 margin requirements.

14 It provides the purchasing power feedback to
15 adjust pre-trade limits at the same FCM. So if a
16 client, you know your client has more credit available
17 to them, you might increase their pre-trade limits and
18 vice versa if their credit goes down. Thresholds are
19 established for escalation and concerns are then
20 addressed with the client.

21 So because of the delays that you see in
22 accurately reflecting the trading activity the time it
23 takes to provide drop copies from one to another or the
24 time it takes for give-ins to be received from the

1 exchange clearing system, then that's why the clearing
2 FCM will use automated alerts to measure at various
3 thresholds. So for example at 65 percent, 80 percent,
4 90 percent and you hope to never to get to 100 percent,
5 because by that time you should have addressed any
6 concerns with the client.

7 Now, as part of the working group within the FIA
8 IT Division, we have been talking to various vendors who
9 have either been vocal in this space or have major
10 players within the space of both pre-trade and
11 post-trade technology. So we know that several
12 third-party vendors have announced that they can provide
13 1.73 compliance.

14 Now, these vendors usually provide one or more
15 components that facilitate execution and/or clearing,
16 often connected by their own common API. Now, these
17 different systems could be execution management systems
18 or direct access solutions for order entry. Middle
19 office systems for accepting trades from the exchange
20 clearing house and also facilitating allocations.
21 Post-trade clearing systems to manage client positions
22 and collateral and near-trade/post-trade risk management
23 systems that also provide automated alerting.

24 It's important to note that different vendors

1 have specialized footprints within the industry. And
2 few vendors have equal foot prints in execution, middle
3 office, clearing and risk management. Vendors with
4 larger footprints in the execution technology usually
5 have a smaller footprint in operations technology.
6 Vendors with larger footprints in operations, usually
7 have a smaller footprint in execution.

8 And there has been a trait, though, the last few
9 years to try to consolidate solutions within vendors.
10 But generally you find that they have one particular
11 focus that has always historically been their main area
12 of expertise.

13 We found that vendors that typically specialize
14 in risk management do not usually provide execution or
15 operation footprints. These are generalizations and I
16 know, but they are generally the bucket the vendors will
17 fit into. Either an execution footprint, an operations
18 footprint or a risk management footprint.

19 The main challenge that we see for vendor
20 solutions is the integration across all the FCM systems.
21 FCM's typically do not use vendors to supply all four
22 components, execution, operations, risk and middle
23 office. Any migration in an FCM core component to and
24 provide integration is likely to be costly and

1 time-consuming.

2 So just in summary, then, for the next steps that
3 the FIA would like to help the Commission. So we would
4 like to work with the CFTC staff to help the agency
5 reach its goals. The industry has already formed a
6 working group to consider ways of improving risk
7 management for give-ups and bunched orders.

8 we're evaluating systems and controls already in
9 place and discussing changes needed. We're evaluating
10 ways of electronically communicating risk management
11 limits. We are reviewing the FIA International Uniform
12 Give-Up Agreement. This is with regards to adding any
13 risk management metrics onto that. And evaluating
14 leveraging EGUS to agree and store those limits. And
15 we're also actively interviewing third-party vendors.

16 So we've tried to keep this presentation very
17 objective and keep it -- give an overview of what we
18 feel the changes are. The main changes that we see with
19 regards to what you pointed out, Hugh, is really how do
20 we integrate these limits across the platform that we
21 have. And as I say, this is not just the concern of the
22 few, this is the certainly the concern of some of the
23 majority of FCM's I've spoken to and are represented on
24 the board of the FIA. Thank you.

1 CHAIRMAN O'MALIA: Now, obviously the
2 challenges laid out by Greg here are probably a lot
3 bigger than we expected when we formed the rule. We
4 had both the process issue, but what is our process
5 for figuring these things out before we mandate them
6 and then the expectations that they can be done
7 quickly. I don't know, can this be done by June 1
8 without technology vendor outside of setting broad
9 quantitative and qualitative limits?

10 MR. GREG WOOD: Well, I think there are
11 several challenges. Even if you found one
12 technology vendor that could maybe provide a
13 solution, the challenge then is integrating it into
14 systems that the FCM's already have.

15 If you try to create an open standard, the
16 exchange of risk management, which is something we
17 have been looking at and has already been approached
18 as part of the FIA group, there is still a lot of
19 work that needs to be done to provide the
20 appropriate levels of granularity and also has to be
21 adopted within the industry and integrated into the
22 various systems.

23 One of the other changes would be, much as
24 the rule is intentionally noted to allow innovation,

1 when you come to the concept of exchanging limits,
2 you come to the point where you need to also have a
3 common set of identifiers for particular clients.
4 So that if you say, let's use Black Rock, you
5 understand Black Rock, Deutsche Bank understands
6 Black Rock, as opposed to our own unique ID's that
7 we have for the accounts to be managed or cleared on
8 behalf of Black Rock.

9 We also need to know how, if I have a system
10 at Deutsche Bank that says I can only put in
11 intraday position, but -- I'll use Newedge, if they
12 give me a limit that says, no, it's not position, I
13 want to give \$50 million. Now I've got to equate
14 that into what I can actually put into my system.

15 So as I say, there are various challenges.
16 This is one of my concerns, at first people thought
17 this was going to be credit checks, but there seems
18 to be a subtext within 1.73 that we need to do
19 pre-trade credit checks which is not uncommon at the
20 moment within the futures industry.

21 And then when we got the relief that said it
22 can be any types of checks, whether it's fat finger
23 or position, et cetera. But then that also raises
24 the challenge that we have to be talking common

1 checks to be able to implement.

2 CHAIRMAN O'MALIA: Now, I know the exchange
3 is part of our no action relief on the individual,
4 not the bunched or the give-ups or to rely on CME
5 and ICE in terms of their credit checks. Do you
6 have a comment or thought on any of this?

7 MS. KIM TAYLOR: I do. Greg has laid this
8 out primarily in terms of the technology challenges
9 associated with implementing the rules as written
10 for the bunched orders and the give-ups.

11 And I agree that there would be some
12 technology challenges in order to do that. But I
13 think that when Dawn Lee and the Broader Group went
14 to talk about this issue with Ananda's team, I
15 thought that the point that they were making was
16 actually a very good point that, especially with
17 bunched orders, the problem goes beyond being a
18 technology problem or goes beyond being something
19 that can be solved with a technology solution.
20 Because the problem is on a bunched order by
21 definition you don't know the underlying accounts at
22 the time that the order is entered.

23 And so the FIA, I thought, made a very good
24 case for laying out the risk management mechanisms

1 that are in place in the give-up and in the bunched
2 orders that basically turn into give-ups in the
3 futures business. And I think what they were asking
4 for at that time was consideration for that
5 methodology that is in place to be evaluated, to be
6 considered to meet the standard that is needed.

7 Because of the complications, not only the
8 technology complications that you lay out, but
9 basically the underlying business problem of not
10 knowing the end owner of the account.

11 MR. GREG WOOD: I know that is something we
12 got relief on from when we went down to the CFTC in
13 September. It says the word account, people can
14 have different meanings around the word account. To
15 an FCM, an account means the fundamental account
16 that trade is going to sit in. And obviously, if we
17 have a bunched order, we don't know where that trade
18 is going to reside until after the event.

19 So we did get relief that we can actually
20 pre-trade limits at whatever level we termed or
21 deemed appropriate, whether it was the client level,
22 trader level, as opposed to actually holding that
23 very strictly at the account level.

24 So pre-trade risk controls was cited as a

1 permissible pre-trade risk management system. One
2 of the challenges that we have as large FCM's is we
3 actually multiplex a lot of our flow, it's a
4 technical term, I apologize. We have flow coming
5 through our pipes that we will then channel down our
6 own pipes to the exchange.

7 So credit controls that's typically not used,
8 we mandate it to be used. We set limits, but those
9 limits are generated at the clearing firm level as
10 opposed to at the firm level. And for that flow we
11 multiplex our pipes, we set the pre-trade controls
12 further upstream, usually within either the vendor
13 system or our own systems.

14 MS. SUPURNA VEDBRAT: I'm actually going to
15 talk about 1.73 as it relates to swaps and then
16 futures. In the swaps market, given the fact that
17 there is anonymity between execution and clearing,
18 there is a process, there is a solution that is
19 being developed that will allow for credit limits
20 being set at the subaccount level with the pre-trade
21 checking and both at the block level and then for
22 asset managers to conform to the rule at the
23 subaccount level.

24 So, you know, I mean, I think that that

1 should be put into consideration as a technology
2 solution for swaps is being developed and, you know,
3 you know, our request to the Commission would be to
4 consider that as a solution that could be applied to
5 futures once, you know, it's been developed.

6 Our expectation is that there are two vendors
7 in the market that have a very high probability of
8 delivering the solution, you know, in the June, July
9 timeframe. And you know, if it works with swaps,
10 there is no reason why we should not consider that
11 for futures.

12 Now, in reference to futures. Today, from a
13 systemic standpoint, we do have give-ups in play.
14 We do have tri-party agreements where the execution
15 clearing member has to give approval of what the
16 execution dealers you can trade with. It's been
17 working, you know, very well, for many, many years.

18 It is on a post clearing basis, but if the
19 Commission could also consider that, you know, even
20 though it's post clearing, it's actively managed and
21 if you were to see like an increased concentration
22 risk, you know, there would be risk management in
23 place. There would be phone calls made. Clients
24 would be asked to put additional margin.

1 There is a question is an individual
2 subaccount in a position to cause systemic risk that
3 has all these controls already in place. The other
4 thing is, you know, once we have the solution for
5 swaps, another consideration that could be looked at
6 is do we need to have both a credit limit checking
7 mechanism as well as the give-up tri-party
8 arrangement or just one or the other.

9 CHAIRMAN O'MALIA: This is a topic Supurna
10 has raised at the July hearing. We talked about the
11 swaps pre-trade check and we had, for those of you
12 that were here, we had four boxes that you check it
13 at the exchange, the DCO, the FCM or a kind of a
14 utility thing.

15 MS. SUPURNA VEDBRAT: There is a third-party
16 dashboard where all the FCM's would provide limits
17 at the subaccount levels for the blocks. And then,
18 you know, in the future, liquidity sources,
19 including SEF's, would connect into that and on a
20 pre-trade basis, the limit checking would take
21 place.

22 So it seems very similar to what we are
23 discussing for futures. And you know, our -- given
24 all the work that everybody has to do and the

1 limited resources that we have, you know, to execute
2 what is being mandated currently, this should be
3 considered as an alternative from a risk management
4 perspective even for futures.

5 MR. GREG WOOD: If I can just reply to that.
6 We did actually discuss this in one of the slides
7 that was subsequently taken out of the presentation,
8 mainly because we didn't want to get into any sort
9 of interpretation of -- too much interpretation of
10 the rule.

11 The model that has been proposed for OTC
12 derivatives obviously introduces this concept of
13 credit checking. And I know there is still several
14 models of those where you push or you pull credit
15 limits. That is obviously a major change to have in
16 the futures industry at the moment because we don't
17 have that in place.

18 We would still also have to decide how that
19 mechanism would work, whether we would carve out
20 limits for people that we drew down on. And then
21 once that carve out was finished, would you then
22 have to reset that limit.

23 One of the things that I think we tried to
24 make the point in the presentation is, we really

1 would like to try and minimize hard limits as much
2 as possible by this active risk management that's
3 already in place. You know, if you start seeing
4 concentration risk in a particular account, it is
5 time, then, for the qualitative side of risk
6 management to kick in, as opposed to the
7 quantitative side.

8 MS. SUPURNA VEDBRAT: And Greg, we are on the
9 same page. If what we have in place today would be
10 sufficient, that would be our ideal state for
11 futures. If an alternative or like adaptation to
12 1.73 post June 1 had to be implemented, then, you
13 know, we would want to consider the swap solution to
14 be extended to futures.

15 CHAIRMAN O'MALIA: I do recall from that
16 discussion there was no consensus at the time and we
17 were waiting for the market solution to build out.
18 And we find ourselves in a unique position for
19 mandating something in the futures space when I
20 think it was pretty clear there was advantages and
21 disadvantages to each one of the four options.

22 And I think that the market moving ahead with
23 a solution can be quite telling.

24 MS. SUPURNA VEDBRAT: I think, Scott, we had

1 the first conversation last December when there was
2 no consensus for any solution. Since then, given,
3 you know, the complexity of connecting to all the
4 various schedules, the various CCP's, there has
5 been, you know, a lot more ability to FCM's and
6 CCP's to look into having a common solution or at
7 least a common dashboard.

8 Because from a technology standpoint it's a
9 huge build if you don't have that dashboard in the
10 middle.

11 MR. CHRISTOPHER EDMONDS: Well, I'm not sure
12 from ICE's perspective that we would agree that
13 there has been complete consensus achieved. Whether
14 or not that solution, while I think we all
15 understand and appreciate the theoretical value it
16 may bring to the table, is prepared or far enough
17 along.

18 I certainly know and Supurna is making a
19 reference to a couple of entities that believe they
20 have solved that and they want that to be codified
21 in some form or fashion, but that's a separate
22 agenda and a different conversation.

23 Regardless, I think we have to find a way to
24 revisit the interpretation and what Hugh went

1 through and what this rule was do that through one
2 of the other four boxes that we have. And I won't
3 speak for Kim, but I know we've had conversations in
4 the past around some of the difficulties in the
5 swaps world of using such a utility function where
6 it puts a single point of failure into the chain of
7 events. Where as a CCP that becomes incredibly
8 problematic and we get lots of opportunities to
9 point fingers at each other and we don't know who
10 each other are.

11 So, yes it has to be dealt with. Yes, I
12 think there is a tremendous amount of work going on.
13 I have yet seen, from my perspective, complete
14 consensus of where that's heading in form of a
15 dashboard utility or whatever form it ends up
16 taking, that there is some central hub that is going
17 to take advantage of that.

18 Notwithstanding the fact that it is a
19 challenge and Supurna and I, we have had our own
20 conversations about how to attack that. But I just
21 don't know yet if we're at that place where one
22 solution can solve.

23 MS. SUPURNA VEDBRAT: Scott, this has to do
24 with the fact that in 1.73 it actually sets forth

1 that at a subaccount level that FCM's have to give
2 credit limits, they are required to give credit
3 limits.

4 So it's actually to solve for that component
5 of that. It's the FCM client relationship and the
6 client's ability to manage their credit limits
7 across various liquidity sources, which would be
8 very similar to what happens in futures.

9 Because what you don't want is fragmentation
10 of this limit that is given to an individual client
11 across the execution facilities done by somebody
12 other than the client itself.

13 MS. KIM TAYLOR: The problem is that there
14 is, by definition, there is a certain part of risk
15 management that is appropriately done only on a
16 post-trade basis. Because the clearing member knows
17 the entirety of the position and the exposure that
18 the client has to a variety of futures markets, a
19 variety of clearing swap markets and a variety of
20 other markets that are not either of those two.

21 So the clearing member is the only party in a
22 position on a post-trade basis to evaluate the
23 integrity of the exposure that they face to the
24 client. And the way that pre-trade limits tend to

1 be managed, I would say more or less they're managed
2 on a runaway execution basis. So you're trying to
3 stop today's executed trades from being excessive
4 relative to what is the normal pattern or the
5 expected pattern for that client. And then the
6 finer points of risk management are really only
7 available to be done, not really because of
8 technology, it's because of timing and the fullness
9 of the client exposure information on a post-trade
10 basis.

11 So that's, I think, the balance -- it's a
12 balance that we've tried to set in the types of
13 controls that we offer on our front end systems for
14 futures trades. Those have to be very fast because
15 the trading, the timing of the trading is very
16 sensitive. And then the systems that we have
17 offered for the submission of swaps are also fast,
18 but they don't have to be kind of microsecond fast.

19 MR. GREG WOOD: And to that point, that's why
20 we describe the speed bumps. They are designed to
21 stop someone who is running away or accidentally
22 going over, as opposed to being a hard credit limit.
23 If we were to introduce some sort of credit check on
24 a pre-trade basis it is going to have a dramatic

1 affect on the speed of the execution within the
2 futures industry.

3 MR. CLIFF LEWIS: Mr. Chairman, two things.
4 One, I think your initial point about making sure
5 that something is possible, particularly given the
6 galaxy of changes that are being imposed. And I'm
7 think of the poor, relatively unsophisticated
8 pension fund and insurance company that are facing
9 these things. To start breaking things that is not
10 broken is really pretty extraordinary, as a
11 statement of priorities.

12 I also am totally skeptical of vendors that
13 can assert that they can create this kind of
14 solution. And I'm a familiar with a couple, I don't
15 know which specifically Supurna is taking about, but
16 in one case absolutely, I don't believe it. You
17 look at vendors, believe it or not, have a
18 commercial interest. To say, yeah, we'll take care
19 of that. You can investigate it and that's another
20 risk we can add to Rule 1.74 about vendors that say
21 they can do things that they can't do.

22 The other more general point is that I think
23 that a key element of the risk management, which,
24 you know, which the Commission is getting into

1 piecemeal, is, from our credit perspective the most
2 important, which is the counterparty credit
3 weakness.

4 We are focused purely on the positions and
5 the derivatives market. And we are suggesting,
6 well, let's theoretically consider that those can
7 all be consolidated by some outside vendor in one
8 place. I don't think that's true. I think that's
9 really only a clearing firm that can do that.

10 People who choose to use multiple clearing firms it
11 makes it more complex, fair enough.

12 But fundamentally, if you look at major
13 customer problems, it's not been something that has
14 come out of the blue. It's something that you are
15 watching in terms of that customer's fundamental
16 credit worthiness. Admittedly, I don't clear high
17 frequency guys but nonetheless, I think experience
18 would suggest that the guy that is just taking the
19 position on an energy and wants to get out of
20 control, that is something that existing systems can
21 actually handle pretty well. Maybe they didn't do a
22 good job at it.

23 I think a much bigger problem which we're
24 getting into by extending the CFTC's reach, by

1 extending it to these unlisted products, is that
2 it's really going to get complicated in looking at
3 the overall client's portfolio. Our customers have
4 trouble figuring this out, much less somebody else.
5 There isn't realtime systems for this. Most of our
6 customers don't have intraday capabilities,
7 something we talked about at the July meeting as
8 well.

9 They would like to move intraday, but if the
10 clients can't get a handle on this, it's not obvious
11 to me that you're going to realistically have a
12 solution. But it's also, as you suggested, it's not
13 clear you have a problem you're solving, other than
14 enriching vendors, which I'm all for in another hat.

15 MR. CHRISTOPHER EDMONDS: Forgive me if I
16 misheard this, but just to clarify. I thought I
17 heard Supurna and Greg both say, in slightly
18 different ways, but I'll take the chance of being
19 corrected here, that, you know, given this in the
20 futures side, it works and Supurna, I think,
21 recognized the fact that it did work here.

22 But if we couldn't figure out a way, assuming
23 no changes to the rule, then the proposal Supurna
24 put on the table was, whatever this thing, if

1 something happens in swaps and comes to pass, we
2 ought to think about using that for futures.

3 So can I reverse that for just a second? And
4 if that's the case, and I don't think I misspoke to
5 your earlier comment. If this interpretation and
6 this attempt to bring, in Hugh's opening statements,
7 the rule closer to where technology has gotten, is
8 it possible that it went too far and maybe we need
9 to revisit the rule to get to a place where the
10 industry can work with on that? Instead of breaking
11 all the eggs in the carton? That's a question to
12 you, Commissioner.

13 Is it possible to revisit that in some form
14 or fashion to get something that fits to everyone's
15 point, Everything we have on our plates don't get
16 dumped?

17 CHAIRMAN O'MALIA: That is a good point. And
18 that's the objective of this portion of today's
19 hearings on 1.73 and 1.74, what is doable? Can we
20 do it? And if not, what are we going to do. Are we
21 going to be back in June 1st saying we're just not
22 there? We either have to work harder, raise the
23 penalty or, you know, move the rule.

24 I'm beginning to sense here that we don't

1 quite have a problem with this and/or a technology
2 solution, so solving one or both of those will be
3 difficult. Jim.

4 MS. JIM NORTHEY: I just wanted to, having
5 built the system for the post-trade algorithm and
6 I'm familiar with this issue, how much risk do we
7 think there is systemically involved in the firms
8 that use the large give-ups and large asset
9 managers? Is there a real problem there? And are
10 they not doing their own risk management and
11 shouldn't that be really at the asset management and
12 not at the FCM for those large players?

13 So for instance, Eagle Seven connected to
14 FCM, it's very easy for us to analyze his position
15 when you have one large named asset manager and it's
16 connected into virtually all the FCM's. And the
17 system that we built about five years ago, I
18 remember they tested and said it worked fine. And
19 then the first allocation it went through in
20 production had over a thousand separate accounts off
21 of one order.

22 And my question s, that firm is very
23 sophisticated and they are already doing risk
24 management at the asset management level. And I'm

1 just questioning, are we sort of making a problem
2 that really doesn't exist?

3 MS. KIM TAYLOR: And I think that following
4 on with that, I wish that Mike was here because he
5 was the one leading this argument when the
6 discussion was held with Ananda's team, that
7 basically there is a lot of pre-trade risk
8 management that occurs on give-ups and bunched
9 orders, but it is not necessarily of the fully
10 automated technological variety. It is of the due
11 diligence variety primarily.

12 The clearing members who allow their
13 customers to execute away have to approve which
14 executing FCM's the clearing members want to use.
15 And part of that process is evaluating whether or
16 not those executing FCM's have the ability to
17 control the kind of excessive trading behavior on a
18 day-to-day basis.

19 And the executing FCM's have a strong
20 incentive to control that behavior because if
21 they -- if the trades that they execute aren't
22 accepted by the clearing FCM, the executing FCM is
23 financially responsible. So there are aligned
24 incentive, including at the asset manager level.

1 MS. SUPURNA VEDBRAT: And we have risk
2 controls in place that take into account what the
3 executions dealers are allowed to trade. So we
4 wouldn't be able to execute with a dealer that the
5 clearing FCM has not approved.

6 MR. DAVID HARTNEY: I'll just make the point
7 that I think this is a very constructive path. It's
8 about the give-up agreement and the joint decision
9 by the client and the FCM as to what the limits
10 would be with the executing broker. And I know a
11 subcommittee of the FIA has discussed this, possibly
12 starting with the executing broker and establishing
13 limits there that are approved by the FCM.

14 But I do think that the inherent strength of
15 the system thus far has been in that give-up
16 agreement and the impetus that the executing broker
17 has to get it right.

18 CHAIRMAN O'MALIA: And Greg's point, when you
19 are at 60, 70 or 80 percent, you already have
20 thresholds of some point that are qualitative and
21 quantitative and then I guess you own them if they
22 don't go through.

23 MR. DAVID HARTNEY: That's right.

24 MR. HUGH ROONEY: I would like to say that,

1 Greg, I was very sensitive to your comments about
2 vendors because internally we are dealing with the
3 same sort of thing. It hit home with me with our
4 risk surveillance for swaps. And we are having a
5 very difficult time melding our technology with what
6 is available from vendors. And vendors will promise
7 you anything, there is nothing they can't do. And
8 that's very difficult to evaluate.

9 We can build you a system that will do that
10 and when the day comes they can't. And I'll
11 certainly express your concerns, all yours, but I'm
12 very sensitive to the one about use of vendors and
13 having it integrate with the technology you already
14 have on board. Which I'm not going to talk about
15 today, but the CFTC system for risk surveillance, we
16 are having a difficult time in the swaps world
17 bringing a product that will help us do what we do
18 in the futures.

19 It's very challenging and very difficult
20 worlds and vendors are promising. And sometimes
21 their promise is very cheap and sometimes there is
22 no way you guys can have that. This is very
23 productive and I like hearing this. Like I say, we
24 will bring back your concerns.

1 The other comment which, history is always
2 important and I think what happens is, speaking for
3 Hugh Rooney and not as John Lautner or Ananda
4 because they will both hurt me, the industry is
5 always ahead of us. And I think that's the nature
6 of regulation. And we are always a little bit
7 behind in technology and standing.

8 But what happens as part of that, bunched
9 orders has a very tortured past in Commission
10 history. In the past, there were a lot of
11 enforcement cases where bunched orders were clearly
12 how fraud was created at FCM's. And we're certainly
13 not talking about the commodity trade evaluators and
14 fund managers we have sitting here today.

15 But obviously there is a very tortured past
16 here with schemes. And bunched orders in the first
17 instance are a regulatory exception. They weren't
18 allowed. I mean, the exchange prohibited it. And
19 as the industry got ahead and the industry changed
20 from agricultural and retail to institutional and
21 financial and in fact customers changed in the
22 futures industry, the Commission had to recognize we
23 are going to have to change that rule. We are going
24 to have to allow bunched orders.

1 But at the same time we thought technology
2 was going to have cured that by now. That we
3 wouldn't have these issues of unknown traders before
4 the execution. It hasn't happened yet and we are
5 going to have to work on that.

6 MR. CLIFF LEWIS: Is that open outcry days?

7 MR. HUGH ROONEY: Yes. The problem with
8 bunched orders is the floor clerks couldn't
9 physically write that many orders on a trading
10 order. We couldn't write down that many or we
11 couldn't prepare 50 in the time, it would slow down,
12 execution -- slow down the execution so much, if my
13 clerk had to write 50 different account numbers it
14 would hurt the customer.

15 What does the Commission want? Do they want
16 you to hurt the customer or get fast execution? And
17 the Commission worked with the industry and built in
18 an exemption and a way of getting that done.
19 Hopefully that's what we do here today.

20 CHAIRMAN O'MALIA: Any further thoughts?
21 Hugh, this is a vendor conference, by the way, so
22 when you exit, good luck.

23 MS. SUPURNA VEDBRAT: I'm sure, like other
24 firms are probably in the same boat, but like

1 resources are being allocated to work towards the
2 deadline the rules. And, you know, without further
3 guidance and with the June 1st date outstanding, you
4 know, my concern is that there is going to be
5 diversion of resources to accommodate this rule.

6 Futures is a very, very important part of our
7 business and we will be in compliance. Don't know
8 how, but we will be in compliance. And that's going
9 to take away for us actually to be getting ready for
10 swap clearing and increase our voluntary clearing
11 that we do today.

12 CHAIRMAN O'MALIA: That's a very good point.
13 We have burned a lot of thought about the industry
14 and haven't been very clear about schedule and
15 implementation plan. So this, Hugh, if you take
16 this back, and I know you will, share with them the
17 comments and concerns about what is going on.

18 We obviously have a full record that we will make
19 aware back at the Commission. But in order of
20 priority, it would be obviously helpful for us to
21 figure out what it is that we want the industry to
22 do first, second, third. And I think if we can be
23 clear about that, then they'll know and compliance
24 will be a lot easier for everyone.

1 So please join me in thanking Hugh for
2 stepping into this one, when this was not
3 necessarily his doing, but we obviously have to
4 figure out a solution and some relief, either one.
5 But going forward we have to come up with one or the
6 other, so thank you very much for doing this, for
7 standing in for John.

8 The last issue is Rule 1.74, we don't have
9 critical mass, we don't have any balance at this
10 discussion so it's not fair to have it, but it is a
11 frustration of mine. Largely on a process issue,
12 this is an issue that ten days before
13 implementation, Ananda put out an e-mail,
14 apparently, that told everybody that technically
15 feasible, as if an electronic or automated system
16 were in place, actually meant two minutes.

17 And we're not sure where two minutes came
18 from. I don't know that that's the wrong number.
19 We haven't been aware of it and in the rulemaking
20 process, the Commission's level was completely
21 different. So it was obviously news to the
22 Commission, news to the market as well and we knew
23 full well that the market wasn't ready to comply
24 with this at the same time.

1 So recently, as of Friday, we issued eight no
2 action letters. And whether it actually provides no
3 action or provides an implementation, that too
4 offers is there a technology solution, is there a
5 technology problem that we need to solve.

6 So I've had my piece, I've said it in the
7 paper, I've said it here and it's an issue. This is
8 a rulemaking process with certainty. It's not as
9 much a technology solution. But for a few companies
10 we are being told it is. So I did want to bring it
11 to the table here.

12 And I know with have a number of experts and
13 folks that have a view on this. And I think I would
14 like to go around the room so everybody has the
15 opportunity to put your thoughts on the record, if
16 you want. And it's, again, we don't have some of
17 the people who are primarily affected by this, so I
18 don't want to call this the end all and be all in
19 terms of debate, but if anybody wants to add to
20 this, then they are free to do so.

21 MR. CHRISTOPHER EDMONDS: I'll start. I
22 don't know where two minutes came from and I'm not
23 going to express an opinion right or wrong. I will
24 say that we are far less than that today in our

1 operation. There are plenty of examples of folks
2 who use ICE credit, we are voluntarily clearing that
3 right now. They know what that experience is. It's
4 measured in a small number of seconds.

5 We did send Ananda a letter, there were three
6 specific cases in which, because of some other
7 concerns I'll get into, three specific cases where
8 we felt like there should be a third status. You
9 know, you can accept, you can reject or there is
10 possibly this idea of pending, but the pending
11 should be found to be such a small number of cases,
12 that it's statistically a nonevent.

13 And those three issues, and we talked about
14 them in a couple other instances today, one is if
15 someone has fat fingered a number, we talked about
16 that earlier in the presentation. And that could be
17 a price or in the second case it could be volume
18 number. Do we automatically reject that? Maybe.

19 And if you are a buy-side customer and I
20 automatically reject that as a clearing house and
21 that trade fails, in the time it takes you to go
22 back because instead of entering 1,000 you entered
23 10,000 just to make up numbers for illustrative
24 purposes, the price of you doing that transaction

1 has now moved because the market moved, sorry.

2 So those are the first two cases, price and
3 volume. In the third case, especially in trying to
4 be somewhat forward looking and planning how
5 clearing houses in a fair and open manner would
6 support the idea of a SEF or some electronic venue
7 coming in that wasn't part of the internal ecosystem
8 that you might see in a futures vertical model. You
9 could see a case where there were pair trades that
10 came in where, for whatever the reason, you get all
11 the buys, it kicks the end client account over the
12 limit and you got none of the SEF's.

13 Let's say you got 200 trades and that first
14 trade to come in were 100 buys. Now, I know I have
15 another hundred trades for this account pending --
16 or in the queue right now. Instead of getting that
17 immediate answer of the next trade to kick it over
18 the limit of accept or fail, maybe I should wait and
19 process all these and put them at pending status
20 again. Expect this to be a very small set of
21 instances, we plan to measure that and give those
22 statistics out.

23 But outside of that, the rule is what the
24 rule is. We operate that today and I know there are

1 others that operate that today. So fundamentally I
2 don't think that this is a technology issue at the
3 end of the day.

4 From my perspective and my concern about is
5 it I don't know what message the Commission is
6 sending. But at the end of the day every time a
7 deadline is set, we run up to the end and you just
8 file a bunch of letters and the next thing we know
9 we get some sometimes haphazardly issued exemptive
10 relief or interpretive letters come out where other
11 firms have spent a great deal of time changing their
12 priorities, changing the investments they make,
13 launching different products to get there, that
14 weren't on our schedule. They weren't merchant
15 issues that we made, they were our reaction to the
16 rules that were coming out, for it not to even
17 matter at the end of the day.

18 So I guess my question to the Commission, and
19 since you get to sit there and represent that today,
20 Mr. Commissioner, is, you know, give us some
21 guidance on that issue. Should we just not care
22 anymore? Should we just do what's in our best
23 interest, plausible interpretation of the law and go
24 forward? There are plenty of examples of where, I

1 know the staff is extremely stretched, I know that
2 what they've been asked to do, especially as we
3 stare down certain trigger dates that we came to in
4 this past month, have been difficult and they're
5 human. And I would challenge many of them, if they
6 wouldn't admit they made some mistakes on whether it
7 was FAQ's on certain issues or whatever.

8 But as a commercial entity, a regulated
9 commercial entity with plenty of regulators to go
10 around, I don't know how to reconcile that and I
11 don't how to manage that issue going forward. So as
12 I relate to these issues around 1.74, to me this is
13 the biggest part of that issue, what message are we
14 trying to send?

15 CHAIRMAN O'MALIA: I can briefly state, we
16 don't want to be in the position here of the emperor
17 has no clothes. We can't implement standards or
18 understand the market well enough to set standards
19 that are realistic and not taking credit or having
20 our credibility as regulators, there is quite a bit
21 at stake for us.

22 We certainly don't want to be off setting
23 standards where we can't even offer relief as is the
24 case with the DCO in this situation. And we just

1 don't have the exemptive authority. So I don't know
2 where that leaves us with two minutes.

3 MS. SUPURNA VEDBRAT: We have a couple
4 concerns with 1.74 being implemented in the timeline
5 that has been laid out and also the two minute. I
6 think that it's important to understand when trades
7 are auto rejected or rejected, the swap model is a
8 default model.

9 So what that means is that for whatever
10 reason and FCM may have an issue on their front or
11 whatever, due to which we are not able to accept the
12 trade and it gets rejected, that trade break results
13 in a market loss for, you know, the client on that
14 side or the client that's causing that break. And
15 that should be a consideration on the timing of
16 implementation.

17 The other piece of it is that as far as I
18 know about the technology supporting this trade work
19 flow, it doesn't have a way, once the trade is
20 rejected, for that trade to be resubmitted. So once
21 it's rejected I don't know what we're supposed to
22 do. The middle level providers don't have a way for
23 us to very quickly resubmit it.

24 And then the third piece of it comes back to,

1 you know, the conversation we were having around
2 credit limits. The clearing members, in general,
3 and I don't fault them for this, in order to protect
4 themselves from their ability to clear, may provide,
5 you know, very small limit to client or very large
6 limits. And both ways, it doesn't really work.

7 Because, you know, if they have been forced
8 to guarantee a trade that will be auto rejected
9 within a very short time window, those limits of
10 ours are going to be set to a point that without any
11 type of risk management they will accept it or they
12 consider the client to be strong enough that, again,
13 the limits would be set much higher.

14 So you know, as we are setting these, you
15 know, two minute or less than two minute timeframes,
16 I would appreciate it if they could take into
17 account what the direct impact of the buy-side would
18 be.

19 MR. CHRISTOPHER EDMONDS: Supurna, let me ask
20 you one question. If you had the ability, and
21 through a middle ware or whatever the functionality
22 is to where if something, for example, the price or
23 the volume limit was too great and you got that
24 immediate answer and maybe the immediate answer is

1 rejecting and a pending status, because the system
2 believes that this trade has been obviously entered
3 erroneously, either price or volume. Likely the two
4 largest things that would trip you over a credit
5 modulate, right, unless there was some issue with
6 the account?

7 MS. SUPURNA VEDBRAT: You know, I think this
8 rule applies to fully automated trades. So our
9 expectation is between the way we have our system as
10 well as, like SEF's when they come into existence,
11 the fat finger checking will already have taken
12 place so you won't reach that point.

13 Coupled with if we do have 1.73, the credit
14 limit check, will have also taken place for the
15 size. Price is different, price is going to be
16 inside of whatever we're trading on a central limit
17 audible or if RF's are also in place, it's
18 competitive pricing. So I'm not that worried about
19 the price or the order size check.

20 What I am worried about is if you have a
21 situation which is a market event that has increased
22 the volume of trades which would cause a backlog for
23 FCM's and we don't have the ability to accept that
24 quickly. And then we are basically locked out from

1 being able to take the right risk positions to
2 manage that credit event.

3 MR. CHRISTOPHER EDMONDS: Is that more of a
4 concern than a potential replacement cost for some
5 of those?

6 MS. SUPURNA VEDBRAT: It's not replacement,
7 it's market loss. It's a little bit different than
8 replacement loss.

9 MR. CHRISTOPHER EDMONDS: You still have to
10 get the risk back to where you want, whether you
11 call it replacement or market loss, there is still a
12 marketplace function to reestablish that position in
13 whatever environment you find yourself in.

14 MS. SUPURNA VEDBRAT: But in this particular
15 case we actually have to isolate it because we could
16 have some form of pair trades, the other one went
17 through, so then this one is by itself. And we
18 don't know the timing of the break. It's not that
19 this happened in less than 120 seconds, my trade
20 broke, I know it and I can establish the next
21 position. That online component of it can take a
22 while.

23 So until that unwind has taken place with the
24 other side, which will have a step in the middle,

1 you actually don't know what the status of your
2 trade is. You just know that you have exposure to
3 the market limit.

4 MS. KIM TAYLOR: And that factor there is
5 what we hear the most from clients about their
6 concerns about the trades being either accepted or
7 rejected promptly, as opposed to going to a pending
8 status promptly. Because if you happen to be the
9 side of the trade that was accepted and the other
10 side of the trade is hanging out there and there is
11 no knowledge about whether it's accepted or not, you
12 don't know if you have your trade or not for some
13 period of time.

14 And so we're not insensitive to the issues
15 that you raised about the fact that there could
16 be -- it sounds like what you are trying to do with
17 the pending status proposal, we've tried to do with
18 automated replay. So if the trade gets rejected, we
19 have a tool that allows us to replay the trade to
20 the same clearing member, if it was a timing issue
21 or to another clearing member of the client's choice
22 if it actually was a credit rejection, to allow the
23 trade to have another chance to clear promptly
24 before it would need to be potentially broken.

1 MR. CHRISTOPHER EDMONDS: I don't think we
2 have a big Delta now. I was just trying to make
3 sure I understood what Supurna's issue was. I guess
4 my big philosophical question is, if it's soon as
5 technically practical in this case, as the letter
6 says, and it's two minutes, one minute or 30
7 seconds, whatever, I don't believe any of the
8 examples that we're talking about here are the
9 normal.

10 All of these examples, I think, are the
11 exception. I don't see that many breaks on a daily
12 basis. I'm a little bit concerned that we are going
13 to try to find a way to write the rule and I think
14 if you look at the debate we had at 1.73 it's going
15 to be a very difficult medium to find if we are
16 going to be able to handle all these edge cases that
17 come to pass.

18 I submit that we should find some way to work
19 together, but we don't have everything figured out
20 each when defaults happen. We spend all wee hours
21 of the morning trying to figure out what's best for
22 the industry in that case.

23 So I guess maybe my question is how frequent
24 is this environment going to happen?

1 MS. SUPURNA VEDBRAT: Chris, we look at, you
2 know, clearing framework to be an insurance policy
3 against the unknown. So if it's one time and it's
4 that one unknown that causes this rejection trade
5 and we end up with a huge market loss, or you know,
6 we have that market event that basically puts so
7 many trades to our FCM that they're not able to
8 clear our trades and because of that we are not able
9 to lay off risk or close out our positions, the
10 clearing system will have failed.

11 I think that we don't mind the
12 technologically the timeframe being defined. It's
13 the forced rejection piece that we have concern
14 with. If it was a system where you are closely
15 monitoring it as a clearing house and, you know,
16 there could be penalties or whatever for taking too
17 long to clear, that is completely acceptable because
18 we all want that time to be as small as possible
19 under all market conditions. The auto rejection is
20 where we have a problem.

21 MR. CHRISTOPHER EDMONDS: I think maybe we
22 are in agreement. I have a problem with the auto
23 rejection the way we did it. I don't think lack of
24 the auto rejection or if you would accept there

1 should be no auto rejection, that means you are
2 going from two minutes to two hours and I'm not
3 suggesting we're there. I'm not suggesting that's
4 where you are. I'm just trying to figure out.

5 MS. KIM TAYLOR: And we built for auto
6 rejection. And the reason that we did that is
7 basically because most of the client feedback that
8 we heard and, actually Supurna, I would have thought
9 that in your position this would be the issue you would
10 be more concerned about than having your trade
11 rejected, is that whoever you traded with their
12 trade is not accepted.

13 And right now, while it's dealer to dealer,
14 that's probably not an issue. But when you talk
15 about SEF's and if SEF's allowed for there to be the
16 execution that is anonymous, I think you could end
17 up finding yourself in a place where your trade is
18 accepted and the other guy's trade is sitting out
19 there for whatever the timeframe is.

20 And at some point that becomes a problem for
21 the party on the other side of the trade. At some
22 point it becomes a problem for the clearing house
23 and its own risk management because at some point
24 the guy whose trade is accepted, we might need that

1 trade to be accepted to reduce that customer or that
2 clearing member's exposure and the other side of the
3 trade is not being acted upon promptly. And perhaps
4 if it were to be rejected and resubmitted to another
5 clearing member, it would be accepted. Or perhaps
6 if it were -- if there was a time limit on the
7 transaction then at least that forces the
8 conversation between that party and their clearing
9 member to make sure that the transaction is
10 understood so that it can be properly acted upon.

11 I know it's not a good comparison, because
12 the markets are very different and the market
13 participants are very different, but in the energy
14 markets, we have seen that there are very few
15 exceptions to the -- very few trades fail on credit
16 because people know what the limits are.

17 My understanding is that FCM's have, by and
18 large, built systems where the clients can see what
19 their limit is and monitor the usage of their limit
20 so the client would know, before they executed the
21 transaction, one of these bundled package trades
22 that we talked about, that if there was a risk of
23 all the buys getting in and none of the sells, you
24 might want to have a conversation with the clearing

1 member first so that they at least know that there
2 is a package coming and agree to take the risk of
3 the package in advance.

4 So I think there are other tools to be able
5 to manage it. But the concern that we have is just
6 the length of time when there is uncertainty.

7 MS. SUPURNA VEDBRAT: On the question about
8 like the other side's trade not being accepted,
9 fundamentally right now what we believe is this
10 applies to actually automated trades and we haven't
11 seen the SEF rules yet. And I guess optimistically,
12 we are hoping that the governance rules attached to
13 SEF execution is going to make sure that anybody who
14 is executing on that platform will have either, you
15 know, strong clearing member guaranteeing the trade
16 or is going to have certain standards in order to
17 execute.

18 So if there were a situation where one side
19 is accepted and not the other, it goes back to the
20 market loss, would be the other party's
21 responsibility and we'll keep trading. We'll assume
22 that this trade is broken and we'll go and trade to
23 get whatever we want.

24 MS. KIM TAYLOR: But at what time will you

1 decide the trade is broken and keep trading if there
2 isn't a time certain language that the trade will
3 either be accepted or not?

4 MS. SUPURNA VEDBRAT: The time will be there,
5 just that we don't want an auto rejection. So the
6 time will be there and we will be monitoring
7 anything that is traded will more than likely be
8 instantaneous and on our RFQ will then be --

9 MR. CHRISTOPHER EDMONDS: Your issue is on
10 risk, you want to make sure everyone knows exactly
11 -- I think you Supurna has the same issue. She
12 wants to know I am either on risk or I now have the
13 insurance, one way or the other.

14 MR. CLIFF LEWIS: How would know to vacate if
15 one side doesn't settle, then you don't have a
16 trade.

17 MS. KIM TAYLOR: Two sided trade, both sides
18 have to be accepted before the trade is accepted for
19 clearing. So that's why I think the concern that
20 we've been hearing a lot about from clients is that
21 they want to know, with certainty, when the trade is
22 accepted or not, so that they know if they have to
23 replace it or they know --

24 MR. CLIFF LEWIS: Hence the need for quick

1 timing, irrespective of what's legal or not. I know
2 that, again, there is a request for, quote,
3 capability and there is a last look capability on
4 the part of the person quoting. But we define it so
5 that they have, in this case, half second to two
6 seconds, to basically reject the trade in which case
7 you can see that on the screen.

8 And we put out statistics so that you can see
9 proactively how often the guy you're dealing with
10 has not made good on the price he showed. And if it
11 gets too high and by high I mean he's rejecting 20
12 percent of the time, you kick him out of the roll.

13 And that can be some of the differentiation
14 between different SEF's, how you present that
15 information about the reliability of a counterparty.
16 And in our world typically has nothing to do with
17 credit, but as long as you don't like the price you
18 got get out. So the guy reconsiders it, gee, I was
19 just kidding about that, I'll do that.

20 But I think that the more that you move to
21 something that -- that doesn't give certainty, the
22 more knock out affects that you have because
23 typically if you think of Supurna 's world as a
24 world of buy-sides, for them one of the attractions

1 of the world you're outlawing has been the sort of
2 slow pace and the way it's compatible with their
3 frankly overnight risk management system.

4 So guys doing pretty basic stuff with this
5 OTC stuff, he's adjusting duration a little bit, can
6 get more complicated for different players, but the
7 reality is the whole world has got to move
8 incrementally a little bit, the whole thing isn't
9 going to go. And I think you create much more
10 mischief if you don't stick to your guns,
11 irrespective of whether it's legal or not.

12 MS. KIM TAYLOR: And acknowledging that the
13 technology was in different places at different
14 firms in this new market, we built quite a lot of
15 technology support ourselves. We have automated
16 limits that you can set with a credit limit. We
17 have automated acceptance rules that you can set.
18 So for like your house, if you are going to accept
19 all the trades for your house, you can set an auto
20 accept without a credit limit. And we have an API
21 that will feed the trade into your risk system so
22 you can make your automated evaluation and send us
23 back a message.

24 And using a combination of those three

1 mechanisms, since whatever the date was, October
2 1st, not all, it's not 100 percent, but I would say
3 virtually all, the vast majority of the transactions
4 that we've cleared, thousands of transactions, have
5 been accepted probably in under -- actually the vast
6 majority have been accepted in under half a minute.
7 But clearly almost all of the transactions have been
8 accepted within the two minutes that had been
9 declared the interpretive time.

10 So we haven't set up the auto reject feature.
11 And certainly if we were setting it without the reg
12 interpretation, our times might not be two minutes.
13 But I think we have heard a lot of feedback from the
14 industry that it is very important to know with
15 certainty that the trade is good or not, so that if
16 your side gets rejected you can find a new home and
17 not be subject to breakage.

18 And if it is ultimately not accepted the
19 other guy knows has got to replace the trade.

20 MS. SUPURNA VEDBRAT: So are we saying if
21 it's auto rejected no trade exists? Because that's
22 very different from if it's auto rejected and there
23 is like our interpretation, we've executed a trade,
24 the economics of the trade go on the moment you

1 execute it. When it clears the trade the execution
2 is complete --

3 MR. CLIFF LEWIS: I would think so, Supurna.

4 MS. SUPURNA VEDBRAT: The auto reject means I
5 have no risk because it's auto rejected, so I can
6 keep doing what I'm doing. That's a different
7 discussion.

8 MR. CLIFF LEWIS: You need certainty. And
9 the whole thing doesn't work if you don't do that
10 quickly. The worst answer, we've known this for
11 everything is, I don't know whether I'm done or not.
12 And we've seen that in the market, too. You can't
13 go there. It just doesn't work.

14 And the other thing, you know, when we begin
15 to think about this, let's take a hypothetical
16 example. Let's say there is a union of countries
17 that is having difficulty and people drop out of the
18 currency zone, just hypothetically. Think about
19 what that market will look like. Are people going
20 to want to know if they're filled? You bet they are
21 going to want to know. You want to create ambiguity
22 about what is going on.

23 We are accustomed now to this zero interest
24 rate environment, people forgot what it was like

1 when things were moving around. A lot of guys are
2 waiting for that to come back. But you can't have
3 this stuff hanging out, because I think it's a death
4 sentence on the cleared swap world. So why in the
5 world would anybody go into the swap world if you
6 can do Bespoke and, by the way, they may have zero
7 var, thank you very much or you can go in the
8 futures where at least you've got limited product
9 set.

10 We have an a bunch of customers who said,
11 I'll take the tail risk all day long over, among
12 other things, CFTC risk.

13 CHAIRMAN O'MALIA: Randall, I see you sitting
14 down there. Might you have an opinion on this?

15 MR. RANDALL COSTRA: I would like to, just to
16 address the very specific request that was raised
17 here about whether there is a trade or not.

18 In the bilateral world today, bilateral
19 trades, clear trades, are being done subject to an
20 execution agreement. And that execution agreement,
21 in the case Supurna raised, it would be a resubmit
22 because that agreements requires the parties to do
23 what they can to try to save the trade.

24 In a future world where we have execution,

1 the execution venue can say no acceptance, no trade.
2 Particularly thanks to the market discipline that
3 the straight through processing rule is helping to
4 bring about, namely realtime acceptance. So I think
5 in a way I'm covering the middle of all of this.

6 Right now the requirements, and with respect
7 to the Commissioner, there has been a very intense
8 dialogue about what straight through processing
9 means. The 2 minutes and 60 seconds didn't come out
10 of nowhere. The industry benchmark was set in
11 production trades last December, in 1.9 seconds in
12 production for an execution and clearing. That was
13 cited in the rulemaking.

14 In the final rulemaking it was made clear
15 that what was relevant was going to be what was the
16 industry standard. The practical experience that we
17 have since October 1st, shows that by and large this
18 is not a technological question.

19 So where we get to at this stage already is
20 there are hedge cases. You don't set good policy by
21 driving from the edge cases. You figure out what
22 the good policy is. That's always been sorted out,
23 what the benefits of straight through processing,
24 including creating a sound foundation for trading.

1 CHAIRMAN O'MALIA: Then why would we set a
2 standard we knew couldn't be met.

3 MR. RANDALL COSTRA: There are different
4 pieces of it. The standards for the FCM's, you just
5 heard sound evidence on thousands of trades that it
6 was met.

7 CHAIRMAN O'MALIA: But it's not met by
8 everybody. We haven't had -- this is where I didn't
9 want to go, because we don't have this other side,
10 the folks that are having -- that sent the no action
11 requests and are not in compliance with this
12 regulation. So I'd really rather not go there
13 because we just can't complete -- we can't complete
14 this circle. So I'm --

15 MR. RANDALL COSTRA: If I can give one
16 response to that. Sometimes in rulemaking you have
17 to set what the standard is. And people maybe don't
18 want to comply, but you have to bring them along.

19 CHAIRMAN O'MALIA: Well, all right, there is
20 another side to this.

21 MR. RANDALL COSTRA: I understand, but
22 everybody in this industry has been on notice that
23 STP means immediate from March 2011. The customer
24 protections rulemaking, the Commission set out that

1 there would be immediate acceptance of executed
2 trades. In August last summer, the scope of trades
3 extended beyond self executed trades to all trades
4 redefined -- restated the standard. There was an
5 extensive comment period last September and the rule
6 finally became final in April. And we have a seven
7 month run up to October 1st.

8 all ready in October a bunch of market
9 participants were in dialogue with the Commission.
10 When the group came to 1.73 it was stated we
11 understood to staff, that there were going to be no
12 problems with complying with the STP rule. And I
13 think we are seeing the evidence that nobody had any
14 doubts with what realtime acceptance straight
15 through processing meant. ICE didn't need an
16 interpretation to find out that it was the three
17 seconds they are doing today.

18 MS. SUPURNA VEDBRAT: But Randall, what needs
19 to be linked is the execution and clearing. That
20 single trade doesn't exist. It's have a very simple
21 conversation. If the trade is rejected and there is
22 no trade.

23 MR. RANDALL COSTRA: I'm not debating with
24 you the specific point about whether there should

1 auto reject or not.

2 MS. SUPURNA VEDBRAT: No, what I'm saying is
3 if auto rejection means that no trade existed, which
4 is what Cliff said, and I think you clarified that
5 your interpretation when we trade on a SEF, just to
6 make it simple, and no trade exists, that piece of
7 it, I think we need to see that in the rule writing
8 or in some form of interpretation that the trade
9 doesn't exist.

10 Because that's the point that we are trying
11 to make is that you have to understand what your
12 risk position is.

13 MR. RANDALL COSTRA: I disagree the
14 Commission needs to take action. The market will
15 probably do it by itself as we get use to what is
16 already the new normal.

17 CHAIRMAN O'MALIA: We took action to say what
18 two minutes was.

19 MR. RANDALL COSTRA: Right, I think that's
20 enough. In other words --

21 THE COURT: Why wouldn't you finish the
22 debate?

23 MR. RANDALL COSTRA: Because I don't think
24 the market would be too happy for you to legislate

1 -- I would be delighted for you to say since we now
2 have straight through processing in this market,
3 there is no acceptance, there is no trade, I would
4 be delighted. The swap dealer desks have insisted,
5 at least in the bilateral context on certainty,
6 quote/unquote pre execution. This is actually the
7 consensus that was reached in the 1.73 conversation.

8 CHAIRMAN O'MALIA: It's funny how much
9 consensus we have, yet we just issued a no action
10 relief.

11 MR. RANDALL COSTRA: We had what you guys are
12 calling immediate post execution acceptance, which
13 is now being calibrated in thousands of trades as
14 seconds. That would be good enough for a vast
15 party. And then if we were to couple that with no
16 acceptance, no trade; no harm, no foul, that would
17 be great. The torture we've lived through in the
18 FIA is the process. And I'm not complaining, we all
19 have different perspectives, is that some insist on
20 pre execution controls which leads to fragmentation.

21 If instead we follow, for example, the energy
22 market example, the straight through processing rule
23 alone gets us to the place where we can now build
24 electronic execution and we don't have uncertainty.

1 MS. SUPURNA VEDBRAT: Could you walk us
2 through, if you are trading on a SEF, you've hit the
3 button to execute, is it going to wait whatever if
4 it's 60 seconds or two minutes, for the acceptance
5 to happen before it says you're done?

6 MR. RANDALL COSTRA: Today, I sit with our
7 traders, we do bilateral trades. It's not 60
8 seconds or 120 seconds, it's individual seconds.
9 And the standard is as quickly as technologically
10 practical.

11 We could well get to the point that the
12 entire energy industry has been comfortable for 10
13 years where people don't need documentations, don't
14 say we saved the trade, where basically the trade is
15 done on a SEF. And if you got an immediate
16 rejection, my traders would rather not turn to their
17 lawyers and litigate breakage, they would rather
18 just take the next trade on the book.

19 MS. SUPURNA VEDBRAT: But that wouldn't be
20 your standard trader. So that's why you need to
21 know when you're executing are you done, are you not
22 it goes. But if in that time period it accepts the
23 trades or it doesn't, that's very different.

24 MR. CLIFF LEWIS: I can speak to the rule

1 book, which we spent millions of dollars, and I hope
2 that some day will conform with whatever rules in
3 their wisdom the Commission put out. But in our
4 rule book either you are filled or you're not
5 filled. And that's for RFQ or for CLOB. And it
6 follows the practice we have in the FX market.

7 If the Commission tells us that's illegal,
8 we'll obviously adjust to say, well, you're filled
9 maybe or not, depending on the next decision of the
10 Commission.

11 You know this is an area where, shockingly,
12 you might have competitive juices apply different
13 models. Obviously the clearing houses have to
14 decide some kind of minimum standards, as far as how
15 they would operate. But, again, I think that one of
16 the ways in my business people differentiate
17 different platforms is by, believe it or not,
18 customer experience. I don't mean to be a smart
19 aleck about this, but customer experience actually
20 has a lot to do with what you see is what you get on
21 the screen.

22 MS. SUPURNA VEDBRAT: And that's fine. If
23 the rule book of the execution platform guarantees
24 that, you know, if the trade is on or not, that is

1 completely fair.

2 MR. CLIFF LEWIS: And in our world, if the
3 counterparty goes walkabout, he has X-amount of time
4 to confirm or it's done. You are dk'd, you're not
5 filled. That's way it's got to work. Same thing if
6 you get disconnected, there is a lot, especially
7 today, you have to worry about what happens when the
8 lines go down and what about your resting orders and
9 all of this kind of stuff that people at the
10 exchanges have spent decades working out since the
11 advent of electronic trading.

12 And a lot of that you can borrow for this, I
13 think, the differences that a little bit of tweaking
14 on the edge, please, I think -- I don't know where
15 the Commission -- I feel your pain, obviously,
16 because everybody, many of the people here, are
17 spending tens of millions of shareholder dollars, as
18 Chris said, that they would much prefer to spend on
19 other things trying to guess what the end state is
20 going to be or by optionality, so whatever is
21 decided we can conform with.

22 So the sooner this stuff is known, the sooner
23 we can get on with it.

24 MS. KIM TAYLOR: We are trying to build to

1 what the reg says in the timeframe that the reg laid
2 out.

3 MR. CLIFF LEWIS: That's the worse, Kim. I
4 agree with you, I agree with Chris. The worse is if
5 you played by the game, you spent tens of millions
6 of dollars and somebody else comes out and says,
7 well, you know what, I didn't do that, so I would
8 like to be exempt from it. And I'm sorry that they
9 are not here because I would be happy to tell them
10 I'll see them next week, I'll tell them.

11 MR. CHRISTOPHER EDMONDS: Mr. Commissioner, I
12 know you have another topic you want to go over and
13 I don't know that we are going to solve all this
14 today, but it does seem like there are a couple
15 cracks at that we're going to get if and when there
16 is ever something called a SEF in a rule and I know
17 that's sensitive to a lot of people in the room, but
18 time will tell if that.

19 But, I mean, certainly there are ways to
20 address some of those pieces at that moment in time.
21 I can't imagine a world in electronic communication
22 where you have a transaction entered and that
23 transaction entered and somebody gets that 60
24 seconds on the walkabout or whatever.

1 I think the whole idea around there are going
2 to be certain limits resting, some certain level of
3 risk management on these execution venues. And I
4 think you have been pretty clear on your comments in
5 the past, it ought to be a pretty high bar for these
6 entities that are going to be recognized as a SEF in
7 order to do that. I think there are parts that we
8 are going to have to address at that point.

9 Because I think we are trying to make sure
10 that we don't let the pendulum go too far the other
11 way, notwithstanding the exemptive reliefs that you
12 may or may not have provided and what it may or may
13 not provide. Because we all know this is looming
14 and we all believe that is looming. But we also all
15 believe it's a year or so out and whether we ever
16 get there, I guess, went along with November 15th
17 when everything is sorted out and there are 4000 new
18 pages of documentation we can go through.

19 CHAIRMAN O'MALIA: Maybe a couple hundreds
20 pages or a hundred pages. I don't have another
21 topic, I think we've thoroughly exhausted the topics
22 here before us. I think today was a great hearing
23 in terms of what we put on in a very condensed
24 amount of time to talk about all of these topics.

1 And I'm very impressed with the working group
2 efforts. They did not disappoint. We had had some
3 great discussions, great topics.

4 The next set of meetings, we will think about
5 when we are going to do those. I would like to do
6 it the first quarter of next year. And bring
7 together the recommendations of the working groups
8 and marry them up with some of the policy
9 discussions we had in Group 2, 3 and 4 and figure
10 out how we can bring those together and do that gap
11 analysis, marry that with the existing and proposed
12 solutions and figure out where we want to be at the
13 end of the day. And what's left, where are the
14 holes, where do we have redundancies, et cetera.

15 So I'm going to be in communication with the
16 TAC. We are going to talk to the chairman, we are
17 going to talk to the other commissioners, talk to
18 the staff a little bit about what their thinking and
19 timetable is. There is this concept release that's
20 looming. Andrei has had the pen for a number of
21 months on that. And when he left he said today was
22 a great day for that discussion. I don't know what
23 that means.

24 MR. CLIFF LEWIS: Probably not good.

1 THE COURT: So we're going to take the pulse
2 of the Commission a little bit and think about where
3 we want to go and I'm not disbanding the working
4 groups, I'm keeping them. I want to continue to
5 draw on that expertise. They put way too much on
6 the table to walk away from, so I think there is
7 more to be had.

8 And to have that dialogue from the working
9 groups to the Technology Committee and up to the
10 Commission is the process we need to do and see that
11 through, so we'll be in touch is the best I can give
12 you right now.

13 And, frankly, I'll be in touch with TAC
14 members and subcommittee members as well to get
15 their thoughts as well on how to proceed and their
16 thoughts going forward.

17 So I greatly appreciate everybody's extra
18 efforts to get to Chicago from the East Coast and I
19 know it was hard and difficult for many of you, so I
20 greatly appreciate that and the participants on the
21 phone and we will certainly keep the people in mind
22 that might be sitting in the dark and wishing they
23 spent all day in a conference room like us. So with
24 that, we are adjourned. Thank you.

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(Ending Time: 4:07 p.m.)