

UNITED STATES OF AMERICA  
COMMODITY FUTURES TRADING COMMISSION

MARKET RISK ADVISORY COMMITTEE MEETING

Washington, D.C.  
Tuesday, June 20, 2017

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4 COMMISSIONER PETAL WALKER

5 COMMISSIONER SHARON Y. BOWEN

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1 P R O C E E D I N G S

2 (10:00 a.m.)

3 MS. WALKER: Good morning. As the MRAC  
4 designated federal officer, it is my pleasure to  
5 call this meeting to order. Before we begin this  
6 morning's panels I would like to turn to  
7 Commissioner Sharon Bowen, the MRAC sponsor for  
8 her welcome.

9 COMMISSIONER BOWEN: Hi, good morning,  
10 everyone. Thanks so much for coming today. I'm  
11 going to turn it over to acting Chairman  
12 Giancarlo.

13 CHAIRMAN GIANCARLO: Thank you very  
14 much. I want to apologize in advance. I have to  
15 leave at 11:15 today for previously scheduled  
16 meetings on Capitol Hill, and therefore, I want to  
17 give just a brief opening statement to cover a  
18 couple of points since I won't be able to do it at  
19 the end. And, when I leave I've asked my chief of  
20 staff, Mike Gill, to take my seat. He'll give a  
21 few closing remarks on my behalf.

22 So, thank you Commissioner Bowen for

1 convening today's meeting. Thank you for your  
2 sponsorship of the Market Risk Advisory Committee.  
3 I know for our audience this is the seventh  
4 meeting of MRAC in the past two-and-a-half years.  
5 That is an enormous accomplishment, so kudos to  
6 you, Commissioner, and your staff, especially  
7 Committee moderator, Petal Walker, for really fine  
8 work.

9 I found these meetings to be  
10 well-organized, carefully prepared, and very  
11 candidly discussed. They are enormously valuable  
12 to the work of the Commission. So I thank all the  
13 members of the Committee for their very valuable  
14 time and expertise that they've brought to bear  
15 that have made this so valuable for all of us and  
16 I think for everyone else as well.

17 Today's meeting will address many  
18 aspects of the increased use of clearing for swaps  
19 transactions. As you may all know, the Commission  
20 is requesting additional resources that would  
21 strengthen our clearing house examinations  
22 capability. Those funds will enable the staff to

1 keep pace with the explosive growth in the number  
2 and value of swaps cleared by designated clearing  
3 organizations.

4           There has been an enormous increase in  
5 the size and the scope of the major designated  
6 clearing organizations, so too as to the  
7 complexity of the counterparty risk management  
8 oversight programs and liquidity risk management  
9 procedures of the DCOs here and abroad. This  
10 growth in volume and risk management procedures  
11 has been mirrored by an increase in the complexity  
12 of the products themselves. For example, the  
13 risks posed by credit default swaps differ from  
14 those posed by interest rate swaps.

15           Accordingly, DCOs have developed a large  
16 number of individualized margin models and other  
17 risk management tools to address these different  
18 risks. This in turn generates a corresponding  
19 increase in the complexity of the Commission's  
20 oversight responsibilities.

21           While not on the agenda today, I expect  
22 that we may hear this morning some discussion of

1 the supplementary leverage ratio. I've advocated  
2 for some relief from the misguided application of  
3 the SLR towards swaps clearing, and I propose two  
4 practical steps. First, exclude customer cash  
5 collateral held at the CCP from the banks'  
6 leverage calculation. And second, take customer  
7 collateral held at the CCP into account in  
8 computing potential future exposure, and do so in  
9 a manner consistent with the Basel Committee on  
10 Bank Supervision's standardized approach to  
11 counterparty credit risk.

12 I believe these suggested leverage rule  
13 changes will significantly reduce capital costs  
14 for clearing members. By CFTC estimates, this  
15 potential reduction in capital costs could be as  
16 high as 70 percent, but it will translate into  
17 only a small 1 percent capital reduction at the  
18 bank holding company level. Assuming these  
19 savings are passed on to customers, these  
20 reductions would translate into a three-fold  
21 increase in trading activity, especially hedge  
22 positions that are carried overnight.

1           I believe such a significant reduction  
2           in costs on this service, which is imperative to  
3           managing systemic risks in swaps, is entirely  
4           worth the tradeoff of a miniscule reduction in  
5           balance sheet protection. The financial system  
6           will be safer and more stable for it.

7           It's apparent that many DCOs are  
8           expanding their services in other jurisdictions  
9           around the world. Those jurisdictions look to the  
10          CFTC to provide insight regarding the  
11          effectiveness of the programs implemented by the  
12          DCOs. The Commission supports the expanding  
13          international footprint of market participants  
14          through information-sharing and compliance  
15          discussions with our counterparts overseas in the  
16          areas of cybersecurity, liquidity risk management,  
17          default management, and other high-profile risk  
18          management issues.

19          And in closing, let me briefly comment  
20          on an issue that is a subject of today's first  
21          panel, and that is the location of  
22          euro-denominated derivatives clearing in light of



1 the circumstances of Brexit. Last week, the  
2 European Commission proposed an amendment of EMIR  
3 to regulate third party CCPs, including a process  
4 to introduce a CCP location policy. I look  
5 forward to following the path of this legislative  
6 amendment, as it is considered by European  
7 institutions.

8 I am respectful of the fact that this is  
9 an important regulatory policy development that  
10 needs to be made with great care by European  
11 officials. Nevertheless, I note that we are now  
12 upon the one year anniversary of the agreement  
13 between the CFTC and the European Commission  
14 regarding CCP equivalence. That agreement was  
15 only reached through difficult and protracted  
16 negotiations. Throughout, the United States  
17 approached those negotiations with the utmost good  
18 faith and good will.

19 Since then, we have demonstrated our  
20 unwavering commitment to that agreement. We view  
21 that agreement as an important signal to the  
22 markets and to the international regulatory

1 community of the ability of the United States and  
2 the European Commission to work together  
3 successfully on critical cross-border issues.  
4 Therefore, whatever the outcomes of the Brexit  
5 negotiations and the EU's internal discussions  
6 about how to supervise CCPs, we do not contemplate  
7 any change to the CFTC-EC equivalence agreement in  
8 its current form.

9 I'd like to once again thank our  
10 speakers for sharing their time and expertise, and  
11 to everyone here for attending. And, once again  
12 to thank Commissioner Bowen and Petal Walker for  
13 their fine operation of this Committee. Thank you  
14 very much.

15 COMMISSIONER BOWEN: Thank you so much.

16 MS. WALKER: Thank you for your opening  
17 remarks. As noted in today's agenda, our first  
18 panel discussion will be on the risk surveillance  
19 activities of CFTC's Division of Clearing and  
20 Risk. I would like to introduce Mr. Luke Zubrod,  
21 Director of Strategic Initiatives at Chatham  
22 Financial who will facilitate and help shape the

1 discussion during this first panel.

2 MR. ZUBROD: Thank you, Petal. Let's  
3 start out by introducing our panelists today from  
4 the Division of Clearing and Risk. With us we  
5 have Hugh Rooney, Joseph Miller, Glenn Schmeltz,  
6 and Eileen Donovan. And we're very pleased to  
7 welcome them.

8 Starting out with a presentation today,  
9 and then we'll leave time for Q&A amongst  
10 Committee members, so be thinking of your  
11 questions. Just as a reminder on logistical  
12 announcements here that these are touch  
13 microphones, so please keep the microphone a few  
14 inches away. When you wish to speak press the  
15 white button and when your indicator light appears  
16 red your microphone is on. When you finish  
17 talking please press the microphone again to turn  
18 it off. There are only a limited number of  
19 microphones that can be active at one time, so  
20 please turn off your microphone after speaking to  
21 allow others to jump in. And then, again, please  
22 refrain from putting any mobile cell devices on

1 the table as they may cause audio interference.

2 So, with that I'll go ahead and turn it  
3 over to the team here.

4 MR. SCHMELTZ: Thanks, Luke. I'm going  
5 to begin with a quick overview of the Risk  
6 Surveillance Branch, which we'll be referring to  
7 as RSB throughout this presentation. Then Joe  
8 will describe RSB's Core Risk Monitoring Program.  
9 I'll then talk about some other programs and  
10 projects RSB is working on. And finally, Hugh  
11 will explain our 173 Review Program.

12 Ensuring the financial integrity of  
13 transactions and the avoidance of systemic risk,  
14 our objectives included in the Commodity Exchange  
15 Act, RSB was established a dozen years ago within  
16 what is now the Division of Clearing and Risk to  
17 help the Commission fulfill those objectives. We  
18 strive to conduct independent assessments of the  
19 risks posed by market participants primarily  
20 through stress-testing. In the June issue of  
21 FIA's Market Voice Magazine, my RSB colleagues  
22 refer to these independent assessments of the

1 risks as the fourth level of financial regulation.

2 RSB currently has 28 employees, 20 in  
3 Chicago and 8 in D.C., with experience as  
4 auditors, investigators, and traders at exchanges,  
5 the NFA clearing members and hedge funds. Here's  
6 a laundry list of the areas of responsibility for  
7 these

8 people divided into three teams. Team  
9 has responsibility for futures and options  
10 and uncleared commodity swaps risk  
11 surveillance, cleared and uncleared credit default  
12 swaps and uncleared equity swaps risk, data  
13 systems, and overseeing the 173 Review Program.  
14 Team 2 monitors cleared and uncleared interest  
15 rate swaps, cleared and uncleared foreign exchange  
16 swaps, clearing member risk profiles, swap large  
17 trader analysis, margin back- testing, and  
18 internal reporting which includes daily initial  
19 margin and variation margin analysis and  
20 longer-term industry analysis. Team 3 includes  
21 our quants and is in charge of margin model  
22 reviews and analysis. And finally, our Systemic

1 Stress Testing Program and our SIM Program  
2 development both draw on people from multiple  
3 teams.

4 As you know, more positions are being  
5 brought to clearing. Over the last  
6 three-and-a-half years initial margin requirements  
7 at these eight clearing services have risen from  
8 less than 200 billion to around 320 billion, which  
9 is a 60 percent increase. Futures have increased  
10 28 percent, cleared CDS 37 percent, and cleared  
11 IRS has increased 160 percent. IRS actually  
12 counts for two-thirds of the growth in cleared  
13 initial margin requirements over this period.

14 The reason RSB is able to operate at the  
15 fourth level of financial regulation is the data  
16 that we receive, and the amount of that data  
17 received daily is increasing. At the end of 2012  
18 we received just over 1 million records daily  
19 including large trader data firm reporting firms.  
20 In 2013 about 15 million records were added with  
21 part 39 data from derivatives clearing  
22 organizations, or DCOs, which includes position

1 and cash flow data. By the fourth quarter of this  
2 year the totals are expected to be 60 million  
3 records daily with the addition of client level  
4 reporting in part 39.

5 CFTC receives these data from 19 DCOs  
6 across multiple market segments, and this is what  
7 makes us unique. We see trader positions across  
8 clearing members and across DCOs.

9 Next. This network graph shows initial  
10 margin requirements at all member firms at the  
11 parent level, clearing at five DCOs. You can see  
12 why the view across DCOs is so important. The  
13 large clearing members in the center clear at  
14 multiple DCOs. For this graph we've turned off  
15 the labels, but of course when we use this tool  
16 internally the firms in DCOs are labeled. We can  
17 filter to see only house or only customer  
18 accounts, and if we select any node on the graph  
19 all the connections are highlighted making it easy  
20 to see the number of connections and the relative  
21 magnitude of each. The data are always as of the  
22 close of business on the prior day. After we

1 start receiving client level reporting in part 39,  
2 we can begin the work to enable us to use this  
3 tool to see connections for individual traders.

4 To set the stage for Joe, at the core of  
5 our risk surveillance RSB identifies significant  
6 positions, estimates the magnitude of the risks of  
7 those positions using stress tests, and compares  
8 the potential losses to available assets such as  
9 initial margin and excess net capital of the  
10 clearing firm. If this analysis uncovers accounts  
11 with the potential for concern, RSB investigates  
12 whether other assets are available such as equity  
13 in the account or lines of credit. RSB regularly  
14 contacts traders, clearing members, and DCOs, and  
15 will implement monitoring and escalation  
16 procedures if necessary.

17 Now, Joe.

18 MR. MILLER: As Glenn indicated with the  
19 various backgrounds and experience of the risk  
20 surveillance staff, this results in a number of  
21 different techniques and processes and reports.  
22 The risk surveillance branch process needs to be



1 proactive in its approach. We look to identify  
2 traders and clearing members in the markets before  
3 they become volatile.

4 A number of characteristics may trigger  
5 more scrutiny; absolute size, short-option size,  
6 size relative to the market, initial margin on  
7 deposit. But to do this we have a number of  
8 different reports. The Position Risk Summary  
9 Report generated per trader with the capability to  
10 aggregate like risk across DCOs. Some examples of  
11 that would be crude oil, natural gas, equities.  
12 These are used to find risk. We, for example,  
13 would look for large positions at a small firm.

14 We also looked to futures equivalent  
15 delta position reports to identify the largest  
16 positions in each contact and commodity group.  
17 These reports are very customizable. We can view  
18 the net delta, net delta by product, we can  
19 re-margin, we can stress, we can sort for the  
20 greatest risk rating, for instance, short options  
21 to the top.

22 We have reports to identify notable

1 short option positions. We use various option  
2 analytics, metrics, and look for accounts that may  
3 need further scrutiny. An example of an option  
4 report would be our Vega Report, which looks for  
5 net option accounts, and which we would stress  
6 looking for hidden fat-tail risk. Another report  
7 would be the Inter and Intra Commodity Spread  
8 Position Reports. We would analyze them for  
9 correlation breakdowns.

10 We look at both these type of reports,  
11 both short- option traders and spread traders,  
12 because those type of traders usually have that  
13 percent fat-tail that we look to  
14 uncover. And, of course, that would result in  
15 enhanced scrutiny if we should find something that  
16 we thought was something particular we would look  
17 at.

18 One of our important jobs here in the  
19 Risk Surveillance Branch is stress-testing. We  
20 use a combination of proprietary and vendor risk  
21 management software systems. Our tools help with  
22 this analysis and many of our reports are

1 configurable. We can sort for various ratios and  
2 metrics, we can highlight the riskiest traders and  
3 concentrations of those traders at clearing  
4 members.

5 Daily we have an automatic stress test  
6 that produces more than 5 million records. This  
7 is done using 23 stress tests on over 7,000  
8 portfolios with over 1,000 products. But we do  
9 have the ability to go up to 100 stress tests.

10 Software has an ad hoc stress testing  
11 capability allowing the analysts to create  
12 customized worst-case scenarios for each account.  
13 We look to the product level, price moves,  
14 volatility moves, and we look at all clear swap  
15 data at the beneficial owner level.

16 Risk Surveillance Branch aggregates  
17 stress tests for loss across DCOs and clearing  
18 members, giving Risk Surveillance Branch the  
19 highest level of surveillance in the industry.

20 Next slide is a chart with hypothetical  
21 data. So, the Program focuses on high-risk  
22 accounts identified by RSB. We look across

1 various statistics. The Risk Surveillance Branch  
2 produces a number of internal reports to track  
3 traders and markets and the impact of various  
4 stress tests have on them.

5 Below is an example of a report showing  
6 some of the stress tests and the potential losses  
7 on those accounts. An example is the trader and  
8 the scenario that generates the greatest loss for  
9 that trader is shown in the report. And it's  
10 ranked by the greatest unsecured loss to X-net  
11 capital.

12 If you look in the chart variation it  
13 could be seen also as stress test loss, margin is  
14 what they have on account, and the unsecured risk  
15 would be loss that's greater than margin. What we  
16 can see there is in this report Trader 2, with an  
17 unsecured ENC of 55 percent has a margin to ENC  
18 over 250 percent. This account appears to have a  
19 large concentration at its clearing firm, whereas  
20 Trader 8 has an unsecured ENC of 20 percent, it  
21 has margin to ENC of 5 percent. So, it's not very  
22 concentrated.

1           A report like this gives us valuable  
2 insight for less well-capitalized firms with risky  
3 traders. It also should be noted that ENC can  
4 vary anywhere from as low as \$1 million to upwards  
5 of \$14 million, so it's also relative.

6           The next slide is all hypothetical data.  
7 And one of the tools we use that was mentioned  
8 earlier, stress-testing is one of our most  
9 important jobs. We use a combination of this  
10 proprietary vendor and risk system software. The  
11 result is a snapshot that we have right here.  
12 It's a quick look and a visual way to see risk.  
13 It is based on choosing a stress test loss from a  
14 suite of stress tests. The interactive tool then  
15 displays the affected traders, the heatmap of the  
16 traders is sized by margin-relative to others.

17           So, if we look at the boxes inside a  
18 heatmap, the largest box equals the largest  
19 margin. And then the color of the box indicates  
20 the profit, which will be in green and losses in  
21 red. And then we can also click inside the  
22 heatmap and see the positions of that trader,

1       which would be displayed in the upper right. And  
2       we can see there that WTI Crude and Heating Oil  
3       are having larger losses while the Crack Spread  
4       and the Brent is profitable.

5                 And then below that we get a little bit  
6       further detail where we can look at the positions  
7       along the curve. And we can see that this  
8       displayed by the net delta, the higher stacked  
9       bar, the more positions they have, and the profit  
10      would be indicated in green and anything other  
11      than that is either a smaller profit or a loss.

12                And also there's another aspect of this  
13      report that we can actually rank the greatest risk  
14      at the top of the report.

15                And if you refer to the next slide. So  
16      all this could result in possible actions of RSB  
17      if we have concerns about a trader's risk. We  
18      generally have three choices. We can contact the  
19      trader, its clearing firm, or even up to and  
20      including speaking with the DCO. We would discuss  
21      additional assets the account may need for their  
22      unique risk. RSB may require weekly reporting on

1 the clearing member.

2 The Risk Surveillance Branch continues  
3 to express concerns regarding the account that  
4 clearing members have required the trader to  
5 deposit additional margin, as mentioned before.  
6 We've also found that they've asked the trader to  
7 liquidate or move some positions to a different  
8 clearing firm, and/or asked for additional capital  
9 or lines of credit.

10 Often and typically we would contract  
11 the trader first and find out their trading  
12 strategy, then present our results of our stress  
13 test. And in this conversation we could find out  
14 perhaps what type of trader they were. They could  
15 simply be one set of risk and be a hedger and it's  
16 perfectly fine. If it was something other than  
17 that we maybe find out about additional financial  
18 resources, lines of credit, parent guarantee,  
19 something like that. And, of course, we would  
20 work with other CFTC divisions as appropriate.

21 Another report that we like to send out  
22 is called a Quick Report or Firm Profile. This

1 report is a structured and fairly quick poll of  
2 firm data. It is used to convey information on a  
3 firm to senior staff when prompted by market  
4 events or corporate events, and it would usually  
5 contain the types of information as the firm's  
6 number of accounts, the list of clearing  
7 relationships, looking at the interconnectedness  
8 of the accounts. We would look at variation  
9 margin to initial margin percentages, and over 30  
10 days how many of the firm's accounts breached  
11 margin. We would look to see for the account  
12 where it has excess collateral at a clearing  
13 member or a DCO. And we would look at the firm's  
14 largest customers and aggregate that requirement,  
15 and we would look at the total requirement versus  
16 other firms.

17           And then we'd also want to know the  
18 large swap accounts and the type of swap trading  
19                           (inaudible) IRS, CDS FX. And  
20                           finally, we would add additional  
21                           firm financial information that we  
22                           may find out in interviews,



1                   conversations, or public  
2                   information. Thank you.

3                   MR. SCHMELTZ: Initial margin is the  
4                   first line of defense and the default, so margin  
5                   adequacy is a crucial component of risk  
6                   management. The Act requires DCOs to conduct  
7                   back-testing to test the adequacy of initial  
8                   margin for futures products and spreads and swap  
9                   portfolios. Major DCOs report back-testing  
10                  results to RSB on a monthly basis, which RSB  
11                  reviews to look for shortcomings.

12                  RSB also performs independent  
13                  back-testing analysis for benchmark products.  
14                  When necessary, RSB will verify the DCOs are  
15                  margining products according to their own policies  
16                  and increasing margins as volatility levels  
17                  dictate.

18                  To enhance our surveillance of risk  
19                  across DCOS, RSB conducted a supervisory stress  
20                  test of clearing houses, or SST and published a  
21                  report in November of last year. The analysis  
22                  confirmed that each DCO had pre-funded resources

1 to cover any two simultaneous clearing member  
2 defaults. We found clearing member risk to be  
3 diversified among the stress scenarios included  
4 and across DCOs. In other words, there was no  
5 scenario that hurt the same pair of clearing  
6 members at every DCO.

7 RSB is transitioning this work into a  
8 systemic stress-testing program and is currently  
9 focusing on automating it so that it can be run at  
10 any time with little or no manual effort. We'll  
11 switch from large trader data to part 39, so that  
12 we include all futures customer positions and all  
13 positions at ICE Euro. The futures component  
14 should be automated this year, swaps will be added  
15 into the same system as futures next year.

16 On a separate track, RSB is currently  
17 working to incorporate liquidity into an SST. In  
18 other words, in addition to assessing whether the  
19 default fund is sized appropriately to cover  
20 potential losses, we'll assess whether collateral  
21 is liquid enough to be available when necessary  
22 for variation payments, even if one of both of the

1 defaulting members were a liquidity provider from  
2 multiple DCOs.

3 RSB staff was involved with 14 other  
4 authorities around the globe in the Joint Study  
5 Group on Central Clearing Interdependencies  
6 Analysis. Data were collected from 26 of the  
7 largest CCPs as of September 30th of last year,  
8 including data on clearing members, settlement  
9 banks, custodians, investment counterparties,  
10 credit and liquidity providers.

11 All the data were anonymized. The  
12 analysis of this first data collection is complete  
13 and a report is expected to be published by July  
14 5th. The analysis generally confirms that some  
15 interconnections in central clearing are large and  
16 concentrated. A second data collection is being  
17 planned for later this year.

18 RSB staff was also involved in creating  
19 the CPMI- IOSCO framework for supervisory  
20 stress-testing of CCPs, a consultative report  
21 which is expected to be released very soon. The  
22 framework was developed to provide guidance to

1 authorities on the design and execution of a  
2 multiple CCP SST. It is non-prescriptive,  
3 flexible, and voluntary. It should be  
4 particularly useful for authorities designing  
5 their first SSTs or for designing a  
6 multi-authority SST. These SSTs could help  
7 authorities better understand interdependencies  
8 between CCPs and service providers.

9 RSB is beginning work on a couple of  
10 fronts to help client porting go smoothly in a  
11 default. It is currently finalizing a survey  
12 which will be sent to clearing members. It will  
13 ask clearing members about their interest in  
14 accepting different types of customers, the number  
15 and size of customer they could accept, the types  
16 of information they would need in order to make a  
17 decision, their thoughts on customer file formats,  
18 potential regulatory impediments, et cetera.

19 RSB believes that when porting customers  
20 after default it will be important to have certain  
21 information about the customers ready in advance.  
22 RSB is beginning work to develop an internal

1 database to link customers across clearing firms,  
2 asset classes, and DCOs, and will explore other  
3 means to accomplish the same objective of helping  
4 porting go smoothly in a default.

5 RSB staff has been working with the Bank  
6 of England, BaFin, and Bundesbank staff along with  
7 staff from CME, Eurex, and LCH on a multi-CCP  
8 default exercise. Each DCO began drills on April  
9 24th of this year, but completed drills according  
10 to their own schedules. Regulators are nearly  
11 finished with post-drill interviews.

12 Preliminarily, the results support our  
13 confidence that if a large clearing member were  
14 defaulted by multiple CCPs non-defaulted clearing  
15 members have the resources and capacity to provide  
16 traders to CCPs, default management groups, bid on  
17 hedges, and successfully bid on portfolios.

18 One area where there seems to be  
19 potential for further improvement is auction file  
20 formats. Greater standardization of the auction  
21 file formats of different CCPs could improve the  
22 efficiency of clearing members adjusting and

1 analyzing defaulted portfolios.

2           Very soon CME, Eurex, ICE, and LCH will  
3 begin a discussion with regulators and clearing  
4 members exploring the potential for further  
5 auction file format harmonization. Regulators  
6 have plans to focus on client porting in the next  
7 year's joint drill.

8           Next slide. The following are points  
9 that I'd most like for you to remember about the  
10 Risk Surveillance Branch. We have a lot of data  
11 to work with. We are enhancing our ability to  
12 analyzing these data using technology. We conduct  
13 our own stress tests and always strive to operate  
14 what we refer to as the fourth level of financial  
15 regulation. Our niche is that we see more of the  
16 whole picture in derivatives markets than anyone  
17 else. We see traders across clearing members and  
18 across DCOs, and we have access to most uncleared  
19 swaps positions.

20           MR. ROONEY: Good morning. I'm going to  
21 talk a little bit about the Regulation 173  
22 Program. Regulation 173 is the CFTC's regulation

1 for risk management that affects clearing members  
2 who are also registered as future commission  
3 merchants. The regulation requires that certain  
4 risk management procedures be done within certain  
5 timeframes. And our program goes out and  
6 evaluates their compliance with these.

7           The first thing is -- and the current  
8 slide up there shows the general requirements of  
9 the regulation without getting into the legalese  
10 and all of the different clauses. Each clearing  
11 member has to establish risk limits, risk base  
12 limits, for every customer in every house account.  
13 Simply, it can be something like this account  
14 cannot exceed 1,000 S&Ps long or short. That's a  
15 typical risk limit.

16           In addition, every order has to be  
17 screened electronically or automated fashion that  
18 shows compliance with the risk limits. Part of  
19 that order screen is also to prevent rogue  
20 traders, to ensure that there's a risk limit  
21 there, so someone can't go in, plug in a  
22 ridiculous number and have it go through.

1           Then each clearing member has to do  
2 stress-testing of every house and customer account  
3 on a weekly basis. Those tests have to comply  
4 with our extreme but plausible requirement. Most  
5 people know here that came out of the  
6 international regulators, we adopted it. It can  
7 be somewhat dicey understanding what the extreme  
8 but plausible is, but we've had great success in  
9 dealing with the clearing members. We haven't  
10 really had a dispute there on what extreme but  
11 plausible means.

12           Then after they conduct the stress test,  
13 they have to see that they have the ability to  
14 fund the variation payments, that they can manage  
15 those stresses. They have to do that again for  
16 the house and the customer. And for the customer  
17 side, they have to demonstrate they have the  
18 ability to fund those variation payments if the  
19 customers can't. So, they have to show that they  
20 can cover all their losses, but they also have to  
21 show that in the event that customers lose more  
22 than they have, they can come up with the money.



1 And, again, those are done on a weekly basis.

2 The next requirement, the evaluation,  
3 the ability to liquidate open positions. That has  
4 to be done on a quarterly basis. That requirement  
5 -- over the years the RSB noticed that we've run  
6 into a few traders over the years who have caused  
7 significant financial harm to their clearing  
8 members by having positions that became very large  
9 losses that they couldn't liquidate. And the  
10 reason they couldn't liquidate, it was often the  
11 complex option position with a lot of positions on  
12 deferred or illiquid months. Someone might be  
13 short puts in the 2026 crude oil option at a  
14 particular stripe, and as the position starts to  
15 fall apart on them they can't get out because no  
16 one is out there who wants to take the other side.

17 In a visit last year to one of the  
18 clearing members, we've had at least one instance  
19 in the last year where they discovered a customer  
20 where they said, yeah, if this market moves  
21 against him dramatically he won't be able to get  
22 out and we're going to be buried. So, they had

1       that customer break up his position and move it to  
2       different clearing members. We thought that was a  
3       large success within our program.

4               And the last requirement is to test  
5       lines of credit, and that's done on an annual  
6       basis. The only lines of credit that would -- if  
7       they're using a line of credit to fulfill the  
8       funding variation payments. If they have other  
9       lines of credit, whether to pay their rent or  
10      their employees, we don't worry about those.

11             The way we generally conduct these, we  
12      call a clearing member, we tell him we'd like to  
13      come and visit you within four to six weeks, and  
14      we send them an engagement letter and a record  
15      request specifying what we want. One of the  
16      things we typically want is that we select two  
17      weeks in the recent past, usually in the last  
18      quarter, we want your weekly stress tests and your  
19      weekly analysis of how you're going to fund those  
20      stress tests.

21             And then we begin the analysis in the  
22      office. We go through the records making our

1       evaluations and often phone calls back and forth  
2       between the clearing members asking them questions  
3       and trying to get it straight. Then it comes down  
4       to we have to go into the field. When there are  
5       certain things we can't do in the office, we go  
6       into the field.

7                 One of the other records we look at --  
8       I'm just trying to get back -- this is rejection  
9       logs. As we said, one of the requirements is that  
10      we have to have an automated system to ensure that  
11      trades don't go through without being in the risk  
12      limits. One of the common techniques to evaluate  
13      whether that's working is we get the rejection  
14      logs and we can see all the trades that their  
15      systems have rejected.

16                Onsite review. Although we go into the  
17      field, we generally are always one to two days,  
18      and that seems to work well. The firms are happy  
19      that we're only there one to two days and we're in  
20      and out very quickly

21                We bring typically two to three staff  
22      members per review. Joe mentioned earlier -- or

1 Glenn -- the diversity of our group, of the  
2 different backgrounds we have. Generally, we  
3 staff that with one supervisor, someone who has a  
4 trading background and someone who has an auditing  
5 background. We're all risk analysts, but by  
6 bringing together someone with an auditing  
7 background and trading background we get  
8 particularly good insight into how the program  
9 works. The auditor is there to help us ensure  
10 that our work papers are done properly and we're  
11 doing the proper amount of scoping and evaluation.  
12 And the trader has a unique insight into some of  
13 the risk principles that we're involved in.

14 We meet with the key personnel at the  
15 clearing firm and we compare the clearing member  
16 stress test to the CFTC values. As most of the  
17 presentation talked about, we conduct daily stress  
18 tests, we get our stress test for that firm for  
19 that week and compare them to what the firm is  
20 doing.

21 Generally, there are not material  
22 differences. The stress tests we run are

1 consistent with the stress tests the clearing  
2 members run. If there are material differences,  
3 we sit down and try to hammer out why there are  
4 differences. It could be an error by either side,  
5 it could be that certain contracts were included  
6 or excluded, and sometimes it's the aggressiveness  
7 of the stress test. And we work through with the  
8 firm trying to figure those things out.

9           And it serves as a good check against  
10 our own internal issues here. Are we doing what  
11 people in the industry are doing? And as an  
12 aside, obviously the clearing members are the ones  
13 who are often very aggressive in their  
14 stress-testing because they're the ones who are  
15 going to lose the money, they're the ones who are  
16 going to have to fund the variation. If we mess  
17 up a stress test here no one asked us for the  
18 money for variation. So, the firms are obviously  
19 very good at it.

20           As we go through it's also a good time  
21 where we've been observing -- each firm has  
22 particular traders we are concerned about and

1 that's the time where we will always discuss those  
2 traders. If we don't have an alarming situation  
3 we wait until we schedule -- when we go in the  
4 review. And we notify them up front: we'd like  
5 to talk to you about these three traders, we're  
6 concerned about their risk. And the firm is then  
7 prepared to talk to us about it.

8           At the end we have an exit interview,  
9 sort of typical audit procedure. We discuss with  
10 them what we've observed, what we've learned, and  
11 we make recommendations if appropriate. And in  
12 our report we note any issues of non-compliance.  
13 And we say it's a review, I actually tend to use  
14 that in the technical sense of an auditor in that  
15 a review is much narrower in scope, and in an  
16 audit we have much less testing and sampling  
17 involved.

18           When we note issues of non-compliance we  
19 issue generally one of two types of letters. We  
20 either say we did not detect any issues of  
21 non-compliance or we detected the following  
22 issues. We typically give a letter saying if

1 we've had non-compliance. What do you expect to  
2 do? Please let us know in the next 30 to 60 days  
3 how you expect to rectify these.

4 So far we've been very successful with  
5 that. We've been to every firm subject to this  
6 regulation in the past three years. There are  
7 about 50 firms that are subject to this  
8 regulation. We've issued 15 to 20 compliance  
9 letters and they've all been resolved amicably  
10 between the division and the industry.

11 The typical findings early on in the  
12 program, the requirement that they demonstrate  
13 that they can fund customer losses, there was  
14 confusion in the industry in what we meant by  
15 that. And they would typically show us why they  
16 wouldn't have to do it because the customers are  
17 highly capitalized and had a lot of funding. And  
18 we felt it was implicit in our regulation that  
19 that's not what we're looking for. We're looking  
20 for when those customers can't. And we worked  
21 that out.

22 The other problem we've had in the

1 generally smaller firms is lapse coverage  
2 overnight. The regulation requires that you have  
3 a 24-hour program. Some of the smaller firms had  
4 some challenges there in that

5 (inaudible) monitoring overnight  
6 positions. Again, we worked  
7 through that, it's solved.

8 Our liquidation analysis requirement --  
9 I won't go into details here. There was a lot of  
10 confusion on what we meant by that. They thought  
11 we -- a lot of people in the industry thought that  
12 we wanted them to demonstrate that they could  
13 liquidate every customer they had on a given day.  
14 Our intent was to identify customers that would be  
15 problematic if they had to liquidate. So, again,  
16 we worked through that. And occasionally firms  
17 are meeting the spirit of the regulation but  
18 they're not documenting the procedures or  
19 maintaining their records. And that's sort of a  
20 simple fix.

21 Some of the benefits of the program.  
22 Again, like all of what we do in RSB, we have a



1 view of the designated clearing organizations over  
2 everyone. If someone is just long equity  
3 positions at the CME and short at the ICE, we get  
4 to see that. We get to see those net down to not  
5 a big problem. Vice versa, if they're long at  
6 both DCOs we get to see that and observe it and  
7 calculate a better risk profile.

8 It's also been successful that we've  
9 developed these relationships with the clearing  
10 members. We know who to call in the event of a  
11 problem, and we have a relationship where they'll  
12 actually pick up the phone and talk to us most of  
13 the time.

14 The field work enhances our industry  
15 now, and that's very important to me. I've been  
16 with the Commission a long time, and one of the  
17 criticisms you often hear are regulators, they  
18 don't understand the industry, they don't  
19 understand what's going on. And I think the best  
20 way to mitigate that is by having us in the field.  
21 Certainly no one wants us out there every day.  
22 But when we go visit the clearing members I've

1 learned something on almost every review.

2 I've been in the derivatives industry a  
3 long time, things are constantly changing. And in  
4 the past five years with Dodd-Frank, things are  
5 constantly changing, firms are coming up with new  
6 procedures, they're bringing in new risk tools.  
7 And by going out there we can stay on top of that  
8 and understand it. And those times when they need  
9 to call us, I think we're in a better position to  
10 discuss it with them because we understand what  
11 they're talking about.

12 And it also affords the onsite analysts  
13 risk and procedure reviews. Again, we've been to  
14 all 50 firms that fall under this regulation. So,  
15 we've observed firsthand all of the risk systems  
16 and we know there are fundamental approaches to  
17 risk. Clearing members approach risk in different  
18 ways. Not everybody approaches it the same way.  
19 Everybody has a little different take on how they  
20 look at it. And we've got that knowledge now on  
21 how every firm looks at it.

22 And the last point here is clearing

1 members have voiced support for our review  
2 program. And that grows out of the mutualization  
3 of risk since in the event of default everyone's  
4 on the line. Now, when we call a clearing member  
5 I don't think they say, yay, these guys are coming  
6 here again, but what they like is the fact that  
7 we're going to other firms and they know we're  
8 creating a level playing field for all the  
9 clearing members. And I think they take comfort  
10 in the fact that there are firms they're concerned  
11 about, or they hear issues, and we go in there and  
12 take a look at them.

13 I guess we'll turn it over to Luke here  
14 now, at the end of our formal presentation.

15 COMMISSIONER BOWEN: Before -- I just  
16 want to thank you so much. I can tell you, when I  
17 first learned of all the work you're doing it gave  
18 me great comfort that we were at least addressing  
19 one of our core missions of oversight. So, I just  
20 want to thank you for presenting this because I  
21 think this is the first time publicly we've shown  
22 the audience the depth of the work that we do.

1                   MR. ZUBROD: So, let's open the floor  
2 here to any questions. If you have them go ahead.  
3 As per our custom just signal your question with  
4 your name card.

5                   Richard.

6                   MR. MILLER: Just to echo on  
7 Commissioner Bowen's compliments, I'd like to also  
8 compliment the staff on providing transparency  
9 into your market surveillance activities with  
10 respect to CCPs. I've been in the industry a long  
11 time and I would note that this is probably the  
12 first time that we've seen this level of detail  
13 and description of your activities. And it's  
14 important because it provides comfort to market  
15 participants, particularly market participants  
16 like my clientele who are insurance companies that  
17 have no choice but to use the clearing system, and  
18 our need to feel it is safe and secure.

19                   Beyond that comment I do have a couple  
20 of questions. What steps do you take, or do you  
21 take steps to share information or gain  
22 information from other regulators? Particularly

1 I'm thinking of bank regulators with respect to  
2 the large clearing members who are banks, and the  
3 SEC with respect to active hedge funds and the  
4 like. Do you have information sharing  
5 arrangements and protocols with your colleagues at  
6 these other agencies?

7 MR. ROONEY: I don't believe that we  
8 have extensive formalized procedures with them.  
9 As events take place, obviously we work with them.  
10 There was a broker-dealer a year ago who was  
11 having financial problems and we worked with the  
12 SEC. Our group worked with them coordinating what  
13 problems did they have and how that could bleed  
14 into the clearing side. We stand ready to work  
15 with everybody.

16 Now, on the other side, there is another  
17 part of RSB, the Examinations Group, that looks  
18 directly at clearing organizations that work  
19 extensively with the Federal Reserve and other  
20 regulators. We get more of that cooperation comes  
21 through the Examinations Group than through the  
22 Risk Surveillance Branch. It's all under the

1 umbrella of the Division of Clearing and Risk, but  
2 the Examinations Group works more closely with the  
3 other regulators. We have more of an ad-hoc  
4 relationship with them.

5 MR. ZUBROD: Thank you, Hugh. In the  
6 interest of time, as we're nearing the end of it,  
7 Marcus?

8 MR. STANLEY: Thank you. And thanks for  
9 the presentation and for the work you do.

10 I'd just like to get -- this might be  
11 kind of an elementary question, but a better  
12 understanding of your oversight of the clearing  
13 house margin models. As I understand it, you set  
14 the scenarios using your own sort of internal  
15 analysis of the market, but then are you dependent  
16 on the clearing house internal models in order to  
17 translate those stress test scenarios into losses?  
18 And how do you check, for example, the correlation  
19 assumptions across risk classes in those models?

20 MR. SCHMETLZ: Our Team 3, as I called  
21 it, or Quants or the Margin Model Group, reviews  
22 any new margin models or changes to any margin

1 models and loss to approve them before they go  
2 into effect. And there is ongoing monitoring of  
3 those margin models.

4 I guess I see stress-testing as somewhat  
5 different, and that's what we do which we compare  
6 a stress test loss with the margin -- calculate it  
7 from the margin models.

8 MR. ROONEY: Glenn earlier said within  
9 the Risk Surveillance Group there are three teams.  
10 Two of those are represented here today; the  
11 Margin Model Team folks are not on this panel.  
12 So, they would provide you much better questions,  
13 they're just not on the panel today,  
14 unfortunately.

15 MR. STANLEY: Okay. Maybe I can follow  
16 up with you on that to talk to them.

17 MR. ROONEY: Sure.

18 MR. ZUBROD: And the last question we'll  
19 take from Dale Michaels.

20 MR. MICHAELS: First of all, good  
21 presentation. I commend you on the work.  
22 Question for Hugh and likely Joe and or Glenn.

1                   On the liquidation exercise that you  
2                   guys look for the clearing members to perform,  
3                   what is it that you're looking at particularly,  
4                   especially with some of the exchange traded models  
5                   that don't take in the types of liquidity risks  
6                   that might exist in the market? What are you  
7                   looking for the clearing firms to do in  
8                   particular? I think that would be interesting.

9                   And on the back-testing on a 99 percent  
10                  level that all the CCPs must adhere to, how do you  
11                  look at the 99 percent? A few different ways to  
12                  look at it, you know, from LSOC accounts do you  
13                  look at every single LSOC account? Do you look at  
14                  an aggregate basis? I'd be interested in thoughts  
15                  on that one as well. Thanks.

16                 MR. ROONEY: With respect to the  
17                 liquidation model, as we do the 173 review we make  
18                 the requests and ask them to demonstrate how they  
19                 comply with the regulation and then we see what  
20                 they have. And there are a variety of ways to do  
21                 it. It's typical that they will add some sort of  
22                 loss with respect to liquidation. So, you take



1       this portfolio, it has a net liquidating value of  
2       negative 50 million. Then then build in some sort  
3       of model to say because of liquidity problems we  
4       expect this to lose 70 million when we liquidate  
5       it.

6               We have no recommendations and we don't  
7       have an internal model for it. We accept what the  
8       clearing members provide. And to this date we  
9       haven't found any clearing member we thought was  
10      deficient in that area. They all do it some more  
11      sophisticated than others. Obviously, the firms  
12      that carry a lot of option traders and have a lot  
13      of those positions are more sophisticated at it.

14             The firm that I mentioned in my  
15      presentation that rejected a customer was one of  
16      the most sophisticated firms in the industry. So,  
17      at the smaller end of the industry, the less  
18      capitalized firms, they reject a lot of that  
19      business out of hand anyway. So, they have less  
20      of that anyways. With the firms with less excess  
21      net capital, they limit the amount of customers  
22      that can be sort of the more complex options. If

1 that answers your question.

2 MR. SCHMELTZ: In terms of the  
3 back-testing I'm not 100 percent sure exactly  
4 where that stands today because I've been out of  
5 it for a little while, but I guess the way I would  
6 think of the 99 percent would be that the  
7 portfolio should have margin breaches fewer than  
8 percent of the days in the long run. On  
9 average, I do not think that they  
10 look at every single LSOC customer  
11 portfolio, certainly our oversight is focused on  
12 the larger portfolios in the core products.

13 MR. ZUBROD: Well, I think with that  
14 we've reached the end of our time. I'd just like  
15 to thank you. I'll echo a word that both Richard  
16 and Commissioner Bowen used: comfort. I think  
17 it's clear that through reform we've moved a lot  
18 of risk in the market into clearing houses. And I  
19 think speaking for smaller market participants,  
20 folks who are subject to the clearing requirements  
21 have limited capacity to evaluate the risks within  
22 these markets. And so I think there's comfort in

1 being able to understand them to a more granular  
2 degree, which you've afforded us this morning.  
3 It's helpful to know that you're evaluating them,  
4 that you're mitigating against them, that you're  
5 doing so at multiple levels from customer to  
6 clearing member, to clearing house, and on a  
7 global scale. So, really appreciate your comments  
8 this morning.

9 MS. WALKER: Thank you, Luke. At this  
10 time we'll take a very short break, about three  
11 minutes, and reconvene at 10:55 for our next  
12 panel.

13 (Recess)

14 MS. WALKER: Thank you, and we'll start  
15 again. As noted in today's agenda, our second  
16 panel discussion will be on an economic  
17 perspective on the clearing regulatory framework.  
18 I would like to introduce Robert Steigerwald,  
19 Senior Policy Advisory, Financial Markets at the  
20 Federal Reserve Bank of Chicago, and Sayee  
21 Srinivasan, our chief economist, as well as  
22 Richard Haynes, also part of the Chief Economist's

1 Office, who will lead the discussion during the  
2 second panel.

3 MR. STEIGERWALD: Thank you, Petal. I  
4 hope to set a good example by speaking into the  
5 mic very clearly and loudly so that all can hear.  
6 I'll spare you the rest of the instructions and  
7 just rely on my example.

8 So, a lawyer, a mathematician, and an  
9 economist walk into a bar. No, that's for a  
10 different occasion, but it actually describes the  
11 diversity of experience represented on the panel  
12 here today. Sayee Srinivasan, of course, as Petal  
13 noted, is the chief economist for the CFTC, and  
14 Richard Haynes is supervisory research analyst in  
15 the Office of the Chief Economist.

16 I am at the Federal Reserve Bank of  
17 Chicago, which obliges me to make a disclaimer  
18 which I will make broadly on behalf of all of us.  
19 The views and opinions expressed today are solely  
20 our own and not those of our respective employers  
21 or any other official body that may come to hear  
22 of what we have to say today.

1                   Our remarks today concern a program for  
2                   thinking critically about policy issues. Sayee  
3                   will share with you the inspiration for his  
4                   thinking. I want to especially reference my  
5                   mentor in economic thinking formerly at the  
6                   Federal Reserve Bank of Chicago, Dr. Edward Green  
7                   who wrote a seminal article some time ago titled  
8                   We Need to Think Straight About Electronic  
9                   Payments. Our topic today is not electronic  
10                  payments, it's central clearing, but thinking  
11                  straight, thinking clearly, and understanding the  
12                  importance of policy tradeoffs is a necessary  
13                  condition to good policy-making.

14                  We're going to open with remarks by  
15                  Sayee, and then Richard and I will interact over  
16                  some particular issues that we hope will  
17                  illustrate some of the broader concepts that Sayee  
18                  will share with us. Sayee?

19                  MR. SRINIVASAN: Thank you, Robert.  
20                  Thanks, Petal, for letting us loose out here. And  
21                  thanks Commissioner Bowen for also chairing this.

22                  So, I think what you're going to be

1 hearing from us is how do the economists and  
2 others go about thinking about CCP issues. One of  
3 the challenges that we have, at least from our  
4 perspective, is that there really isn't a  
5 conceptual framework yet in the research community  
6 to systematically study CCP issues. It's still a  
7 work in progress. So are market structure issues.  
8 People have been working on it for a long, long  
9 time. But if you ask me how many academicians are  
10 actually actively doing good quality research on  
11 CCP issues, I have a hard time using both my hats.  
12 This is the state of the world, but it's still a  
13 work in progress. So, we were debating on how to  
14 sort of motivate the discussion and in a standard  
15 academic conference they put out a model and most  
16 of us would fall asleep. So, I thought why don't  
17 we sort of boil it down to some very basic  
18 principles, I guess.

19 So, when we start thinking about this  
20 issue in a systematic manner, as economists we try  
21 to write a model. And what the model does is it's  
22 trying to do in a very simplistic manner describe

1 the world we live in. And we all are sort of  
2 familiar with the standard demand and supply  
3 curves. It's sort of a two-dimensional  
4 representation of the world. And we also know  
5 that the real world doesn't work that way.

6 A few years ago, this was sort of  
7 illustrated very well to the Laffer Curve, which  
8 basically said that -- Laffer was an economist  
9 from the University of Chicago -- if you sort of  
10 draw the curve definitively it's clear that you  
11 can have the (inaudible) same tax revenue coming  
12 from two different tax rates. And your choice on  
13 where you want to be depends on what are the  
14 tradeoffs that are involved in making the choices.

15 And the other point which is  
16 increasingly sort of relevant as we think about  
17 CCP issues, especially given that we have a  
18 regulatory structure in place, is where you want  
19 to go depends on where you are. And many times  
20 it's not clear to us that we have a good  
21 understanding and even consensus on where are we  
22 today. So, that's the point which I think Richard

1 and Robert will also get into as we go forward.

2 So, I try to extend it to an issue which  
3 comes up regularly, and we heard it discussed even  
4 in this Committee here, and also the academic  
5 community is getting involved in it, is  
6 skin-in-the-game. CCPs skin-in-the-game. And we  
7 see some representations where the argument is  
8 made that more capital is better. And the  
9 question that I ask when I see some of the  
10 research is what's the object of function? What  
11 are we trying to improve? What are we trying to  
12 maximize? Or, as a later (inaudible), what's the  
13 object of measure of resilience? You want to  
14 improve resilience in the system, do we have a  
15 consensus on what's the objective measure of  
16 resilience? We really don't have it here.

17 And when I look at some of the research  
18 of skin-in- the-game, they tend to ignore these  
19 aspects. So, what person to what in capital  
20 measure. We know the CCP capital that's in the  
21 numerator, what should be the denominator?

22 There are ideas being thrown about just



1       having skin- in-the-game at one step, the  
2       waterfall is insufficient, you need to have a  
3       senior mezzanine and junior. And then where do  
4       you place it in the waterfall?

5                   And then there's this larger issue, and  
6       once again, these guys are (inaudible) and the CCP  
7       and clearing member incentives, and all this  
8       condition on regulations. So, I'm still waiting  
9       to see a research paper which lays out these  
10      things in a systemic manner and assists in the  
11      skin-in-the-game issue. I've seen a lot of  
12      papers, maybe half-a-dozen plus papers, looking at  
13      skin-in-the-game, but I haven't seen any that sort  
14      of looks at these things in a sort of systematic  
15      manner.

16                   So, once again, the issue is, to answer  
17      this question, I need to know where am I today and  
18      what are the tradeoffs. And at this point I'll  
19      hand it over to Richard and Robert.

20                   MR. HAYNES: I'm going to jump off from  
21      that last point. I think very much the discussion  
22      that we're going to have in this panel is based on

1 the idea of tradeoffs. And as Sayee mentioned,  
2 often academic literature is in some sense  
3 one-sided. There is a focus on kind of an  
4 increase in safety and soundness is good and you  
5 can achieve an increase in safety and soundness by  
6 doing the following thing. An increase in, say,  
7 market access is good; you can increase market  
8 access by doing something different.

9 Of course, we know that in many cases,  
10 and I think we brought up in public forum a number  
11 of those cases, what is actually true is that  
12 these are balanced off, right? An increase in one  
13 means a decrease in the other. And so we, as  
14 regulators, you as market participants,  
15 policymakers, very much need to take that into  
16 consideration and really get a sense of how  
17 academic literature can inform that, realizing  
18 that a lot of academic literature may be only  
19 looking at one quarter of the issue.

20 We have a list here on the slide of a  
21 number of these areas of tradeoffs that we think  
22 are interesting. Risk management, of course,

1 incentives, there are of course a number of  
2 different types of actors, there's a clearing  
3 house, the clearing members and the customers of  
4 clearing members, I think we have representatives  
5 of all three groups in the room right now. And it  
6 is often very difficult to determine the  
7 appropriate balance between the incentives of  
8 those actors and what it will mean for the system  
9 as a whole, and that's in some sense where the  
10 regulator comes in.

11           So, what Rob and I -- he mentioned this  
12 right at the very beginning, we'll go kind of back  
13 and forth on a couple of these issues and then  
14 open it up for dialogue because, of course, we're  
15 just presenting, opening up the tradeoffs that we  
16 are certainly interested in but need to continue  
17 to get feedback. Everybody is very much aware  
18 that clearing has increased over the last, say,  
19 decade in part due to the clearing mandate and  
20 other regulatory changes, so I'm not going to stop  
21 on that slide.

22           I'll move to here. The G-20 mandate

1       came up because there are clear benefits of  
2       central clearing. Listed here are a handful of  
3       them. Higher risk standardization, higher  
4       transparency for the market, for regulators such  
5       as us. A potential increase, not always.  
6       academics have spoken to this. Potential increase  
7       in the amount of netting that you can do because,  
8       of course, everything is centralized in one place  
9       rather than diversified across a number of  
10      counterparties.

11                But, and again, maybe I'm feeling like a  
12      broken record, the movement into clearing is  
13      clearly not just a question of, okay, we get all  
14      these benefits as we push there. It is a question  
15      of a risk transformation. And with that general  
16      theme we have to be very cognizant of that risk  
17      transformation. And I'll pass that theme over to  
18      Robert.

19                MR. STEIGERWALD: Thank you, Richard. I  
20      want to make the conversation a bit more  
21      concrete at this point. And at the risk of touting  
22      some work that I and my colleagues have done at

1 the Federal Reserve Bank of Chicago, we talk about  
2 a concept that we internally call the Conservation  
3 of Risk Principle. We're modeling this concept on  
4 laws of physics. We're not quite sure whether  
5 that's the right juristic for what we see  
6 happening in risk tradeoffs, but clearly there's a  
7 relationship between credit risk mitigation and  
8 the reliance on time-critical liquidity and the  
9 importance, by the way, of the supporting  
10 infrastructure, the operational integrity of the  
11 mechanisms we use to control credit risk.

12 Let me take us on a very short  
13 historical tour. I promise you I won't go into  
14 all the nitty-gritty detail that I really love to  
15 share with you but Petal wouldn't agree to allow  
16 me to speak for four hours about this. There was  
17 in 1974 a very important incident, the failure of  
18 Bankhaus Herstatt. Widely noted in the policy  
19 literature, and not so well understood in terms of  
20 its implications for the modern payments  
21 infrastructure.

22 We focus an awful lot of Herstatt and

1        what it told us about the need for international  
2        regulatory coordination, and of course that's an  
3        important part of the story. Less well known is  
4        that CHIPS payment system, which was the critical  
5        mechanism for settling the U.S. dollar leg of  
6        foreign currency transactions at the time, was  
7        operating on a deferred end of day net settlement  
8        system. And without getting into the thorny  
9        details, let's just note that when Herstatt was  
10       taken over by the German banking regulators at the  
11       end of the banking day in Frankfurt it was still  
12       in the morning, early in the morning New York  
13       time, and the participants in the CHIPS system  
14       took quite rational steps to protect themselves  
15       from the credit risk exposure implied by the  
16       failure of one of their participants.

17                    That led central banks globally to focus  
18       on the vulnerability of deferred end of day net  
19       settlement systems and to promote in its place  
20       real-time gross settlement systems, which since  
21       then have moved on to much more sophisticated  
22       hybrid systems.

1                   Following that in quick succession was  
2                   the adoption for security settlement systems of  
3                   the delivery versus payment arrangement. After  
4                   long years of effort, the payment versus payment  
5                   system that we now have in the CLS system and in  
6                   Hong Kong and other places for the simultaneous  
7                   exchange of foreign currency obligations to  
8                   eliminate the kind of temporal risk that was  
9                   evident in the Herstatt incident, as well as more  
10                  broadly collateralization and ultimately the  
11                  adoption of a mandate to centrally clear swaps.

12                  For me, this represents a consistent and  
13                  rational decision by policymakers to implement  
14                  mechanisms to mitigate credit risk. But risk,  
15                  like energy perhaps, doesn't disappear, isn't  
16                  destroyed, it gets transformed. And what I would  
17                  say is that that credit risk that we properly seek  
18                  to manage through clearing and other mechanisms  
19                  gets transformed into liquidity risk as well as  
20                  operational risk.

21                  Is that a sensible and reasonable  
22                  tradeoff? My coauthor and I think so. In a world

1 where there are mechanisms to provide with  
2 immediacy the liquidity needed by the markets to  
3 allow clearing operations to continue to operate  
4 in a safe and sound fashion, we think that the  
5 substitution of liquidity exposure for credit risk  
6 exposure is sensible. But it changes the system.  
7 It changes the system in ways that are quite  
8 unpredictable. It makes the system more  
9 interconnected. It creates what we call  
10 time-critical liquidity needs, the ability to  
11 satisfy obligations with a high degree of time  
12 sensitivity.

13           And here there are other implications.  
14 We now recognize in this new environment the  
15 importance of liquidity alongside our proper  
16 concerns for solvency. The two are distinct and  
17 need to be addressed distinctly but in relation to  
18 each other by policymakers.

19           Here I have a few remarks about the way  
20 that the legal structure, and more importantly the  
21 market structure for central clearing operates.  
22 Will you move to the next slide? Just show the



1 image. You will all have seen the illustration  
2 showing the opaque bilateral markets compared with  
3 the beautiful simplicity of centrally cleared  
4 markets. That illustration is true but  
5 inadequate. There is hidden complexity in  
6 clearing arrangements. There's also hidden  
7 vulnerability as we saw in bilateral uncleared  
8 markets. Here again, we experience in concrete  
9 terms the kinds of tradeoffs that Sayee was  
10 calling to our attention.

11 I think I will stop there, Richard, and  
12 turn back to you for the discussion of collateral  
13 demands.

14 MR. HAYNES: Okay. Given that we're on  
15 this liquidity discussion, and I think liquidity  
16 is very much the critical risk or the critical  
17 component of CCP risk management, I want to kind  
18 of skip over to what we've called default  
19 preparation, or of course the funds that are there  
20 available for the liquidity demands of the CCP  
21 especially during stress conditions.

22 And we know that these funds come in a

1 number of different types. We have mutualized  
2 resources, the default fund, we have the  
3 assessments, the potential assessments on members  
4 which are in addition to the default fund. We  
5 have unmutualized resources, which is primarily  
6 the initial margins associated to individual  
7 member positions. And then of course we have  
8 skin-in-the-game, which is what comes from the  
9 CCP.

10           And the relative size of these three  
11 things, of these three liquidity pools, dictate in  
12 some sense the relative incentives of all the  
13 members, as everybody knows. And it is in some  
14 sense a difficult question to really understand,  
15 first, what the appropriate distribution is across  
16 those three pools, and two whether there is one  
17 right answer, which I doubt, or whether there are  
18 a number of right answers and perhaps which one is  
19 most relevant to, say, swaps, which one is most  
20 relevant to futures.

21           A couple of things that academics have  
22 discussed is a few forces which may not be

1 entirely obvious -- maybe they are entirely  
2 obvious -- which can affect the levels of these  
3 things beyond, hey, I'm a clearing member and I  
4 don't want to shoulder the burdens of somebody  
5 else so let's push it over here, or things similar  
6 to that. Of course, we are in a low interest rate  
7 environment so the high-quality collateral that's  
8 associated to initial margins is quite cheap now  
9 not surprisingly.

10           So, it is on a relative basis pretty  
11 easy to post things like cash, things like  
12 treasuries, to the clearing house to satisfy the  
13 initial margin demands. And the variation to  
14 margin demands, of course, as a few academics have  
15 pointed out, becomes much more difficult as rates  
16 rise, which is the environment we find ourselves  
17 in. And also when there's heterogeneity across  
18 members and across customers. Not surprisingly,  
19 once the heterogeneity comes in then there is a  
20 little bit of concern from the high credit quality  
21 members mutualizing their default preparation with  
22 others.

1                   So, these are, of course, things that we  
2                   need to take consideration of, not only as  
3                   regulators but as participants, especially as the  
4                   world moves into a kind of new equilibrium. So,  
5                   I'll pass that back to you.

6                   MR. STEIGERWALD: Thanks, Richard. So,  
7                   Sayee mentioned the difficulty of specifying what  
8                   the objection function of clearing is. This is  
9                   critical to the construction of a well-thought out  
10                  economic approach, to say nothing of an economic  
11                  model for clearing. And yet we don't seem to have  
12                  consensus about what the objective function is.

13                  I'd like to propose that it's pretty  
14                  simple. CCPs are commitment mechanisms. They are  
15                  part of the fabric that establishes trust and  
16                  confidence in market structures so that parties  
17                  that do not know each other may trade with each  
18                  other anonymously and cannot know each other but  
19                  have value to add to the marketplace, liquidity to  
20                  supply to the marketplace, can do so with a high  
21                  degree of confidence, that the obligations of both  
22                  parties will be carried out as they struck them in

1 the trade.

2 This makes CCPs quite different from  
3 most other kinds of financial institutions and  
4 intermediaries. It means in particular that CCPs  
5 are not banks. If you're familiar with the work  
6 that I and my colleagues at the Chicago Fed have  
7 been doing, that's a theme that we've been trying  
8 to communicate to warn policymakers against the  
9 fallacy of thinking that we can take a policy  
10 structure that is designed for banks and simply  
11 impose it on things that are not banks.

12 Because CCPs are commitment mechanisms  
13 the objective function of clearing is to maintain  
14 in an orderly fashion, and when necessary  
15 reestablish a matchbook so that clearing members  
16 can maximize the benefits of those open positions  
17 that they entered into voluntarily, that were  
18 priced at market prices, for as long as those open  
19 positions have value to the community of clearing  
20 members. It's a very difficult balance to strike  
21 exactly what that value means. It depends on the  
22 coordination and cooperation among all the

1 participants in the clearing universe. And that's  
2 precisely what the rules of the clearing house,  
3 the default management program, the default  
4 waterfall, is intended to do. It's intended to  
5 create an incentive structure that supports the  
6 continuity of open positions at the clearing  
7 house.

8           This is very difficult to accomplish.  
9 The rules of the clearing house can specify how  
10 the clearing house will go about its business and  
11 who will bear what obligations up to what point,  
12 but what cannot be specified in the rulebook, or  
13 in public regulation for that matter, is the  
14 continuing value of the matched book to the  
15 community of participants that benefit from  
16 clearing, and that's the clearing members and  
17 their customers.

18           I want to emphasize one thing at this  
19 point. Combined with the necessity of restoring a  
20 matchbook under those situations where a clearing  
21 member may have defaulted is the need to absorb  
22 money losses. That's quite clear. But money, the

1 allocation of money losses, does not in and of  
2 itself return the clearing house to a matchbook.  
3 We have to clearly distinguish that part of our  
4 regulatory and resilience framework that focuses  
5 on money from the part that focuses on the  
6 continuing value of the open positions carried by  
7 clearing members.

8 Richard, do you want to go on and talk  
9 about the waterfall issues?

10 MR. HAYNES: Sure. In preparation for  
11 this slide, and I think this is where I'll leave  
12 it myself, I also want to emphasize and kind of go  
13 back to some of the original things that we said.  
14 Of course, in 40 minutes or however long, we're  
15 clearly not going to solve any of these issues.  
16 We're merely here to lay them out. And we're also  
17 attempting to lay out some of the questions that  
18 we ask internally within an economic framework but  
19 also within kind of a policy framework. And to  
20 ask all interested parties, not just academics but  
21 market participants, about how quantitatively we  
22 should really be thinking about these issues, and

1       how within an analytic framework we should  
2       calculate some of these tradeoffs and find what we  
3       would hope to be at least close to one of the  
4       optimums, if not -- let's say a local optimum,  
5       even if not a global optimum.

6               So, with that, I will kind of go to the  
7       end of the waterfall as we move, hopefully, closer  
8       to a matchbook. And one element of this is of  
9       course -- the fundamental question is in some  
10      sense the loss allocation rules, how are we going  
11      to allocate the losses that go beyond the standard  
12      methods in the default waterfalls. So, after  
13      we've made it through the default fund.

14             And I've listed two here on the slide,  
15      as I move over to it. The first one being the  
16      most popular variation margin gains haircutting.  
17      The one at least I see the most discussion about.  
18      In some sense, I think one of the reasons we see a  
19      lot of discussion here is because it's very  
20      similar to what we see in banks.

21             I think Robert has noted that CCPs are  
22      often considered banks, and the solutions for CCPs



1 look a lot like the solutions for banks. Various  
2 margin gains haircutting is an echo of haircuts to  
3 bondholders, haircuts to those who have  
4 liabilities to the CCP. But unlike in that case,  
5 it's impossible ex ante to figure out who in fact  
6 is going to take those losses. So, I think that  
7 can be very difficult, especially when we're  
8 talking about systemic institutions having to bear  
9 the losses associated with a haircutting.

10 And the last question -- and I will  
11 leave it here -- is how are we to determine. Of  
12 course, there is a subset of people who are on the  
13 gains side of the variation margin payouts and  
14 there is a subset of people who are on the losses  
15 side. So, there are, of course, conflicting  
16 incentives of pricing the contracts as we do the  
17 haircutting.

18 So, I'll leave it at that and move on to  
19 the conclusion and questions.

20 MR. SRINIVASAN: I'm closing? Okay. I  
21 want to sort of strike away for a minute from the  
22 CCP issue. Many of you would be aware

1 of the fact that there is considered afoot  
2 underway to us is the impact of the reforms.  
3 There is strong interest in doing it. And looking  
4 forward to the next few years, I can see us sort  
5 of trying to pull together these issues just in  
6 the context of CCPs. There is the market  
7 structure angle. So, you want it to be sort of a  
8 matchbook and growing entity. And there is a  
9 debate that's happening between -- when you think  
10 of the reforms and the regulatory structure,  
11 balancing the solvency needs of the system with  
12 the liquidity in these other systems,  
13 macroprudential and microprudential and when you  
14 look at CCPs actually gets together. That's a  
15 debate which will continue to happen.

16 And also the fact that we have a lot of  
17 data that's coming in that my colleagues from the  
18 Risk Surveillance Branch we're talking about. As  
19 the rules have been implemented we see a lot of  
20 voluntary clearing happening, and one of the  
21 factors driving it.

22 And there's one chart which we wanted to

1 put out here and we decided not to at the last  
2 minute was on the vertical axis will be the whole  
3 sort of regulatory structure for CCPs, recovery,  
4 resolution, and what have you. And on the  
5 horizontal axis is what's the probability of a CCP  
6 blowup. And then we have a big question mark in  
7 there because I don't know where I am today. It's  
8 like the steps have been taken to make the system  
9 more resilient at sort of a broad level and where  
10 are we today. So, I think just answering that  
11 question is going to keep us busy. But this is  
12 one of the things where if we can't figure these  
13 things out on our own, as Richard was saying, open  
14 it to this Committee and the academic world to  
15 come reach out to us and talk to us about how to  
16 model these things and how to study these things.

17 MR. STEIGERWALD: One of my former  
18 bosses at the Chicago Fed used to say that what  
19 you see depends on where you sit, and you sit  
20 today in the offices of the CFTC at this meeting  
21 of the Market Risk Advisory Committee, and so this  
22 is your opportunity to share your thoughts about

1 the points we have raised. As both Richard and  
2 Sayee have pointed out, our effort today was not  
3 to try to solve these thorny problems involving  
4 irreducible tradeoffs, but rather to think more  
5 clearly about them. We'd be delighted to have  
6 your input at this point. Please, in keeping with  
7 the tradition of the Committee, just raise your  
8 name tent and we'll call upon you.

9 Eileen.

10 MS. KIELY: Thank you very much. My  
11 name is Eileen Kiely, and I'm here representing  
12 BlackRock. I'm here on behalf of BlackRock's  
13 clients. We are an end user of the  
14 infrastructure, we do not actually belong to a CCP  
15 or have a direct relationship with a CCP, we  
16 access them through the third-party  
17 intermediaries.

18 So with that caveat, Sayee, I was very  
19 pleased to hear you acknowledge that there's a  
20 lack of comprehensive research out there that  
21 addresses the issue of CCP capital. And that is  
22 something that BlackRock is actually looking to

1 the regulatory community and the academic  
2 community to please provide because I don't think  
3 many of us think more capital is necessarily  
4 better. There needs to be the analysis done that  
5 shows what the optimal level is that doesn't  
6 introduce moral hazard on behalf of members, but  
7 still incent the CCP management to practice solid  
8 risk management.

9           And to that end, one of the key things  
10 that I thought was missing from the discussion was  
11 the fact that CCPs are for-profit entities for the  
12 large part, and I think that is a critical element  
13 in how you need to think about this analysis,  
14 particularly when, Robert, you say that there are  
15 commitment mechanisms. I would characterize it  
16 slightly differently. We think of CCPs as  
17 providing a service, and that service to our  
18 clients is credit risk mitigation. And that  
19 service has a price that we've paid for, and we  
20 hope that we get what we've paid for.

21           So, when you liken variation margin  
22 gains haircutting to haircutting bondholders I

1 would respectfully say the actual analogy is the  
2 haircutting depositors because depositors pay fees  
3 for their bank deposits, we are paying fees for  
4 the credit risk mitigation. And I think the  
5 bondholders analysis is a little bit too far.  
6 I'll leave it there.

7 MR. STEIGERWALD: Luke.

8 MR. ZUBROD: Chatham worked with end  
9 users both financial and non-financial and bumps  
10 up against the tradeoff that you have elevated  
11 here between credit risk and liquidity risk, in so  
12 much as some of them are subject to the clearing  
13 mandate and that places time-critical liquidity  
14 demands on them which for varying market  
15 participants are more or less tolerable.

16 Are there ways in your view of retaining  
17 the resilience benefits that attend clearing to  
18 the system while lowering the liquidity burdens  
19 that are placed on market participants?

20 MR. STEIGERWALD: Well, so I think the  
21 answer is yes. I think having some respect for  
22 market selection of the means for mitigating

1 credit risk can be beneficial, right? We had a  
2 relatively stable environment for a long period of  
3 time that allowed both the flexible credit risk  
4 management in the bilateral space and the more  
5 rigorous, rigid credit risk management with the  
6 attendant liquidity consequences in the clearing  
7 space.

8 We decided for policy reasons to change  
9 that balance. I think it's incumbent upon us if  
10 the liquidity demands that you are mentioning are  
11 important drivers, and I assume they are. It's  
12 incumbent upon us to continuously examine the  
13 policy balance that we've struck. There's no  
14 reason why the tradeoff we decided in the  
15 immediate aftermath of the crisis has to be the  
16 right balance forever.

17 MR. ZUBROD: Kim.

18 MS. TAYLOR: I'm Kim Taylor from CME  
19 Group. I represent a CCP view. I was interested  
20 in your comments about the importance of  
21 continuity of the matched book, or of the clearing  
22 mechanism. We have always looked at what a CCP

1 needs to provide as the continuity of the funding,  
2 the money, the client's money, the hedge or  
3 position that they have on, and their access to  
4 the market to manage that. We've always looked at  
5 the continuity of those three things as being the  
6 goals that we strive to achieve in a default. I  
7 think they line up with your idea of the  
8 continuity of the matched book.

9           Where I see an interesting tension, an  
10 actually somewhat worrisome tension, emerging in  
11 the market these days is in the way that  
12 resolution regimes are being put forward. They're  
13 being put forward in ways that in many instances  
14 provide an opportunity to undermined the  
15 continuity of the clearing mechanism while  
16 actually purporting to support a good resolution  
17 outcome.

18           But the focus on pre-planning the end  
19 result and jumping the gun potentially on the end  
20 result in the interest of kind of governmental  
21 preparedness is perhaps undermining the ability to  
22 keep continuity of the book. And I just wondered



1       what your thoughts are on that.

2                   MR. STEIGERWALD: Working in the  
3       Economic Research Department gives me a certain  
4       flexibility when combined with the disclaimer to  
5       say things that some of my colleagues on the panel  
6       may not be at liberty to say.

7                   Yes, I share some of your concerns, Kim.  
8       I talk about a thing that it's akin to jump to  
9       default risk, it's a jump to resolution risk. We  
10      surely don't want that, frankly, under conditions  
11      we must accept as binding, such as the absence of  
12      public funding for solvency to restore a troubled  
13      market infrastructure. I think we are stuck with  
14      recovery.

15                  I don't know, frankly, what any of the  
16      current proposals about resolution add to what the  
17      clearing houses have already embedded in their  
18      rules together with the coordination and  
19      cooperation and natural incentives of the clearing  
20      members to preserve the value that's reflected in  
21      the book in order to draw a conclusion about  
22      whether to undertake the additional steps

1 necessary to restore the matchbook or surrender  
2 the value embedded in those positions and tear up  
3 the whole bencher completely. That seems to me a  
4 decision that is necessarily taken by the primary  
5 stakeholders in clearing, and policy should not  
6 interfere with the ability of the clearing  
7 community to make that decision as it seems best  
8 under all of the terrible circumstances we would  
9 be facing if such an event were to be necessary.

10 COMMISSIONER BOWEN: So, Robert, you're  
11 basically saying resolution authority and  
12 bankruptcy don't work as effective tools?

13 MR. STEIGERWALD: I can only think of a  
14 handful of ways that the bankruptcy model, the  
15 intervention by a resolution authority, improve  
16 what will necessarily be a terrible situation. It  
17 could be that the stakeholders in the clearing  
18 venture are not able to collaborate in an  
19 effective way. There may be some animus that  
20 develops out of the situation that leads up to the  
21 crisis or through the efforts of the clearing  
22 community to resolve the crisis. The intervention

1 by the sovereign to come in and explain clearly  
2 and directly that there is a broader social value  
3 to clearing could be extremely beneficial.

4 In the absence of public funding for  
5 solvency, I'm not quite sure what more there is to  
6 do by the resolution authority that hasn't been  
7 done or can't be done by the primary stakeholders  
8 in clearing.

9 Kim.

10 MS. TAYLOR: Commissioner, just to add a  
11 little bit as an example of one of the ways in  
12 which I think it creates risk, some of the  
13 proposals -- and none of this is finalized yet --  
14 some of the proposals that are out on the market  
15 would suggest that the resolution authorities  
16 would not enforce various elements of the  
17 loss-sharing models that are in place in the  
18 clearing houses' rules, for example. Some of the  
19 early jump-to resolution risk elements include  
20 undermining the mechanisms and the incentives that  
21 already exist or giving the marketplace an  
22 incentive actually to ask the resolution authority

1 to come in so that the current loss-sharing models  
2 will be avoided, and then you jump to resolution  
3 as opposed to establishing continuity. So, they  
4 undermined some of the incentives if they go in  
5 the way that some of them have been brought  
6 forward.

7 MR. STEIGERWALD: Dale.

8 MR. MICHAELS: Dale Michaels from OCC, a  
9 non-for-profit CCP. Like Eileen's comment, we're  
10 looking forward to more research in this area.  
11 And to expand a bit on Kim's comments as far as  
12 jump to resolution, I notice that there was some  
13 talk about skin-in-the-game and there should be  
14 more research on that.

15 One of the other things I'd like to see  
16 is when we look at assessment powers to make sure  
17 that those are robust as well. We talk about the  
18 tools of variation margin haircutting, talk about  
19 partial tear-ups, initial margin haircutting.  
20 These are all tools that we never want to see in  
21 this market. I don't know if they're going to  
22 actually work, and no matter how much planning that

1 we do ex ante when the actual time comes when we  
2 had to use these tools, these will be disastrous  
3 types of events. So, I would look forward to  
4 making sure that we have the ability, as Kim  
5 mentioned, as far as ensuring that CCPs are able  
6 to go through their default procedures, and  
7 ensuring that we also have some research done on  
8 making sure we have expansive and credible  
9 assessment powers. Thanks.

10 MR. STEIGERWALD: Certainly a rich  
11 agenda for additional work to be done. Marcus.

12 MR. STANLEY: I want to take a different  
13 angle on resolution, and this is the intersection  
14 on bank resolution and planning and clearing house  
15 sustainability and security. As most people would  
16 know, part of the process of bank resolution  
17 planning is that the bank under receivership is  
18 supposed to be able to maintain its membership and  
19 fulfill its responsibilities in market utilities  
20 including clearing houses. And that's connected  
21 to the resolution liquidity execution needs that  
22 are planned for the bank so the liquidity that it

1 has to reserve in preparation for a potential  
2 resolution or in Title I conventional bankruptcy.  
3 It does seem that from the Treasury report last  
4 week that there is pressure to sort of weaken the  
5 liquidity planning elements of the living will  
6 process.

7 I was wondering, first of all, what you  
8 thought about the connection between that kind of  
9 liquidity planning for bankruptcy or resolution  
10 for a major entity, the living will process, and  
11 what impact that might have on clearing houses if  
12 that liquidity planning process was weakened or  
13 made less stringent.

14 MR. SRINIVASAN: Economists have very  
15 little to say about this. It's interesting. I'm  
16 sure Robert is happy to sort of respond to your  
17 question. (Laughter) But my bedtime reading is  
18 this latest book by Rick Bookstaber, and I can't  
19 remember the name. It's on Kindle so I can sort  
20 of see the cover every time I open it. Rick  
21 Bookstaber used to be at the Office of Financial  
22 Research, he used to be at Morgan Stanley, and now

1 he's at Berkeley. Fascinating book.

2           The case he's making is that traditional  
3 conventional economic analysis and the approach to  
4 modeling that we're talking about here is not of  
5 much help when you're talking about crisis  
6 situations. And economic training, I have to  
7 agree with him. Most of these models and the  
8 analytical methods work during normal market  
9 conditions but during a crisis situation we're  
10 talking about resolution, economists don't have  
11 much to say.

12           And it gets back into this issue between  
13 -- we're looking at solvency and the tension that  
14 we return to is the market structure versus the  
15 institutional solvency. You want the thing going  
16 and running and have the market running or do we  
17 want to sort of figure out -- because if you get  
18 into resolution the question is the CCP is  
19 stopped, my understanding is that when you're  
20 triggering resolution that's the end of the CCP as  
21 a marketplace because without the CCP the  
22 marketplace is not there. You're maybe in the

1 bilateral space, and even that is bound to shrink.

2 So, economic analysis doesn't have much  
3 to say yet about these issues, which actually as  
4 an economist gives me a pause when people want to  
5 propose more rules in terms of how to skip the  
6 requirements for managing resolution of a CCP.

7 MR. STEIGERWALD: We are over time, but  
8 if you would allow just a few minutes just for one  
9 further question? Marnie.

10 MS. ROSENBERG: Thank you, Robert.  
11 There are two separate topics I just want to make  
12 some comments on. It's not about resolution.

13 The first one is, Richard, you made a  
14 comment about the most popular tools being  
15 variation margins, gains haircutting and initial  
16 margin haircutting. I would say those are not  
17 popular tools. (Laughter) So, if you've actually  
18 -- just hear me out. If you read any of the  
19 industry comment letters to the CPMI-IOSCO  
20 consultation from last summer it's very clear that  
21 they're not popular. In fact, there's been a lot  
22 of discussion with the European Commission and



1 others in Europe to explicitly prohibit the use of  
2 haircutting of initial margin.

3 On initial margin first -- and I should  
4 say, I'm Marnie Rosenberg from JP Morgan and the  
5 views I am expressing are our firm-wide views at  
6 JP Morgan. We are both a clearing member as well  
7 as a dealer and provide liquidity settlement bank  
8 and custodial services.

9 The first thing on this IM haircutting,  
10 our view is that all initial margin should be  
11 bankruptcy remote, as a first matter, and there  
12 should be no assumption that participants' initial  
13 margin should be used to cover remaining losses.  
14 On variation gains margin haircutting I think even  
15 among many of the CCPs it's not viewed as sort of  
16 a popular tool. From our perspective, we view it  
17 as something that is akin to a payment default,  
18 and we should be provided a senior claim just like  
19 we would if a clearing house went into bankruptcy.

20 In terms of academic research, I would  
21 first reiterate what Eileen Kiely said from  
22 BlackRock, that I think where more work could be

1 done. And we made the recommendation as well as  
2 BlackRock in our recent paper that there should be  
3 more quantitative impact studies done by  
4 regulators, policymakers, academic to really look  
5 at and evaluate capital across the system from a  
6 CCP perspective and what the impact on incentives  
7 could be.

8           You guys talked about skin-in-the-game  
9 and sort of at what tranche, but there's also the  
10 whole non-default loss framework and I think that  
11 needs further work and discussion because, Robert,  
12 as you mentioned, we're transforming from credit  
13 risk to operational risk and that's something that  
14 I think could use a lot more work. So, thank you  
15 for your comments.

16           MR. STEIGERWALD: Thank you very much.  
17 Petal.

18           MS. WALKER: Thank you very much,  
19 Robert, Richard, and Sayee for that, and thank you  
20 Eileen for being on hand for questions. We will  
21 now take a ten-minute break and reconvene at noon  
22 for our last panel.

1 (Recess)

2 MS. WALKER: It is my pleasure to call  
3 this meeting back to order. As noted in today's  
4 agenda, our third panel will be on Market Input -  
5 Brexit's Effects on Markets. I would like to  
6 introduce Mr. Ed Pla of the Futures Industry  
7 Association who will facilitate and help shape the  
8 discussions during this third panel.

9 MR. PLA: Thank you, Petal. So, for  
10 this panel we've broken the discussion into four  
11 separate broadly defined discussion topics. I  
12 think what we're trying to achieve is sort of an  
13 evaluation of the pre-Brexit state of play, what  
14 the effects of Brexit could be, and what the  
15 effects of Brexit might be after 2019.

16 So, I think on the first point where we  
17 look at maybe the reaction to the Brexit decision  
18 and the industry's preparations for eventual  
19 Brexit, I guess the opening statement is aside  
20 from maybe the initial market surprises and some  
21 extreme market moves a couple days after the  
22 announcements the market seems to have taken the

1       Brexit decision in stride. And I think the first  
2       set of questions is around understanding whether  
3       or not that's valid or is there a latent reaction  
4       that we should all be trying to understand.

5                 So, the first question is do you believe  
6       that markets have accurately accounted for the  
7       risks posed by Brexit as it unfolds, or do you  
8       think there could be shocks coming in the future?  
9       And Eileen, if you could open up that could be  
10      useful.

11                MS. KIELY: Yes, happy to, thank you.  
12      Belatedly, thank you to the Committee for inviting  
13      BlackRock to present the end-investor perspective  
14      today. Before I make comments on the market I  
15      just need to say that although many portfolio  
16      managers share these views, we have over 100  
17      independent investment teams so they're not  
18      necessarily reflective of everybody's views at the  
19      company.

20                So, we are in a market of significantly  
21      low volatility, both implied and realized across  
22      asset classes and globally. While one might be

1       tempted to conclude that the markets might be  
2       underestimating risk, the implied volatilities  
3       have consistently been in line with the realized  
4       volatilities. This suggests that markets may  
5       actually be pricing risk appropriately. We don't  
6       expect the details around Brexit to disrupt this  
7       low volatility trend.

8                 We do see evidence of efficient market  
9       pricing with regard to Brexit, particularly in the  
10      pound/U.S. dollar exchange rate, which declined  
11      close to 30 percent since the Brexit vote. And  
12      then we noted a further 40 plus basis point  
13      decline on the heels of the latest Parliamentary  
14      vote. And that's consistent with expectations for  
15      a more severe Brexit. This equilibrium was  
16      further supported by a lack of any observed  
17      crowded short position in the value of the pound.

18                Nevertheless, notwithstanding the  
19      market's successful operation during recent and  
20      surprising geopolitical events and the persistent  
21      low levels of volatility, the market does continue  
22      to be susceptible to market shocks. We do not

1 think that market participants should be  
2 particularly complacent in this environment.  
3 Absent a catalyst, low volatility could in fact  
4 persist for a long time, but the risk of an  
5 economic policy or a geopolitical catalyst is not  
6 insignificant. The impact of such an event would  
7 likely be large.

8 We would expect to see volatilities to  
9 move well into the tails, and for those who don't  
10 operate in the land of statistics what that means  
11 is we would expect markets to react a lot more  
12 severely than our statistical models can easily  
13 predict. So, while Brexit appears to be priced  
14 into the markets and the potential impacts of the  
15 hard Brexit seem to be largely constrained to the  
16 UK, there are numerous event risks that still  
17 linger in the market that could result in  
18 significant market disruption.

19 MR. PLA: Across various markets,  
20 currencies, fixed income, equities.

21 MS. KIELY: Correct.

22 MR. PLA: Bis, anything to add?



1 now is a stake in the ground that most  
2 stakeholders in the markets are factoring in some  
3 kind of future tail event, volatility,  
4 expectations.

5 MR. PLA: Thanks for that. Luke?

6 MR. ZUBROD: I would broadly agree with  
7 those comments. I think our clients as end-users  
8 generally look to the derivatives markets as not  
9 sort of the source of fear as it relates to an  
10 event like Brexit, but really a source of comfort  
11 in so much as the various indices, currency  
12 exchange rates for those investing into Britain or  
13 those investing out from it, interest rates that  
14 change as a result of monetary policy in response  
15 to an event like Brexit. Derivatives are the  
16 tools that our clients rely on to mitigate against  
17 the uncertainties that come from those sorts of  
18 events.

19 So, I think on the one hand it's  
20 reasonable to assert that the markets are  
21 efficient in factoring in information that is  
22 presently known. And I think that the challenge



1 with an event like Brexit is not a lot of  
2 information is presently known. So, I think what  
3 is certain is that there will probably be shocks  
4 to one degree or another in the future as this  
5 process unfolds, as the political process helps  
6 clarify market participants views about the impact  
7 of Brexit on the macroeconomic situation with the  
8 exchange rates and interest rates.

9 But again, derivatives become the buffer  
10 that allows clients to handle that uncertainty.  
11 So, I think that buffer served our clients well  
12 for those who had hedged risks in anticipation of  
13 Brexit, and I think that we expect it will  
14 continue to serve well to buffer against those  
15 risks.

16 MR. PLA: Thank you. Dennis, it would  
17 be useful to hear maybe an infrastructure  
18 provider's point of view on that.

19 MR. MCGLAUGHLIN: Sure. At the time the  
20 UK referendum was held there was a big market  
21 correction, and it stated that levels so to speak,  
22 there hasn't been that much volatility since. So,

1       it does seem like the Brexit risk has been priced  
2       in.

3                   I should say also that the currencies in  
4       question that are affected, the UK and the euros,  
5       the euros are only 30 percent of the swaps market,  
6       they're not 100 percent or 70 percent. So, it's  
7       relatively tight. And the other thing to say is  
8       that two-thirds of euro swaps are done between  
9       counterparties who have nothing to do with the  
10      eurozone, neither them nor their parents are not  
11      in the eurozone. So, it's quite contained, and I  
12      think the derivatives market in the swaps market  
13      is certainly priced in the risk so far. But, of  
14      course, who knows, but that's where I think it is.

15                   MR. PLA: I think that gives us an  
16      overview of at least the state of the market and  
17      market reactions to the event, which leads to the  
18      next question which is what are the planning  
19      challenges that are taking place. I thought,  
20      Susan, maybe you could comment from a sell side  
21      perspective what some of those challenges might  
22      be.

1                   MS. O'FLYNN: Sure. Susan O'Flynn from  
2 Morgan Stanley. For the purposes, my response is  
3 going to focus on cleared activity only.

4                   From a Morgan Stanley perspective, there  
5 are two key challenges for our European business,  
6 i.e., a UK broker-dealer which currently faces off  
7 with the European clients. Number one, trading  
8 and access to European clients may no longer be  
9 available both from a house execution and client  
10 clearing perspective if we no longer benefit from  
11 passporting rights under (inaudible). Number two,  
12 access to European CCPs may be subject to  
13 additional requirements, both from a CCP  
14 membership perspective for non-EU institutions,  
15 otherwise known as third country institutions, as  
16 well as domestic regulation in those jurisdictions  
17 where those CCPs are located, which impose  
18 additional requirements in order to be a member.

19                   Now, what is the planning we're doing as  
20 a result of this? As Luke said, we're dealing  
21 with a series of unknowns, but we think it prudent  
22 to prepare for a hard Brexit. Banks will have to

1 establish a new European entity or relocate  
2 certain activity to existing European entities in  
3 order to continue to transact with European  
4 clients both from a house execution and  
5 client-clearing perspective. This entity may  
6 require new exchange in clearing memberships in  
7 order to ensure continuity of activity. Key  
8 dependency here is exchange and CCP onboarding  
9 capacity in a shortened timeframe due to the large  
10 expected influx of dealers looking to be ready to  
11 trade well in advance of the March 2019 date.  
12 Significant resources will also be required  
13 internally to build out to our market structure  
14 partners in addition.

15           Post-Brexit what will we see? A new  
16 paradigm for derivatives trading in Europe and the  
17 UK. Dealers will have split trading and client  
18 coverage across two entities. From a house  
19 execution perspective, split risk and trading  
20 across entities will lead to increased costs for  
21 dealers, both from a margin and SLR capital  
22 perspective at the outset. This will be optimized

1 over the longer term. Execution pricing may be  
2 adjusted to absorb those costs which may impact  
3 all market participants.

4 This planning becomes much more complex  
5 if equivalence of UK CCPs is not retained or if a  
6 relocation of euro clearing were to occur, most  
7 notably for IRS. And I'm going to stop there.

8 MR. PLA: Thank you. Eileen, I'm  
9 wondering if you could maybe share a perspective  
10 from the buy side that either echoes or maybe  
11 contrasts some of what Susan articulated.

12 MS. KIELY: I will echo that we are  
13 trying to manage through the uncertainty, and I  
14 think one of our biggest challenges is just  
15 keeping our structure nimble enough to adapt to  
16 whatever requirements as they solidify.

17 But with respect to the clearing  
18 infrastructure in particular, given that we are an  
19 end-user we actually are looking to our clearing  
20 members to determine how they are going to need to  
21 structure and we will adapt accordingly. I think  
22 what that means is the only thing we can know for

1 certain is that there will be a large repapering  
2 exercise across our funds, but other than that I  
3 think there's very limited clarity into what we  
4 might need to do.

5 MR. PLA: Dennis, how might CCPs be able  
6 to help and what are some of your preparation  
7 challenges?

8 MR. MCLAUGHLIN: Well, I think in light  
9 of the European Commission Paper which was  
10 released last week, which is the subject of the  
11 next question, but it's really laid it out for  
12 what we have to do because we would like to be in  
13 a situation -- we welcome joint supervision from  
14 the eurozone, we have it with the CFTC as well.  
15 So, it's just another thing that we're well used  
16 to. And we just need to manage through the  
17 details of how that joint supervision would work.  
18 Namely, there will be specific liquidity  
19 requirements, things like that which are slightly  
20 different which we'll need to adapt to.

21 So, I would say that our Brexit planning  
22 challenges are really trying to put in place the

1 necessary, if you like, things we need to qualify  
2 to make sure that it doesn't trigger the  
3 relocation clause.

4 MR. PLA: That's probably a great segue  
5 into our second topic. Dennis alluded to the  
6 recent ESMA proposal. So, in ESMA's recent  
7 proposal there's a provision that can deny  
8 third-party country recognition to CCPs of quote  
9 substantial systemic importance unless they  
10 relocate to the EU 27.

11 I know Cliff Lewis from Eurex Clearing I  
12 believe is dialed into the line. Cliff, I wonder  
13 if you could open up on some thoughts on what that  
14 type of fragmentation could mean for the markets.

15 MR. LEWIS: Well, Eurex is completely  
16 objective and don't have any interest in this  
17 particular change in policy perhaps, obviously  
18 it's very early days to know how it plays out.  
19 And playing off of a point that Susan made, if the  
20 exchanges didn't take place it's incumbent on the  
21 various CCPs affected to work with their members  
22 and the end-user community they think as

1       inexpensive as possible.

2               So, the question that really comes down  
3       is cost versus benefits of a position which might  
4       affect the ability of a systemically important  
5       clearing house to operate for euro outside the  
6       eurozone. Now, the possible costs would be on  
7       operational and legal, which would obviously be  
8       considerable, is going to come in the form of how  
9       much more initial margin would be required if this  
10      were to take place.

11              The Eurex analysis is that the  
12      incremental margin -- and this is different than  
13      what others have said -- would probably not be a  
14      huge problem. And that reflects the fact that the  
15      European market, the euro market, is a very large  
16      market and is a relatively balanced market with  
17      equivalent receiving pay fix end-users. And in a  
18      way I'm really focused on the end-user community  
19      which drives this.

20              Obviously, the question of whether  
21      individual market participants might have to have  
22      additional amounts of initial margin that



1 obviously would be the case. But particularly if  
2 you introduced the ability to cross-margin on a  
3 portfolio basis listed in OTC rates products  
4 overall, I think our view is very defensible that  
5 incremental initial margin would not necessarily  
6 likely be material, moreover, the numbers I've  
7 seen in fact would be smaller than the current  
8 amount of excess margin at clearing houses, which  
9 would suggest that it perhaps is not a big deal.

10           This is after the transition.  
11 Obviously, transition issues could be serious.  
12 The question is whether the market would be more  
13 liquid or, I think, really more of a question of  
14 how tier two affects the markets. If there's not  
15 additional initial margin these capital rules are  
16 not greatly affected, or indeed, if as the  
17 Chairman is pushing for, the capital rules  
18 globally might become a little bit more sensible,  
19 then I don't think there's any inherent reason to  
20 see that the market in euro would become less  
21 efficient after the transition period.

22           Now, question of the benefit. The major

1 benefit is that this proposed move would remove  
2 any questions as to the ability of the European  
3 Central Bank to provide liquidity in the extremely  
4 unlikely event that a systemically important  
5 clearing house found itself in a position where  
6 that was necessary. Now, to the extent that much  
7 of the risk architecture around clearing houses  
8 assumes the ability of clearing houses to access  
9 central bank liquidity -- and I'm talking really  
10 very extreme circumstances -- then risk managers  
11 could considerably perceive there being a benefit  
12 from this change. And with that, I will keep  
13 quiet.

14 MR. PLA: Thanks very much, Cliff.  
15 Dennis, as a risk manager do you have any  
16 follow-up thoughts on that?

17 MR. MCLAUGHLIN: Sure. I think the  
18 proposal or the potential to fragment liquidity is  
19 not good from a systemic risk point of view  
20 because if you artificially fragment a smaller  
21 number of members into a smaller CCP and say,  
22 okay, you guys have to play together away from the

1 larger global liquidity pool, then that means you  
2 have less members to absorb the default or a  
3 default situation. So, you have less members to  
4 bid on a portfolio, to auction off the portfolio  
5 to, less members to which you could port a  
6 portfolio, less surviving members. And since you  
7 have less members overall, if you do the math and  
8 work out -- even though you have less members and  
9 work out the size of the default fund structure,  
10 et cetera, you'll see that the assessments on  
11 surviving members in that smaller CCP would  
12 actually be orders of magnitude times what is in  
13 the global CCP.

14 So, you end up by concluding that  
15 physically fragmenting a piece of a global  
16 liquidity cool-off into one place leaves you with  
17 the systemic risk being higher than it is. That's  
18 the first comment.

19 The second comment is that the cost  
20 would inevitably go up because you have portfolio  
21 margining today between many, many currencies, 17  
22 currencies in my CCP, and if you break out one

1 currency and try to treat that in a local way then  
2 you lose the portfolio margin benefits between  
3 that currency and the other 16. And that can be  
4 quite substantial. We can argue about the order  
5 of magnitude, but it can be quite substantial.

6           The other thing I would just say is that  
7 swaps are cash settled, they're not physically  
8 settled. So, there is no role really for the  
9 Central Bank as the provider of liquidity of last  
10 resort for the cash markets, swaps market,  
11 although there is for a physically settled market  
12 with a component such as repos where part of it is  
13 physically settled. That's a different story.

14           So, many of us have CCPs in very  
15 different countries, so we have a CCP in Europe  
16 where we can deal with that problem. But for what  
17 we're talking about here which is the DCO market,  
18 which is the interest rate swaps market, that's a  
19 cash settled market, and the need for a central  
20 bank liquidity is a little different.

21           The other thing I would say is just to  
22 echo my first comment, is that two-thirds of

1 European swaps are cleared between members who  
2 have nothing to do with the eurozone, either  
3 they're not legal entities inside the eurozone or  
4 they're not subsidiaries of parents who are in the  
5 eurozone. They're just not anything to do with  
6 it.

7 So, what you would do by having this  
8 fragmentation is you would institutionalize an  
9 offshore market for euros. And I don't think  
10 that's in the interests of the European Central  
11 Bank to do that.

12 MR. PLA: Thank you. Certainly, you're  
13 opening point about the potential negative  
14 consequences of market fragmentation I think  
15 echoes a point that actually was on an FIA letter  
16 to the European Commission on June 6th. So, your  
17 point is well made.

18 Dale, I wonder if you could offer your  
19 perspective from OCC on those same questions.

20 MR. MICHAELS: Yes, certainly. I think  
21 a little worried about the unintended consequences  
22 of this possible solution, because we mention in

1 the first questions what do we perceive as a  
2 possible risk. I don't think we could know the  
3 possible risk of this political situation, of  
4 trying to come up with a -- rather than a market  
5 solution.

6 The other thing, as far as we break up  
7 portfolios. And it's not even the explicit margin  
8 offsets that Dennis rightfully mentioned, but you  
9 start breaking up the diversification. I've not  
10 done it for this particular European swaps, but we  
11 have done it for portfolios within OCC or in prior  
12 jobs that other CCPs where you start breaking  
13 things apart. And the margin does go up, and the  
14 clearing fund goes up dramatically because what  
15 was looked at as stress tests and uncorrelated  
16 positions, when you bring those together you don't  
17 need as large of a clearing fund as compared to  
18 when you look at everything singularly the  
19 requirements that are needed actually  
20 substantially increase.

21 And in a world where we're looking at  
22 the Basil requirements and coming up with all

1        sorts of different ways to try to resolve some of  
2        the capital limitations that we all have and  
3        trying to pace with a regulatory standpoint this  
4        seems to just add to the problem.

5                MR. PLA: Marnie, how about from a  
6        clearing member's perspective?

7                MS. ROSENBERG: Sure, thanks. Marine  
8        Rosenberg from JP Morgan. I think Dennis and Dale  
9        have spoken a lot about the impact, but I'll just  
10       kind of give an overall perspective.

11               First, we support a proportionate  
12       approach to oversight of non-EU CCPs in principle  
13       but we're still evaluating the Commission's  
14       proposal which just came out last week. But we do  
15       remain concerned about the potential negative  
16       impact of denying third country recognition to  
17       CCPs judged to be of substantial systemic  
18       significance. While the Commission's proposed  
19       regulation is not an explicit location policy per  
20       say, denying third country recognition would  
21       effectively force the CCP to relocate in order to  
22       continue to provide services to EU counterparties.

1 This could cause market disruption, liquidity  
2 fragmentation, loss of netting efficiencies which  
3 have been discussed.

4 We do believe that the challenges  
5 associated with a growing system, a comportance of  
6 CCPs, and impact of Brexit can be effectively  
7 addressed through enhancements to oversight and  
8 recognition without requiring CCPs to relocate.

9 I would say at this point it's not clear  
10 to us as to which if any tier two CCPs would be  
11 denied recognition and what the timing would be of  
12 this decision. It's clear from the Commission's  
13 proposal this is going to take quite a bit of  
14 time, and this in itself could impact market  
15 stability, leading market participants having to  
16 take early action based on analysis of the  
17 worst-case scenario.

18 In terms of impact, as already mentioned  
19 and has been noted in many industry letters to the  
20 Commission, fragmentation through splitting of the  
21 portfolios would impact the market. One of the  
22 key benefits of central clearing has been risk,



1 exposure reduction, credit reduction, credit  
2 exposure reduction through multilateral netting  
3 and portfolio margining. Loss of netting and  
4 trade compression could lead to larger aggregate  
5 exposures to CCPs across the market and less  
6 efficient risk management. It could lead to  
7 additional margin requirements as portfolios as  
8 split, and reasonable margin reduction through  
9 valid correlation offsets that are no longer  
10 available.

11 This means initial margin default fund  
12 posted at multiple CCPs, potential assessment  
13 calls, as well as liquidity demands all go up, and  
14 not by choice of participants. Any denial of  
15 third country recognition forcing a CCP's activity  
16 relocation could also lead to significant  
17 challenges in default management during a crisis,  
18 which Dennis spoke about.

19 Depending on the outcome, it is possible  
20 that we could be left with one EU-based CCP  
21 available to clear OTC mandatorily clearable  
22 products and increase in concentration risk.

1       There could be fewer market participants at the  
2       CCP which would impact the ability of the CCP to  
3       liquidate trades and raise concerns over having  
4       effective recovery and resolution plans,  
5       specifically, as there may not be a feasible  
6       backup CCP in the EU. Potential fragmentation  
7       could harm a CCP's ability to successfully port  
8       client positions while the increase in the number  
9       of CCPs would lead to more CCPs requesting hedges  
10      and auction quotes from dealers and requiring  
11      traders to come at requirements, all of which, as  
12      we know, create a resource challenge in stress  
13      markets. This could exacerbate the already known  
14      collective action concerns of operational risks  
15      that we all talk about from a default management  
16      perspective.

17                 The other thing I would just point out  
18      is at the time of any transition there could be  
19      obvious challenges in identifying the CCP that  
20      clears the same exact contracts, ensuring new  
21      memberships have been taken, redocumenting  
22      agreements, selecting appropriate segregation

1 models, moving contracts in a coordinated fashion,  
2 funding IM default fund at both CCPs. All of  
3 these will entail significant challenges from an  
4 operational governance and legal perspective. And  
5 our view is sufficient time needs to be provided  
6 to plan, communicate, and implement these moves.  
7 Thank you.

8 MR. PLA: Thank you. Chris, I think you  
9 also had some thoughts on this one.

10 MR. EDMONDS: Chris Edmonds from  
11 International Continental Exchange. We took a  
12 quick look at the proposal that came out last week  
13 and in one respect we could say it could have been  
14 much worse. It could have been dictated when the  
15 policy came out that we all have to do the things  
16 that Marnie and Dennis articulated could be  
17 problematic if we have to do any of those.

18 I think the bigger issue, and what sheds  
19 a little bit of light on the recent Parliamentary  
20 election and the risk proposed there of the  
21 changes in part of the leadership that's going on,  
22 is who is going to interpret that on both sides?

1 And that we don't know yet. And there's still a  
2 great deal of uncertainty as to what individuals  
3 because the words on the page are sufficient  
4 enough, we can sit there. But there are a number  
5 of what-if scenarios in there. And to Marnie's  
6 point about who may be deemed at tier two, who may  
7 be deemed as systemically important or not, that  
8 is going to be a human interpretation that goes to  
9 that. And there is a lot to be learned left on  
10 what those metrics or how that interpretation may  
11 take place that causes us some concern as we move  
12 forward and add that, which is why we have to,  
13 like others, are making plans to support a market  
14 post those interpretations becoming more clear.

15 MR. PLA: Maybe just a quick round-robin  
16 on some of the specific impacts that we could  
17 observe, including the propensity to engage in  
18 swap or a list of derivative hedging and trading,  
19 access to clearing, costs of clearing, collateral  
20 efficiency. Eileen, I wonder if you could offer  
21 again a buy side perspective on what that sort of  
22 potential fragmentation could result in in terms

1 of BlackRock's propensity to hedge or trade.

2 MS. KIELY: Absolutely, and I'll try to  
3 keep this brief. So, I think very simply our  
4 propensity to engage in swaps or a list of  
5 derivatives is entirely a function of our clients'  
6 investment goals, as well as our portfolio  
7 managers' market views. So, we don't expect  
8 fragmentation in and of itself to have an impact  
9 on our willingness and ability to trade. Never  
10 the less, fragmentation is expected to impact  
11 pricing and our clients' returns accordingly.

12 But we will adapt and adjust as  
13 necessary to get the best outcomes for our  
14 clients, executing clear client trades where we  
15 can achieve the best outcomes with the due  
16 consideration for liquidity cost and governing  
17 law.

18 MR. PLA: And, Richard, your perspective  
19 on maybe both access to clearing and the potential  
20 costs of hedging and clearing?

21 MR. MILLER: Richard Miller for the  
22 American Council of Life Insurers. For financial

1 end-users like ourselves, we're concerned  
2 obviously about the market fragmentation and the  
3 potential increase costs and all the uncertainty  
4 that now surrounds this. It's interesting -- just  
5 to quickly reference an article in The Economist  
6 this past week discussing the ESMA proposal and  
7 observing that the complexity of the negotiations  
8 that are likely occur conjures up images of House  
9 of Cards. For me that conjured up images of poor  
10 Zoe Barnes being thrown under the train, and I  
11 don't want to see end-users like ourselves in that  
12 position. So, we'll do what we can not to be.

13 (Laughter)

14 MR. PLA: Moving on from that image.

15 (Laughter) Bis, I wonder if you can  
16 comment on potential collateral  
17 efficiencies or maybe  
18 inefficiencies that could result.

19 MR. CHATTERJEE: Sure. I think Dale  
20 kicked it off, Marnie has mentioned it, Eileen  
21 referenced it in her costs. I think we've seen  
22 people trying to speculate on what the cost and

1 the breaking of the netting sets. And the only  
2 answer that everyone seems to be agreeing on is  
3 up. The need for collateral is going to go up.

4 I saw an industry survey, I think it was  
5 from ISDA, that said it could be anywhere from 5  
6 percent to 20,

7 percent. Obviously not knowing the  
8 assumptions, who will it going to apply to,  
9 whether it applies only to EU members or EU  
10 clients will obviously impact. But for businesses  
11 like ours that either offer client clearing or  
12 offer liquidity and we manage our risk off the  
13 trades that exist, the absence of cleared netting  
14 sets.

15 So, it's given. And I think everyone's  
16 assuming that the requirements for collateral goes  
17 (inaudible). I think a couple of other questions  
18 come up, and what I think Chris alluded to is we  
19 don't know what the decision is going to be. How  
20 many new clearing houses will be forced to set up  
21 in the UK when that decision is going to be taken.  
22 But that creates questions around the legal

1 Dennis raised the point about the complexities of  
2 porting. It's a topic that this Committee has  
3 touched on in previous meetings. I think we still  
4 have Cliff on the line. Cliff, I'm wondering if  
5 you can maybe augment some of what Dennis said  
6 about the risks or complexities associated with  
7 porting in a potentially fragmented regime?

8 MR. LEWIS: Well, if in the event we get  
9 to an extreme case post-Brexit, I'm not so sure  
10 that it's a question of the euro market being  
11 fragmented, I think the euro market will move  
12 lock, stock, and barrel. Now, that may or may not  
13 be a good thing, but I'm not so sure that the  
14 fragmentation case applies.

15 Now, the challenge of migrating the  
16 existing stock of open interest is from a legal  
17 perspective, other than being a bonanza for  
18 high-priced legal talent, obviously doesn't have  
19 add value and that fragmentation could be a very  
20 serious problem. A general point about making  
21 sure that the level of prudent risk management  
22 practices, particularly by end-users in the EU 27



1 framework of collateral, how it will be treated,  
2 what will be considered (inaudible) collateral.  
3 And for a market-maker that is sitting between two  
4 clients, maybe on the same kind of a risk-trader  
5 interested swap where one product is going to be  
6 outside the EU and the other one in there, I'm in  
7 a back-to-back position but the collateral  
8 requirement being different, both in terms of  
9 amount or in terms of probably quality of  
10 collateral, now creates collateral optimization  
11 resources. So, obviously that's going to be a  
12 challenge.

13 We've also seen recently with central  
14 banks getting opened up to deposit margin, and  
15 we've seen a good uptake in client interest in  
16 that. How will that impact the new CCPs that are  
17 set up in the European regime, how will their  
18 central banks be opened to allow deposits. So, I  
19 think away from the amount of collateral there are  
20 other collateral issues that are kind of yet to be  
21 decided.

22 MR. PLA: On the topic of porting,

1 that it continues is a problem. And as we've all  
2 seen, the amount of capacity to deal with  
3 regulatory changes is limited and there are other  
4 hugely expensive and time-consuming market  
5 structure changes contemplated by the European  
6 Commission today as well as any possible change in  
7 clearing. I think you'd have to become worried  
8 that you just overload the system in terms of what  
9 it can handle.

10 I think from the standpoint of Eurex,  
11 administratively we certainly believe that we can  
12 accommodate in the event it was necessary  
13 incremental customers and believe we've set up a  
14 structure both from a risk management standpoint  
15 and from an operating standpoint that can  
16 accommodate that. But that's not to understate  
17 the challenge that this would impose on our  
18 clearing members and the end-users. And the fact  
19 that it's in everybody's interest, particularly  
20 given the macro scene that we may be seeing during  
21 this period, that people continue to manage their  
22 risks prudently. That's not a very good answer, I

1 guess, as hypothetical, but it's the best I can  
2 do.

3 MR. PLA: Thanks, Cliff. Any other  
4 comments that people would like to raise or  
5 questions? Yes, Kim.

6 MS. TAYLOR: This is Kim Taylor from CME  
7 Group. I just wanted to add a little bit of  
8 thought here. I agree with the assessment of  
9 different kind of risks and impacts and  
10 disruptions that could occur from various ways  
11 that this policy could be potentially implemented.  
12 But I think it's important to remember that global  
13 policymakers do have market stability as one of  
14 their goals. And I have to hope, and I have to  
15 believe, actually, that they will take that  
16 responsibility seriously and understand that  
17 disrupting market access is not good for market  
18 stability and uncertainty about the outcomes is  
19 not good for market stability, and that the  
20 policies that have existed in the past for  
21 collaborative systems of mutual recognition, an  
22 outcomes-based approach to the regulation and the

1 mutual recognition of entities across  
2 jurisdictions has been good for market stability.  
3 I was actually very encouraged by the Acting  
4 Chairman's confidence that he expressed that this  
5 paper, this policy, will not disrupt the U.S.  
6 Equivalence Agreement.

7 So, I think we need to remember that the  
8 policymakers will hopefully approach this in a way  
9 that supports market stability.

10 MR. PLA: Any other questions or  
11 comments before we move on? Dennis, please.

12 MR. MCLAUGHLIN: Just one comment. I  
13 think the document issued last week placed the  
14 relocation in light of -- essentially because of  
15 Dombrovskis' comments, it's a last resort. In  
16 other words, if the UK, the U.S. and European  
17 regulators can sort this out between them, how  
18 this goes, what they have to do to make this work,  
19 then I don't think we face this relocation. So,  
20 it's a question of exactly what the details are  
21 that we need to work through to make the status  
22 quo hold.

1                   MR. PLA: The next question relates to  
2 the potential for businesses to actually move in  
3 response to an eventual Brexit outcome. And if  
4 so, if there are businesses that are anticipating  
5 moving, what challenges they're facing,  
6 feasibility of addressing those challenges in the  
7 given timelines which are tight.

8                   Bis or Susan, I wonder if you could  
9 maybe start by maybe describing some of the  
10 planning that you're making and some of the  
11 challenges that you're finding with those plans.

12                   MR. CHATTERJEE: Sure. I think Susan  
13 mentioned it when she spoke about it earlier. I  
14 think there are a number of different areas where  
15 people are exploring opportunities. Everyone  
16 realizes that moving either physical  
17 infrastructure, people, or other associated issues  
18 will take a multi-month, multiyear planning and  
19 execution exercise.

20                   I think from our front the things that  
21 we are considering is the legal entities we have.  
22 We conduct various financial end-markets

1 activities out of bank and broker dealer entities  
2 in Europe and UK. So, what is viable where, what  
3 kind of license and registration needs will be  
4 undertaken.

5 The other issue we are thinking about is  
6 the effect on our clients. I think, Eileen, you  
7 mentioned repapering. We've all gone through what  
8 the variation margin repapering exercise is  
9 taking, so we don't consider those issues very  
10 lightly. The other aspect, as we look at  
11 different jurisdictions and moving, is the issue  
12 regarding capital regimes that will start  
13 impacting. And obviously the last thing we're  
14 focused on is risk. If we are forced to undertake  
15 a location-based entity in trading strategies how  
16 we will centralize and manage our risk that's  
17 arising from execution in these various things.

18 So, these are kind of some of the things  
19 that I think planning is probably underway in very  
20 large magnitudes, at least at our institution and  
21 I would assume for most of our peers.

22 MS. O'FLYNN: I feel like I've got the

1 same answer for this question, too. I think most  
2 banks and broker dealers are probably close to  
3 executing on a strategy given the timeframe we're  
4 working on. And if we think about predominantly  
5 derivatives trading, any amount of clearing houses  
6 and exchanges we execute, that it's not just  
7 limited to Europe, it's also limited to the U.S.  
8 where we may effectively have to set up this new  
9 entity to be a member to be able to transact with  
10 our clients.

11 So, it is a very large task, and I think  
12 given where we expect or it seems the direction of  
13 travel is going around, loss of passporting  
14 rights, this will in theory become a reality  
15 unless something materially changes with the tone  
16 of the Brexit negotiations.

17 MR. PLA: Thanks, Susan. Chris, from a  
18 clearing house perspective, what challenges do you  
19 observe?

20 MR. EDMONDS: Well, I think most of  
21 those challenges are going to be member-related.  
22 I mean, we obviously have a facility in the

1 Netherlands and if it turns out to be that way,  
2 that we have to move certain products into that  
3 clearing house, we would move those products out  
4 of London to go to that direction. And then it  
5 will be the conversation that Bis and Susan have  
6 articulated well, and the message that Eileen  
7 brought up early, we'll have to adapt to that. It  
8 will be a very rapid pace of adoption that we have  
9 to get through, and that will be additional stress  
10 on the market and on the end clients to understand  
11 what those rules are, what the capital is, all of  
12 the other things that have already been  
13 articulated.

14 MR. PLA: Any other questions or  
15 comments during this? Susan.

16 MS. O'FLYNN: Just one thing, and it  
17 kind of ties into what Chris said, but also the  
18 previous discussion around potential risk of euro  
19 clearing.

20 I think the industry has started to get  
21 kind of numbers into the public domain around what  
22 the potential economic impacts are. And I think



1 numbers have been socialized through obviously  
2 ISDA. I think as this proposal continues I think  
3 it's incumbent on market participants to actually  
4 look at the other costs. And I think one that has  
5 kind of missed in a lot of the submissions we've  
6 seen is actually the impact on SLR capital. Loss  
7 of compression I think is really kind of probably  
8 a bigger-ticket item than margin, and I think the  
9 industry groups together with the market  
10 participants have to get those numbers into the  
11 public domain to ensure that the commission is  
12 aware that it is not just a margin story, nor just  
13 an execution cost story. So, that's just one  
14 thing I wanted to raise.

15 MR. PLA: Thank you. In the short time  
16 remaining it seems fitting to end with maybe a set  
17 of forward-looking thoughts about what the state  
18 of markets could look like post- Brexit,  
19 post-implementation.

20 Cliff, do you have any general thoughts  
21 on how you expect derivative markets to look,  
22 feel, behave subsequent to the outcome?

1                   MR. LEWIS: Well, I think just two  
2 points on this. One is that I think that, thank  
3 god, the Chairman is making progress on some of  
4 these bank capital rules, some of the other major  
5 policy things, which I suspect in the end are  
6 probably at least as important as what we've been  
7 talking about today.

8                   The other general point is that frankly  
9 I think you see a potential serious divergence in  
10 pretty fundamental approach towards regulation in  
11 the U.S. versus the European Commission. And that  
12 the consequences of that could be very, very  
13 serious and it could be far more important, I  
14 think, than Brexit, for example in terms of -- I  
15 know people have speculated on this -- it may be  
16 beneficial to the U.S. derivatives industry  
17 overall.

18                   On the other hand, probably more likely,  
19 is that it will have the effect of undermining  
20 some tools that will become much more important  
21 when we get back to an environment with real  
22 interest rates, which will happen at some point.

1 And I think there has been a tremendous amount of  
2 kind of complacency with the kind of market  
3 environment we've had where it's been very boring  
4 except punctuated every once in a while by moments  
5 of pure terror like the SND move. And I think  
6 that under any scenario that we're talking about  
7 it is likely that we'll have to face more periodic  
8 incidents like SND but in an environment where  
9 maybe the risk management infrastructure has been  
10 weakened. That's what I think we should be  
11 worried about.

12 MR. PLA: Thank you. Eileen, any  
13 potential impact that you or BlackRock foresees in  
14 terms of market liquidity?

15 MS. KIELY: Yes. I think despite my  
16 assertion that we will adapt and continue to trade  
17 for our clients, any forced relocation of market  
18 activity will negatively impact market liquidity.  
19 We certainly believe that.

20 And we see that independently for two  
21 reasons. First, we would expect the capital  
22 requirements at our dealers will rise materially,

1 both from the SLR perspective but now they're  
2 going to have to independently capitalize across  
3 several jurisdictions that will impact our cost  
4 and would reduce liquidity. And also, due to some  
5 of what we've heard already, which is the  
6 splitting up of books across clearing members,  
7 across CCPs, we expect that would have a  
8 trickle-down effect on their ability to take  
9 trades as well as unwind trades for us. So, we  
10 certainly see a negative impact from this move.

11 MR. PLA: Dennis, a few moments ago Kim  
12 mentioned the equivalence regime recognition.  
13 What potential impact do you see on registration  
14 recognition equivalence regimes as they currently  
15 exist today, depending on how things could turn  
16 out?

17 MR. MCLAUGHLIN: I have one question  
18 after that proposal that was sent out last week.  
19 In a way I welcome the proposal; it at least  
20 clarifies the situation a bit in terms of what  
21 needs to happen. There are all sorts of  
22 unanswered questions that have to be figured out

1 now. For example, the CFTC regulates a DCO by  
2 service not by CCP, whereas is this proposal  
3 really regulating CCPs and not the service? So,  
4 if you have many services inside a CCP, one of  
5 which is systemically important to Europe, does  
6 that mean the whole CCP gets regulated?

7 So, there's questions like that that  
8 have to be ironed out I think. And it's really  
9 down in the weeds in those kinds of details I  
10 think we need to get to.

11 MR. PLA: I think we're nearly out of  
12 time. Any other final questions, comments,  
13 thoughts to share? Thank you all for your  
14 participation. Petal, back to you.

15 MS. WALKER: Thank you, Ed, for leading  
16 that panel. I will now turn to Commissioner Bowen  
17 for her closing remarks.

18 COMMISSIONER BOWEN: Thank you to the  
19 Market Risk Advisory Committee members for another  
20 excellent meeting today and for your continued  
21 service. A special thank you to today's  
22 presenters and facilitators for bringing important

1 substantive discussions to today's market. I want  
2 to thank Acting Chairman Giancarlo and the staff  
3 for their support of our work.

4 This has been our eighth meeting of the  
5 MRAC in a little over two years, and I'm so proud  
6 of the work that this Committee has accomplished.  
7 The MRAC has tackled significant market risk and  
8 market structure issues, including cybersecurity,  
9 market liquidity, portfolio compression, and  
10 inter-regulatory cooperation and central  
11 counterparty resolution. And, of course, the  
12 Committee spent a lot of time considering multiple  
13 aspects of CCP risk management as typified by the  
14 outstanding set of recommendations at our November  
15 2016 meeting. There is no doubt that the MRAC has  
16 left an indelible impression on our markets.

17 Being the sponsor of the MRAC has been  
18 one of the many joys I have had as a commissioner.  
19 As a main cop on the beat for the complex and  
20 ubiquitous derivatives markets, the work of this  
21 Agency is essential to supporting the safety and  
22 soundness of our economy. It is because of the

1 high value that I place in the work that we do  
2 here that today I'm announcing my intention that I  
3 will leave the Commission within the next few  
4 months, or perhaps sooner if another nominee is  
5 confirmed. Thus, unfortunately, this is my last  
6 MRAC meeting as a sponsor.

7           So, why am I doing this? The answer is  
8 quite simple. Since the departure of Chairman  
9 Massad the work of this Agency has been hampered  
10 by only having a two-person Commission when we  
11 should be a five-person Commission. In fact, we  
12 have not been a five-person Commission since the  
13 departure of Commissioner O'Malia in August 2014.

14           Having just two commissioners makes  
15 routine business difficult, but makes important  
16 policy decisions almost impossible. Without a  
17 full complement of commissioners to consider the  
18 far-reaching implications of our decisions we're  
19 frozen in place while the markets we regulate are  
20 moving faster every day. This fact is intolerable  
21 to me.

22           I came here to protect investors by

1 supporting prudent collateralization, by promoting  
2 robust transparency, and ensuring vigorous  
3 enforcement in derivatives markets. I intend to  
4 continue to do all of my part to reach that goal.  
5 My hope is that by leaving early, I can inspire  
6 key policy decision-makers to confirm four  
7 nominees as soon as possible.

8           There will be other opportunities to  
9 express my admiration of this wonderful Agency,  
10 including its dedicated staff and its superbly  
11 Acting Chairman Giancarlo. So, we'll save that  
12 for a later date.

13           I do want to acknowledge today my  
14 current and former staff members who have not only  
15 been dedicated public servants but who have also  
16 been very supportive to me and a true pleasure to  
17 work with these last two years. (Inaudible) Mark  
18 Phifer, Eric Juzenas (inaudible), Justin Slaughter,  
19 Jason Gizzarelli, and most recently Corey Claussen  
20 and Steve Adamske. Petal Walker, who so ably took  
21 on the extra work as Designated Federal Officer of  
22 MRAC, and my executive assistance Vontrice Wilson



1 who superbly navigated the demanding task of  
2 keeping me and my staff organized and responsive  
3 to the various demands of my position.

4 But I will say that this is definitely a  
5 bittersweet decision. As much as I relish my role  
6 as a commissioner, I believe that my leaving in  
7 the next few months is the best for this Agency.  
8 I've truly enjoyed working with all of you. I  
9 thank you for your contributions and wish you the  
10 best. Thank you. (Applause)

11 MS. WALKER: I'll turn it to Mike Gill  
12 for some closing thoughts.

13 MR. GILL: So, my role is to provide  
14 some closing remarks on behalf of the Acting  
15 Chairman. Were he here, he would thank the  
16 members of the MRAC for your work and diligence in  
17 leading up to this meeting, and to the panelists  
18 for taking the time and sharing their  
19 presentations. In particular, I think he would  
20 want to note the first panel and the folks from  
21 the Division of Clearing and Risk who went through  
22 kind of the nuts and bolts of what this Agency

1 does in CCP oversight. And I think that's often  
2 an overlooked component to this debate. So,  
3 Commissioner Bowen, thank you for providing the  
4 forum for the staff to share their expertise in  
5 that regard.

6 Now, as you mentioned, there will be a  
7 time in the fall, hopefully a while longer, to  
8 recognize your contributions to this Agency over  
9 your tenure. But as this is the last MRAC that  
10 you will be leading, we thought it appropriate to  
11 recognize your leadership of this Committee. You  
12 have now set a new standard for our advisory  
13 committees. I think the timeliness of today's  
14 debate and the discussion are reflective of how  
15 this MRAC has really set the tone for quality  
16 discussions at the Agency and kept us engaged in a  
17 lot of important topics.

18 So, it is a tradition to present a  
19 departing chairman with an honorary gavel, but we  
20 thought as clearly the chairman emeritus of the  
21 MRAC, on behalf of the Acting Chairman and the  
22 entire staff of the CFTC, we wanted to recognize

1 your leadership of the MRAC with this token of our  
2 affection.

3 COMMISSIONER BOWEN: This is absolutely  
4 gorgeous.

5 MR. GILL: And at the risk of breaking  
6 the fourth wall, I would want to once again invite  
7 people to honor Commissioner Bowen. (Applause)

8 COMMISSIONER BOWEN: Thank you.

9 MS. WALKER: So, at this point as the  
10 Designated Federal Officer of this Committee, I am  
11 for the last time adjourning this meeting. Thank  
12 you all for attending.

13 (Whereupon, at 12:55 p.m., the  
14 PROCEEDINGS were adjourned.)

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CERTIFICATE OF NOTARY PUBLIC

DISTRICT OF COLUMBIA

I, Carleton J. Anderson, III, notary public in and for the District of Columbia, do hereby certify that the forgoing PROCEEDING was duly recorded and thereafter reduced to print under my direction; that the witnesses were sworn to tell the truth under penalty of perjury; that said transcript is a true record of the testimony given by witnesses; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this proceeding was called; and, furthermore, that I am not a relative or employee of any attorney or counsel employed by the parties hereto, nor financially or otherwise interested in the outcome of this action.

(Signature and Seal on File)

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Notary Public, in and for the District of Columbia

My Commission Expires: March 31, 2021